

Advisory Services

Todd Sagin, M.D., J.D.

National Medical Director, *Sagin Healthcare Consulting, LLC*

An Overview of Services and Experience

Todd Sagin, M.D., J.D., is a Physician Executive recognized across the nation for his work with hospital boards, medical staffs, and physician organizations. Dr. Sagin is a popular lecturer, consultant, and advisor to healthcare organizations. Over the past decade, he has been engaged by several hundred of the nation's hospitals to work with their governing boards, medical staffs, and management teams to improve the quality of the care they deliver. This work ranges from board and physician leadership education to the redesign of physician leadership structures, and, from strengthening medical staff affairs to the redesign of medical staff structures and the merger of medical staffs in multi-hospital health systems.



Dr. Sagin is board certified in family medicine and geriatrics and has taught and practiced in community hospital and university settings. He currently practices at Community Volunteers in Medicine in West Chester, PA. He serves as a board chair of the national organization, Volunteers in Medicine America, which has worked to establish clinics for the uninsured all across the country. In 2012, he was appointed to the Baldrige Board of Examiners that surveys healthcare institutions to recognize exemplary quality performance.

Dr. Sagin has held positions as VP and Chief Medical Officer of Temple University Health System in Philadelphia; Senior Medical Director of a 13-hospital integrated delivery system, PennCare; Chairman and Clinical Professor of the Department of Family Medicine and Community Health at Temple University Medical School; Residency Director at Abington Memorial Hospital; and Medical Director of PHOs, IPAs, and hospital-physician networks. He served for over half a decade as the Vice President and National Medical Director of The Greeley Company managing its medical staff and governance sections.

Throughout his career, Dr. Sagin has held strong interests in medical ethics and public policy. He holds a degree in law and has training as a mediator to address healthcare conflicts. Dr. Sagin has also been active in organized medicine at the state and national level. He sat for several years as a physician representative to the Joint Commission Professional and Technical Advisory Committee (PTAC) and on the Joint Commission Special Credentialing Task Force.

Dr. Sagin is a popular public speaker and his teaching won him the Golden Apple teaching award at Temple University School of Medicine. He frequently facilitates board and medical staff retreats and delivers leadership education to physicians and to health system directors and executives. He has served as a faculty member for organizations ranging from the American College of Healthcare Executives and The Governance Institute, to the American Association of Physician Leadership and the National Association of Medical Staff Services.

Educational Programs

- Facilitated retreats for governing boards, medical staffs, and physician leaders
- Focused “boot camps” on essential responsibilities for board members, medical staff leaders, and physician leaders
- Topical programs for medical staffs, governing boards, medical staff professionals, administrative teams, and hospital and health system staff
- Development and delivery of physician leadership academies and curriculums
- Focused workshops and strategic planning sessions

Consulting Services

- Hospital-physician strategic planning
- Development and strengthening of hospital-employed multispecialty physician practices
- Medical staff organization and performance assessment, medical staff restructuring and redesign, and the merging of medical staffs in multi-hospital systems
- The writing, reviewing, or revising of medical staff bylaws
- Medical staff affairs, addressing:
 - » Credentialing and privileging
 - » Peer review and performance improvement
 - » Management of unprofessional conduct
 - » Policies and procedures/accreditation readiness
- Medical staff credentialing and peer review audits on behalf of the board
- Governance design and development for hospitals and physician group practices
- Governing board self-assessment
- Expert review and assessment for healthcare litigations