

# Converter

## Application for Membership



330 N. Wabash Ave., Suite 2000 | Chicago, IL 60611 | 800.355.NPTA (6782) • 312.321.4092 | Fax: 312.673.6736 | www.goNPTA.com | E-mail: NPTA@goNPTA.com

NPTA defines a converter as a firm that fabricates paper into another paper product for resale.

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_

STATE/PROV: \_\_\_\_\_

ZIP/PC: \_\_\_\_\_

WEB ADDRESS: \_\_\_\_\_

P.O. BOX: \_\_\_\_\_

ZIP FOR P.O. BOX: \_\_\_\_\_

TOLL FREE PHONE: \_\_\_\_\_

PHONE: \_\_\_\_\_

FAX: \_\_\_\_\_

Year Business Established: \_\_\_\_\_ Total Number of Employees: \_\_\_\_\_

Primary Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Phone: \_\_\_\_\_

\*E-mail Address: \_\_\_\_\_

*\* The NPTA does not sell its e-mail list. E-mail addresses are used to provide industry information to members electronically in a timely, cost-effective manner. This person will serve as the main point of contact for all NPTA communication, including membership renewal and monthly e-newsletter correspondence.*

Print Name & Title of Person Filing Application: \_\_\_\_\_

Signature of Person Filing Application: \_\_\_\_\_ Date: \_\_\_\_\_

Amount Due: \_\_\_\_\_

To ensure compliance with PCI Security Standards, we cannot accept your credit card information on this form. If you would like to pay by credit card, please make sure to include your daytime phone number on this application so that our team may contact you for this information.

Please return completed application (if paying by check, please include with application) to:

**NPTA Headquarters**  
**330 N. Wabash Ave., Suite 2000**  
**Chicago, IL 60611**

or **NPTA@goNPTA.com**

or **312.673.6736** (fax).

Please list additional individuals in your company who you would like added to our mailing list below, or attach a separate sheet. Periodically, NPTA will communicate information pertaining to programs and services geared for specific job roles within your company.

Secondary Contact: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Financial (CFO) Contact: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Human Resources Contact: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

**Additional Contacts:**

Person's Name: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Person's Name: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

# Converter Dues Assessment Schedule

**Additional Location Charges**

NPTA dues are based on your sales through distributors (all distribution-related sales). Sales that do not go through any distribution channel may be eliminated from the dues calculation.

Gross Annual Sales Volume Through All Distribution	Dues Investment (U.S. Dollars)
Under \$50 million	\$ 2,000
\$ 50 - 100 million	\$ 3,000
\$ 100 - 500 million	\$ 7,000
Over \$500 million	\$ 12,000

## Changes in Member Status

From time to time, there is a change in company's member status: member companies are acquired, change ownership, join or leave marketing groups, etc. The NPTA Board of Directors, ever aware of industry dynamics, passed a resolution to help clarify how such changes impact the Association's membership dues.

1. NPTA dues are calculated on an annual basis, once each year in October of the current year, covering the following year (known as the "Association Year" – January 1 - December 31). This self-assessment by member companies assumes that their company size, sales volume and number of location will remain constant for the next Association Year. The NPTA Board knows that changes do take place, but for convenience of the members, the Association does not ask members to recalculate their dues at any time during that 12-month period between dues invoices. Dues payments are required within 90 days from the date of the dues mailing.
2. If a member company is purchased by another member company at any time during the Association Year, the acquiring company is asked to continue

paying the dues for the company acquired for the next Association Year. After that time, the acquired company becomes a part of the parent and the parent pays the collected dues based on the aggregate sales volume and total number of locations for the combined entity.

3. When a free-standing NPTA member company joins a marketing group, buying group or other strategic alliance organization that holds membership in the Association, that company's dues are to be paid by the company (in addition to the group's dues) for the next Association Year. After that time, that company becomes part of the marketing group (from a dues point of view) and the group then pays dues based on its aggregate sales volume and total number of locations.

**Example:** A member company purchases another member company in June. Both companies have already paid their NPTA dues for the year and are members in good standing for that Association Year. For the following Association Year, both dues payments are requested. After that, the two companies may be combined into one dues entity. The same is true for a member company joining a marketing group, buying group or other strategic alliance organization that holds membership in NPTA.