Impact@Scale Consultant

Business & Scale Strategy

Job description
2022
About Global Schools Forum

Global Schools Forum (GSF) is a catalytic community of non-state organisations working to systematically improve education for underserved children in low- and middle-income countries.

We do this through:
- creating learning opportunities for our global interconnected community
- testing promising approaches from within the community and diffusing evidence
- partnering strategically to shape policy and scale evidenced solutions

Our vision is that all children can realise their potential through safe access to quality education.

Since our establishment in 2017, we’ve grown our community to 72 organisations spanning 52 countries, collectively running or supporting over 30,000 schools and centres and providing education to well over 5 million children. Our members are standalone schools, such as MAIA Impact working with Mayan girls in Guatemala; a diverse set of school networks working within or across countries, including organisations like Hippocampus working in rural India or United World Schools working in Cambodia, Myanmar, Nepal and Madagascar; or organisations providing core support services to non-state schools – for example, EdPartners Africa that provides financial services to schools in Kenya or Instill Education that provides a variety of teacher development offers across Africa.

Our work currently covers three core areas:

Growing a global, interconnected learning community. We are continuously expanding our community of mission-aligned, non-state organisations across Asia, Africa, and South America. We provide opportunities for our community of leaders to collaborate and learn from each other, as they confront shared operational and pedagogical challenges. Based on the needs and challenges of the community, we curate an annual programme of events and communities of practice.

Testing promising approaches and diffusing evidence. We fund and support education entrepreneurs to develop, test and scale promising education approaches. We generate and share evidence on ‘what works’ in education and what makes organisations more effective.

Partnering strategically to shape policy and scale solutions. We enable our community to engage in the strengthening of education systems by engaging in global policy processes, and with support in forging partnerships with other organisations, funders, and policymakers.

About the Impact@Scale Labs

This year GSF has launched the first Impact@Scale Labs. The Labs support global education innovations over 2.5 years with funding of up to $100,000, guidance on implementing strong Monitoring, Evaluation and Learning (MEL) structures and preparing the ground for scale. Our first call for proposals was oversubscribed, with 51 applications for 3 places in the first Lab focused on learning recovery post Covid-19.
The first Lab will focus on innovations that tackle learning loss in Low- and Middle-Income Countries (LMIC), experienced in Early Childhood Education (ECE), primary, and/or secondary students. Innovations must be related to one of our learning levers: teacher effectiveness, learner preparedness and engagement, and effective use of technology.

About the role

We are recruiting consultants to support our participating organisations to resolve specific challenges on their route to scale. Specifically, we are seeking experts to resolve issues across monitoring & evaluation, business finance, learning science, EdTech, or research & policy.

Once innovations have been selected and their key challenges identified, consultants will support organisations remotely to resolve the identified challenges.

The Business & Scale Strategy Consultant will work with organisations in the Lab to develop and implement their scale strategies. This includes helping them understand and build their financial and business models to ensure they are fit to scale sustainably.

Is this you?

Person Specification

Knowledge/experience

Essential

- MBA or master's degree in business/finance or relevant practical experience in management consulting role in LMIC
- Experience in business modelling, revenue models, financial modelling, and strategy for scale
- Ability to break down and support others to work through complex problems

Desirable

- Professional experience or knowledge of supporting education organisations in LMIC’s to scale
- Experience and/or knowledge with fundraising and/or investor engagement in the social sector
- Understanding of financing instruments and trends in the education sector
- Knowledgeable of the different types of scale and challenges to scale

Personal characteristics

- Excellent organisational and communication skills
- A natural ability to coach
- Commitment to global education and shared belief in GSF’s vision
- Excellent interpersonal skills and ability to build and maintain strong relationships
- Ability to work with a diverse range of people across multiple time zones
- Strategic thinker
Terms and Conditions

**Contract:** Consultancy contract for Timelines to be agreed.

**Fees:** Competitive within the non-state education sector, based on experience and location. We ask you to submit your expected rate.

**Location:** Flexible. Local work authorisation is required.

**Hours:** 5-10 hours spread over 6-8 weeks. Please note that participating organisations will be based in different locations and across different time zones.

**Anticipated Start Date:** Work will commence from January 2023. Specific project timelines are to be agreed.

How to apply

There will be three stages to the application process:

- **Short Application Form:** Please submit an application via [this application form](#) and have your CV ready to upload

- **Expert Pool:** Candidates who meet the criteria well, will join an expert pool. If you qualify for the expert pool, you will be notified

- **Interviews:** Depending on the education innovations and their needs, certain candidates from the expert pool will be invited for an interview between October 2022 – January 2023

For those in the expert pool who are not invited to interview, we will retain your details on file for 12 months in case there are future opportunities to engage you as a consultant in the Lab.

**Application deadline:** Rolling.

We will aim to contact all applicants within a month of submission.

**GSF is committed to cultivating a fair and inclusive workplace, where everyone can be themselves and thrive. We welcome applications from everyone regardless of race, age, disability, gender, ethnicity, sexual orientation, or faith.**

If you have any questions about the application process or the role, please contact [habeeb.kolade@globalschoolsforum.org](mailto:habeeb.kolade@globalschoolsforum.org).