



# Southeastern Small Business Lenders Conference 2017 Itinerary

## Sunday, March 5<sup>th</sup>

10:00 – 5:00 pm	Exhibitor Check-In & Setup in Archer Ballroom/Savannah Foyer Registration Desk
11:15 am	Bus departs for Golf
12:00 pm	Bus departs for 1:00 Horseback Riding activity (additional fees apply; <a href="#">register online</a> by 2/24)
12:30-5:00 pm	Golf Tournament Shotgun Start (Port Royal Golf Club)
1:00 – 7:00 pm	Attendee Check-In in Savannah Foyer
2:00 pm	Bus departs for 3:00 Horseback Riding activity (additional fees apply; <a href="#">register online</a> by 2/24)
6:00 – 7:00 pm	Welcome Reception

## Monday, March 6<sup>th</sup>

7:30 – 8:30 am	Breakfast			
8:30 – 8:50 am	Conference Welcome & SBA Update with Kim Eells, BrandBank & Rosemarie Drake, US SBA			
9:00 – 10:00 am	Breakout Sessions			
	Eligibility Basics for SBA Advantage & Grow Loan Programs	Fundamentals of Business Acquisitions/Change of Ownership	Construction Compliance	Navigating SBA One
10:00 – 10:30 am	AM Break with Exhibitors			
10:30 – 11:30 am	Breakout Sessions			
	Credit Requirements for SBA Lending	Business Valuations	International Trade Lending	Liquidation and Litigation Responsibilities
11:30 – 1:15 pm	Keynote Lunch with Roger Tutterow, Ph.D. <i>(Lunch served promptly at 11:30 am)</i>			
1:15 – 2:00 pm	NAGGL & NADCO Update with Tony Wilkinson, NAGGL and Tom Wallace, NADCO			
2:15 – 3:15 pm	Breakout Sessions			
	Complex Business Acquisitions/Change of Ownership	Refinancing with a SBA Grow Loan	Secondary Market for SBA Advantage and Grow Loans	Best Practices of Loan Closings
3:15 – 3:45 pm	PM Break with Exhibitors			
3:45 – 4:45 pm	Breakout Sessions			
	Sourcing Loan Opportunities	Equity Injection & Disbursements	Environmental Requirements for SBA Eligibility	Affiliation & Franchise Lending
5:30 – 8:30 pm	Wild West Rodeo Dinner <i>Dinner and Drinks on the Oceanfront Pool Deck. Country Line Dancing, Mechanical Bull, Games, Cowboy/Cowgirl Costume Contest and more!</i>			
8:30 pm	Buses Depart for Local Nightlife Spots (Hotel Lobby)			

## Tuesday, March 7<sup>th</sup>

7:30 – 8:30 am	Breakfast
8:30 – 10:30 am	Marketing/Technology Session with G. William James, G. William James Consulting Group and Jenni Shover, BankUnited Small Business Finance
10:00 – 12:00 pm	Exhibitor Breakdown
10:30 – 11:00 am	GLQC Announcements, Awards & Prizes <i>Turn in your exhibitor card by 10:00 am at the registration desk to be entered to win a "Wild West Adventure"</i>

Archer/Barnwell	Calibogue/Danner	Oceanfront Pool Deck	Elliott	Drayton	Heyward	Jasmine/Hibiscus
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