

Director of Development Byrdine F. Lewis College of Nursing and Health Professions

Georgia State University

Georgia State University, an enterprising public research university in Atlanta, is a national leader in graduating students from diverse backgrounds. U.S. News & World Report recently named Georgia State the second most innovative university in the country based on our visionary approach to student success. The university provides its world-class faculty and more than 50,000 students with unique connections to the opportunities available in one of the 21st century's great global cities. Georgia State offers a challenging academic environment that emphasizes research and practical experience across the curriculum and has more than 50 nationally and internationally ranked programs.

The Lewis College of Nursing and Health Professions

Currently, the Lewis College is home to over 2,300 students at all degree levels from the associate nursing degree program students in Perimeter College to PhD students at our downtown campus. For over 50 years, the Lewis College has graduated more than 11,900 health care providers in six academic programs: nursing, nutrition, occupational therapy, physical therapy, respiratory therapy and the interdisciplinary health informatics program to serve in Georgia and beyond.

In 2003, the college was named for Byrdine F. Lewis, a career bedside nurse and the mother of Kenneth Lewis, former chief executive officer and president of Bank of America and Georgia State alumnus. The Lewis College is preparing the next generation of clinicians and scholars to enhance individual and community health in a culturally diverse society. Recent milestones include a new interdisciplinary baccalaureate degree in health informatics, an RN to BS online degree program, the Doctor of Nursing Practice (DNP) degree, a PhD in Chemistry with concentration in Nutritional Sciences, and a PhD in Kinesiology and Health with concentration in Rehabilitation Science. The new BSN to PhD track identifies and encourages young nurses to pursue research-track nursing research careers.

Responsibilities

- Cultivate, solicit and steward prospects (both individual and corporate/foundation) at the \$25,000 or greater level. Coordinate with college department chairs and faculty to develop proposals to the private sector.
- Develop long and short-term priorities and funding plans with the Sr. Associate VP of Development and the Lewis College Dean, Associate Deans and Department Chairs.
- Coordinate and steward the college Advisory Board to develop and expand their responsibilities in the area of fundraising.
- Serve as part of the leadership team for Constituent Programs.

Qualifications

Bachelor's degree and two years of experience in face-to-face solicitation of gifts of \$25,000 or more; or a combination of education and related experience.

Preferred Hiring Qualifications:

- Minimum of three years work experience in face-to-face fundraising, preferably in higher education.
- Track record of successful major gift fundraising strategies, managing a portfolio of 150 prospects and executing 150+ donor visits per year.
- Successful record of collaboration with colleagues and volunteers.
- Ability to work with diverse constituencies from all disciplines including donors, faculty, staff, students, and select corporations and foundations.
- Knowledge and/or prior use of Raiser's Edge software.
- Excellent written and oral communication skills.
- Excellent interpersonal and organizational skills.

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