

◆ MADE IN ◆
TENNESSEE | VIRGINIA
BRISTOL





Made in Bristol was created to help grow Bristol and our local, small-scale producers community.

What are small-scale producers?

Small-scale producers are defined as all types of small businesses producing tangible goods including textile, hardware, wood, metal, 3D printing, food, breweries and distilleries and local food production and packaging.



BACKGROUND

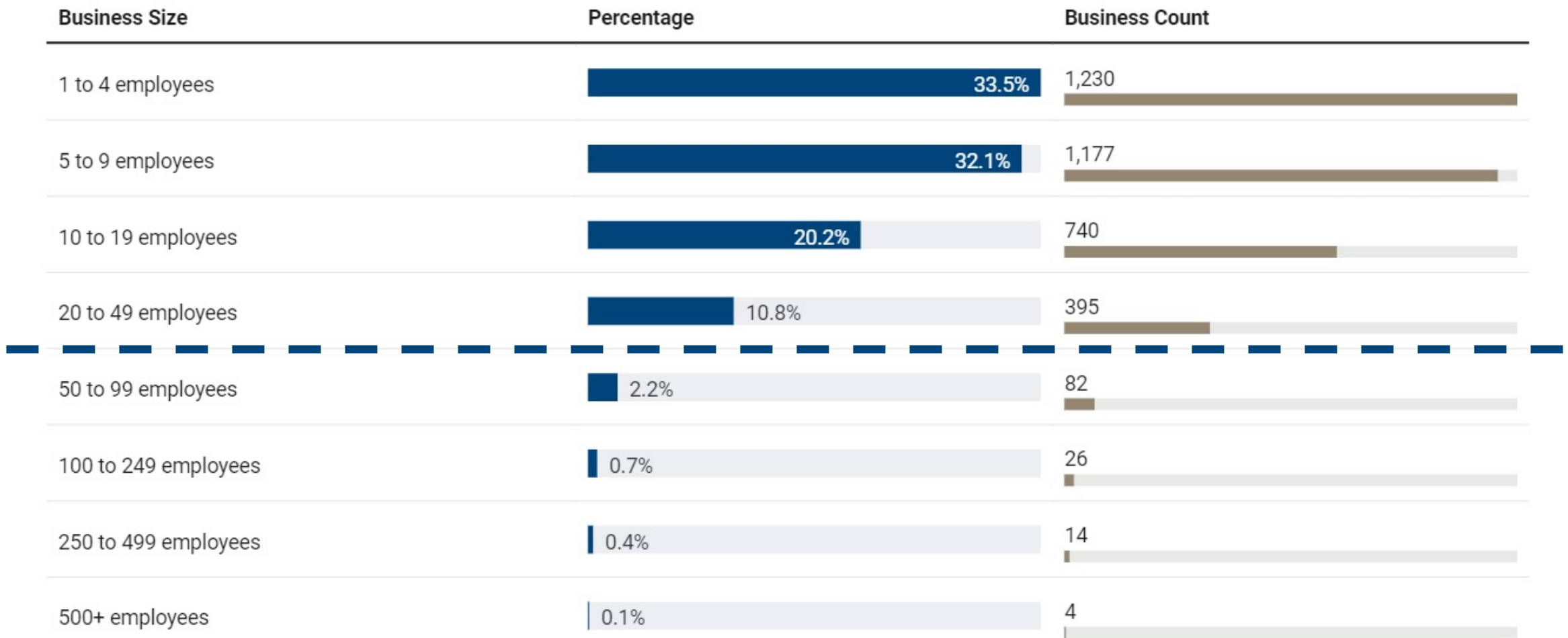
- 2019 • Virginia Main Street Pilot Study
- 2020/21 • Developed a plan to create promote small-scale producers in Bristol
- 2021 • DHCD Resurgence Grant Part I
- 2024 • DHCD Resurgence Grant Part II



Business Distribution by Number of Employees

Updated 1-22-2024

Greater Bristol Footprint



MADE IN BRISTOL PROGRAM GOALS



- Promote awareness of **Made in Bristol** and small-scale producers in the community
- Make branding more adaptable for the **Made in Bristol** businesses to utilize on their products
- Free-standing display to showcase **Made in Bristol** products.



8TH ANNUAL BEN COLLINS MEMORIAL ENTREPRENEUR GRANT

TRAINING CLASSES

- **What is a Business Plan?**
- **Business Structure: From a Tax and Legal Perspective**
- **Discovering the Bottom Line & Cash Flow**
- **Understanding Your Market**
- **Customer Service, Advertising & Adaptability**
- **Planning for the Future (raising capital, growth planning, goals)**
- **Pitch Day**



8TH ANNUAL BEN COLLINS MEMORIAL ENTREPRENEUR GRANT



MADE IN
TENNESSEE | VIRGINIA
BRISTOL



**8TH ANNUAL BEN COLLINS MEMORIAL
ENTREPRENEUR GRANT WINNERS!**

MAY 7, 2024

**THEATRE BRISTOL
PLATTER & POUR
FAMILY TRADITION SUPPLY**

BOHO COLLECTIVE

BISTRO ON 6TH

FINA FLORALS

AUDIOASIS

BAO BONES

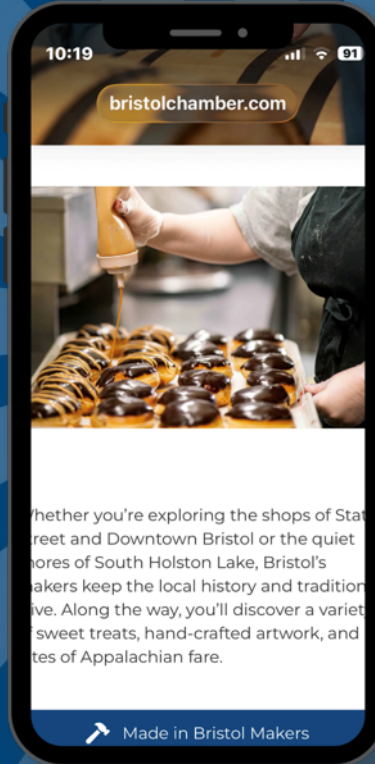
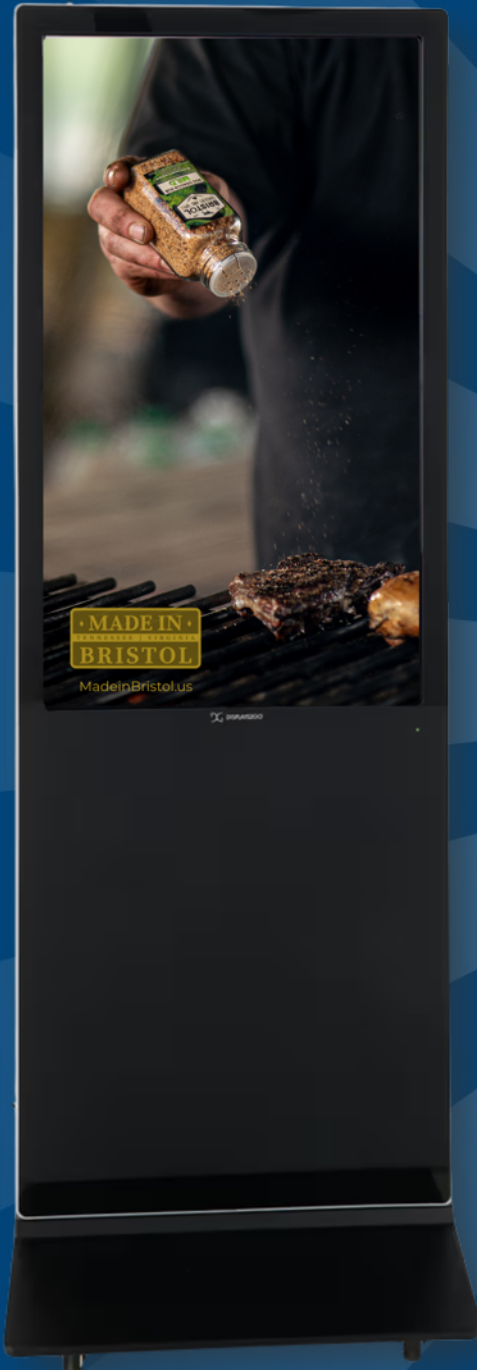
WINSLOW SAVAGE MILLINERY



PROMOTING SMALL-SCALE PRODUCERS



DIGITAL



CURRENT **MADE IN BRISTOL** MEMBERS

American
Merchant



Blakley-Mitchell
Quality You Can See



HANDMADE LEATHER GOODS
BRISTOL
ESTD *Leather Co.* 2017
MADE IN BRISTOL, TN



FAMILY
TRADITION
SUPPLY COMPANY

FINA FLORALS
pretty - natural - blooms



L.C. KING
MANUFACTURING CO.
EST. 1913 BRISTOL, TENN.

LOLLICUP, LLC.



Piedmont
STATION



TRACKTUBES
A Proudly Made in the USA!

UNION 41



MADE IN
TENNESSEE | VIRGINIA
BRISTOL



**IF YOU OR SOMEONE YOU
KNOW WOULD LIKE MORE
INFORMATION ON THE
MADE IN BRISTOL PROGRAM**

**Contact Mack Chapman
Mack.Chapman@bristolva.org**



THANK YOU!



Maggie Elliott
maggie@believeinbristol.org



Sarah Hutchinson
shutchinson@bristolchamber.org



Mack Chapman
mack.chapman@bristolva.org

