



Speaker Profiles (In order of Appearance)



TELLY TUCKER, Director of Economic Development, City of Danville

Telly Tucker serves on the Danville Industrial Development Authority and the Danville-Pittsylvania County Regional Facility Authority, and is on the Board of the Danville-Pittsylvania County Business Development Center. In 2014, Telly received the prestigious Certified Economic Development (CEcD) designation granted by the International Economic Development Council in Washington, D.C.

Prior to his current post in Danville, Telly served as the Assistant Director of Economic Development in James City County, Virginia. From 2007 – 2010, he served as an Economic Development Specialist for the City of Lynchburg. During his time in Lynchburg, he co-directed the City of Lynchburg's One™ programs which have been awarded the Virginia Economic Development Association's and the Southern Economic Development Council's Community Economic Development Award, as well as the Virginia Municipal League 2008 Achievement Award. He is a Lynchburg native and obtained his bachelors of business administration in international business and Spanish from James Madison University in 2004.



LINDA HUTSON GREEN, Executive Director, Southern Virginia Regional Alliance

Linda Hutson Green was selected to serve as the Executive Director of Economic Development for the Southern Virginia Regional Alliance in October 2016. She brought experience from the federal, state and local levels to public and private sectors as well as the Institute for Advanced Learning and Research. Together they work to provide recruitment and retention of industries in the regional footprint to create and sustain jobs and ensure the economic vitality of the region.

Linda worked as District Director for U.S. Congressman Robert Hurt and as Director for Federal Funding and Entrepreneurship for the Center for Innovative Technology, where she also served terms as Director of Manufacturing and Regional Technology Transfer. She also served as the President and CEO of the Dan River Business Development Center and worked as a Quality Engineer for Goodyear Tire and Rubber Company. A Certified Quality Engineer, Linda holds a master's degree in business administration from Duke University, and is a graduate of Averett University and Danville Community College.



MATTHEW (MATT) ROWE, Pittsylvania County Economic Development Director

Matt Rowe was recently selected by the Danville Pittsylvania Chamber of Commerce as a PACE Award recipient, due to his significant impact on the region in his role as economic development director. Rowe previously served as the Director of Planning and Economic Development for Charles City County, and leads its planning, economic development, and environmental functions.

Prior to that position, he served in Amherst County as Planner, Assistant Zoning Administrator, and Erosion and Sediment Control Program Administrator. Matt also served previously as the Planner, GIS Coordinator, and Wetlands Administrator for Matthews County. Rowe's career began in Smyth County as an assistant to the Director of Community and Economic Development. Matt received his bachelor's degree in environmental science and public policy from the College of William and Mary and his master's degree in public administration from Virginia Tech. Matt also has certifications as an Erosion and Sediment Control Combined Administrator, Certified Zoning Administrator, and a Virginia Storm-water Combined Administrator.



RICK BARKER, President and Founder Supply Resources

After working for the nation's largest packaging distributors International Paper and Georgia Pacific for a combined 18 years, Rick founded Supply Resources in 2007. SRI is a Packaging "Design-Sourcing-Distribution" company. In 2013 he acquired Lynchburg Public Warehouse.

Rick Barker Properties is active in Danville's River District development in the 500 Block of Craghead Street. This includes a collection of 8 buildings undergoing restoration for office, residential, and commercial spaces. The most recent addition to the 500 Block offering is Mucho-Taqueria-Tequileria.

Rick serves as the Current Director for Future of the Piedmont and is the Past Vice-Chairman of Danville Regional Foundation. In addition to enjoyment from developing value added business solutions within manufacturing, distribution center and retail environments, his passions include collecting art, traveling and good food.



TIMOTHY J. CLARK, President, Blair Construction, Inc.

Clark was born and raised in Howard County, Maryland where he was the only child of Jimmie and Eileen Clark (who now reside in Gretna). He has been married to Gretchen Blair Clark, President of Reynolds Clark for 20 years. They have two boys, John Gordon (16) and Suter Blair (14). Clark has a BS in both Animal Science (95) and Food Science (96) from Virginia Tech as well as a MS in Meat Science (98) from Kansas State. After a short stint leading Quality Assurance at Smithfield Packing, he moved to Gretna to work for Blair Construction where he manages client relationships as the President of the medium sized, regional general contractor.

In the community, Clark is an active member of the Future of the Piedmont, the GO VA Region 3 Council, the Old Dominion Ag Foundation, the Virginia Technical Institute, the West Piedmont Workforce Investment Board, the West Piedmont Planning Commission, and the Mount Hermon Baptist Church (Repairs & Maintenance/Finance/Deacon). He is a past member of the Virginia Chamber of Commerce Board of Directors, Danville Pittsylvania County Chamber of Commerce Board of Directors, and the Virginia 4-H Foundation Board. The family enjoys raising and showing Angus cattle.



KARL STAUBER, President and CEO of the Danville Regional Foundation

Karl Stauber is President and CEO of the Danville Regional Foundation (DRF), based in Danville, Virginia. DRF's mission is to promote the economic and cultural transformation of Caswell County, North Carolina, Pittsylvania County and Danville in Virginia. Understanding that significant community change takes time, DRF invests for the long term in efforts that create pathways to prosperity for all of the region's people. Prior to becoming the Foundation's president in 2007, Stauber served for eleven years as the head of the Northwest Area Foundation in St. Paul, Minnesota, which helps communities reduce poverty. Stauber earlier served as Under Secretary for Research, Education, and Economics at the United States Department of Agriculture (USDA) in Washington, D.C.

Earlier Stauber worked for various foundations in the Midwest and South, as well as a venture capital firm in Colorado. Stauber has served as adjunct faculty at the University of Minnesota and University of North Carolina. He holds a Ph.D. in public policy from the Union Institute in Cincinnati, Ohio, a certificate from the Program for Management Development at the Harvard Business School, and a B.A. in American Studies from the University of North Carolina-Chapel Hill. He has written and spoken widely on rural development and public policy issues. He is a native of Statesville, NC and has been married to Hollis S. Stauber since 1971. He is a wood turner and furniture maker in his spare time.



DR. MARK JONES, Superintendent of Pittsylvania County Public Schools

Dr. Mark Jones has served as Superintendent of Schools in Pittsylvania County since 2015. He has worked nearly 30 years in public education except for a two year hiatus from 1987 – 1989 when he worked in the manufacturing sector as an Area Manager in the Unisteel Tire Room at Goodyear Tire and Rubber Company, bringing private sector skills and awareness into his educational background.

Mark started his teaching career in Pittsylvania County from 1987 – 1987 and returned to Pittsylvania Schools to teach mathematics after his time at Goodyear from 1989 – 1993.

From 1993 – 1998 Jones served as Assistant Principal at Prince Edward Elementary School in Prince Edward County Schools in Farmville, Virginia. From 1998-2000 he returned to Pittsylvania County as Principal of Brosville Middle School, then going to Chatham as Director of Secondary Education from 2000 - 2003 and then from 2003-2007 as Assistant Superintendent for Instruction. He was Division Superintendent for King William County Schools in King William, Virginia where he worked from 2007-2015. While at King William County he chaired the Math Science Innovation Center Board and served as Chair and Vice Chair of the Region III Superintendents. In 2014 he was the Region III Superintendent of the Year.

Dr. Jones earned his doctorate with a major in administration and supervision and master's degree with a major in middle and elementary school principalship from University of Virginia and his bachelors of science degree from Averett University.



DR. STANLEY (STAN) JONES, Superintendent of Danville Public Schools

Dr. Stanley B. Jones has served as Superintendent of Danville Public Schools since 2015. Dr. Jones is completing his 34th year of service as an educator, including one as Executive Director of Instruction with Spotsylvania County Public Schools, four as Director of School Safety and Discipline Hearing Officer with Hanover County Public Schools, and seven years as principal of Lee-Davis High School in Mechanicsville. His experience also includes six years as an assistant principal: three years in Hanover County at Patrick Henry High School; and, three years in Williamsburg-James City County where he supervised a

separate alternative education facility. Dr. Jones began his career in education at Radford University where he received his undergraduate degree in 1984 in Biology and Secondary Education. Upon completing his degree, he worked as an admissions counselor for Radford University while he earned his Master's degree in Guidance and Counseling.

Upon completion of his Master's degree, Dr. Jones served as Director of Special Student Services with Radford University in the Student Affairs Division. In this role, he oversaw services for students with disabilities, adult students and non-traditional student populations. Dr. Jones joined Lynchburg College in 1990 where he served as Director of Institutional Change. He has held adjunct teaching positions with Radford University, Lynchburg College, and Old Dominion University.

Dr. Jones earned his doctorate in Educational Leadership from the Virginia Polytechnic Institute and State University (Virginia Tech) in 2011. He believes that the educational leadership program at Virginia Tech provided excellent preparation for the challenges facing public schools. He is an outspoken advocate of public schools and believes strongly that there is an abundance of talent among today's youth that is often overlooked under appreciated.



CORRIE TEAGUE BOBE, Assistant Director of Economic Development, City of Danville

Corrie Teague Bobe joined the Danville Office of Economic Development in November 2009. She served as the Marketing and Research Manager until becoming Project Manager in July 2012 and then Assistant Director in January 2015. In her current role, Teague is responsible for assisting in the development of new industrial park property, such as the Mega Park, and is heavily involved in the redevelopment of River District properties. In addition to this, Teague works with existing River District merchants and the recruitment of small businesses and industrial projects to the city of Danville.

Prior to working in Economic Development, Teague worked as a Senior Account Executive for a marketing firm in San Francisco, California and then as an Account Operations Specialist for a major client at Infinity Global in Danville, Virginia.

In addition to her responsibilities at work, Teague is involved in a variety of clubs and organizations. She is currently a member of the West Piedmont Workforce Investment Board, member of the West Piedmont Planning District Comprehensive Economic Development Strategy committee, member of the Board of Directors for the Danville Science Center, member of the Virginia Economic Developers Association, secretary and co-marketing chair for the Bright Leaf Brew Fest, member of Converge Virginia (a state-wide leadership initiative through Senator Mark Warner's office), member of the Board of Directors for the River District Association, committee member of the Danville Pittsylvania County Chamber of Commerce's Young Professionals program, and president of the Danville-Pittsylvania County Chapter of the Virginia Tech Alumni Association. She was also a fellow in the Danville Regional Foundation's Middle Border Forward initiative and member of Leadership Connections. Teague has also been a member of the Virginia Young Professionals Summit planning committee and the River District Festival Board of Directors.

Teague is a native of Danville, Virginia. She graduated from Danville Community College with an Associate's Degree in Business Administration and from Virginia Tech with a Bachelor's Degree in Marketing Management. She is also a graduate of the University of Oklahoma's Economic Development Institute and the Danville Pittsylvania County Chamber of Commerce's Leadership Southside XVII program.



EVA DOSS, President and CEO, The Launch Place

Eva Doss has twenty years of experience in business consulting, strategic planning, business development and investment fund establishment and management in the United States and Europe. During her career Eva established new business ventures and investment opportunities, and developed strategic business partnerships for companies internationally. Eva has also worked with Booz Allen, RTI International, and the U.S. Agency for International Development in Washington, D.C.

As the first Executive Director, Eva helped to establish the Southside Business Technology Center, a business consulting entity in 2005, which in 2012 grew into The Launch Place, the lead entrepreneurial development organization offering seed investments through its two equity funds, business consulting, training, office space and subsidies to entrepreneurs in Danville, Virginia and in the Research Triangle Park, North Carolina. Eva has a MBA and BS in business administration, a post-graduate Executive Certificate in Management and Leadership from MIT Sloan School of Management, serves on several for profit and non-profit boards and speaks several languages.



TED ABERNATHY, Managing Partner, Economic Leadership, LLC

Ted is the Managing Partner of Economic Leadership LLC, a consultancy that is currently working in more than a dozen states to develop economic and workforce strategies. Ted has 35 years of experience in directing economic development and workforce development programs. From 2008-2013, Ted was the Executive Director of the Southern Growth Policies Board, a 42-year old public policy think tank that provided economic development research, strategy and marketing advice, to states and communities across the South. He also served as economic development policy advisor to the Southern Governors Association.

Before coming to Southern Growth, Ted was a practicing economic developer for 28 years. From 2000-2008, he served as Executive Vice President and COO for the Research Triangle Regional Partnership. During his eight years directing RTRP's operation he worked with hundreds of clients and helped generate 65,000 new jobs and almost \$10 billion in investment.

Ted's current projects include developing economic and workforce strategies in more than a dozen states and regions across the country, designing an economic development and innovation ecosystem for a new science city in Kenya, evaluating cluster opportunities ranging from value added agriculture to advanced technologies, building dashboards using advanced data analytics, and producing the annual Home of Future Thinking conference.

Over the past five years Ted has worked on close to 100 projects. He has developed plans for the eight states that comprise the Mississippi Delta, coauthored *Reimagining Workforce Development*, conducted a southern citizen input process on economic vitality for the Kettering Foundation, developed best practices in manufacturing and innovation for the U.S. Economic Development Administration, helped the Organization for International Investment create an economic development coalition to better attract foreign investment and help launch a new company that assesses and improves Group Leadership.

Ted speaks to groups across the country and internationally on many topics including the economy, the future of work, trendspotting the future and organizational leadership. In the past year, he keynoted conferences for the International Economic Development Council, The Southern Economic Development Council, The Southern Regional Education Board, The National Association of Workforce Professionals, The International Eisenhower Fellowships, the Society of Industrial Realtors, The Seattle Eastside Futures Conference and dozens of private business retreats and gatherings.

Born in Dallas, NC, Ted received his bachelor's degree from the University of North Carolina at Chapel Hill; his master's from Johns Hopkins University, is a graduate of the Economic Development Institute and is an Eisenhower Fellow for global economics.