



CHIROPRACTIC NEWS & VIEWS

Presented by:
Hawaii State Chiropractic Association, Inc.

Volume XII, May 2015

HSCA JUNE 2015 GENERAL MEMBERSHIP MEETING & OFFICERS & ISLAND DIRECTORS ELECTIONS



HI State Chiropractic Association
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**PLEASE JOIN US FRIDAY EVENING, 7:30PM, JUNE 12TH
AT THE SAINT LOUIS ALUMNI CLUBHOUSE...MEETING
OPEN TO ALL, MEMBERS & NON. 916 COOLIDGE ST., HONO., HI**

*(NEIGHBOR ISLAND MEETING TELECONFERENCE LOCATIONS
CALL YOUR ISLAND DIRECTOR)*

PRESIDENT'S MESSAGE*Joseph G Morelli Jr DC FICC, HSCA President & ACA Hawaii Delegate*

Aloha All:

I hope the month of May greets you all gently with our Hawaii spring season. The shower trees are bright yellow, and mango season is in full swing.

As you noticed on our front page, there is our General Membership Meeting the second Friday in June (June 12th).

On Oahu, it will be held at the St. Louis Alumni Club House. The meeting starts at 7:30pm. For our neighbor island members, we do teleconference the meeting. Please contact your Island Director for the teleconferencing meeting place on your island.

The June meeting is when we have our annual elections for all executive and board directors' positions. As of this date, none of the positions are being challenged by another candidate. The necessary qualifications are that a candidate must be a HI licensed DC, and a HSCA member in good standing.

If you have interest in a position on our board, please contact me directly. Additionally, we can take nominations from the floor if we can certify eligibility.

To follow up on the story from our last newsletter, "The Doc Fix Bill", the US Congress did take up the SGR law that was haunting us since the 1990's and finally put an end to the Medicare fee schedule cuts. As I understand it, the planned 21.2% cut that was scheduled for this year is gone and dead!

We are told that there will be some small increases in the fee schedule (probably ½%) in the next fee schedule for 2016.

Unfortunately, the new law does provide for changes in the future in how medical services are paid. There is a provision to change the "Fee For Service" model to a different model based on merit and efficacy. I will report on this and any new requirements in the future when all is made known.

As we have been noting since last year, beginning October 1st this year there are major changes in the way we are to diagnose patient conditions that are mandated by federal law.

All of us must now use the ICD-10 diagnosis coding system in identifying what we diagnose in our patients.

The ICD-10 system has increased our diagnostic choices by thousands! To make it even more complicated, ALL of the codes have been changed!

So now your one favorite "sprain/strain" or subluxation code is now replaced with a potential of 50 or more other codes. Coding is now much more specific to the condition/injury whether anterior, posterior, right or left, possibly even down to the tissue level! There is also a new naming scheme that includes alpha codes in addition to numeric coding, as well as the placement of these codes in a particular order may have to do with this being an initial incident, or chronic, etc.! What a pain in the butt!

To help with the navigation through this, the HSCA has contracted with Cornerstone Medical Management. They will be sending their top coding specialist, Ms. Terry Coy, to guide us through this in a two-day seminar in July.

Terry has been going around the country working with other Chiropractic associations lecturing on these topics.

We have arranged a seminar here on Oahu, at the Airport Honolulu Hotel on Sat. July 25th & Sunday July 26th.

The primary topic will be ICD-10, but the seminar will also cover the latest HIPAA, Medicare, PQRS, MU and documentation compliance issues, as they are generally all related.

This program is not only for the doctor, but is a MUST for your CA/Staff! The program has a potential of 10 Hawaii Continuing Education Hours. (Reminder: all HI licensees must complete their CE hours by the end of 2015).

To help us start the process of conversion to ICD-10, we have asked Cornerstone Medical Management to do a pre-seminar Webinar. Terry Coy has agreed to do a one-hour "Primer" over the lunch hour on June 11th.

This is a free program and open to all, whether an HSCA member or not!

The ICD-10 compliance issue is so important, that we wanted to give you an idea of what we are in for to become compliant with the new laws/regulations.

Please go on line to the HSCA website and register yourself and all your staff for this FREE webinar. Please see the flyer in this newsletter with more details.

The webinar will be presented in the "go to meeting" style, so you will need a computer with an internet connection to view the PowerPoint presentation. There will also be a phone number to dial in for the audio, or if you just want to listen in without a computer.

One other note about webinar registration, please list all the participants when you register; and we must have an email address in order to send you the computer/webinar link and dial-in information to be able to participate. The cut-off date to register for the webinar is midnight June 9th. This gives Cornerstone enough time to email to you the webinar web address link.

That brings me to the July in-person two-day seminar...

Ms. Terry Coy will be teaching a 10-hour program over 2 days, July 25th and July 26th, 2015. This program is to be held at the meeting facilities of the Airport Honolulu Hotel, at 3401 Nimitz Highway, a few blocks from the Honolulu International Airport. The hotel has a free shuttle bus for neighbor island registrants. This will save the cost of a rental car.

Because there is so much to present, the ICD-10 Compliance Seminar program will span two days.

Additionally, if we can arrange it, we are hoping to have representatives from HMSA do a several hour program as the final part of Sunday's presentation.

As you all may know by now, HMSA has changed its policy regarding Chiropractic coverage/claims on all its PPACA compliant plans. Starting June 1st, HMSA will only allow eight patient visits per policy year without medical review. (Pre-Certification)

We are told that additional care is possible if the treating Chiropractor sends in a formal request for additional care and meets HMSA policy for medical necessity. We are told that the process will require a records review as part of the decision making process. Unfortunately, we really do not know the criteria for their idea of medical necessity. They specifically note that they will NOT cover maintenance care.

We are also told that requests/reviews can take up to two weeks to get a yea or nay decision. Therefore, if you treat an

acute patient presenting before an approval has been given you are treating that patient free. We have been told that there are no retroactive approvals.

This whole process is very different to what we have been used to. Even in the managed care environment, if additional care is requested via a treatment plan, the turn-around time is usually very quick. We are used to having a 24-hour turn-around with a decision, usually via fax.

We would like you and your staff to be able to have a direct dialogue with HMSA regarding these new Chiropractic Policies. We want to minimize this new policy in interfering with your doctor-patient relationship.

The clearer you and your staff are on these coverage issues, the better you can inform your patients when treatment issues arise.

Additionally, HMSA states that they have the right to do "recoupments". That is, HMSA can ask you to refund monies to HMSA, the patient, or both. This is on cases that they have paid for in the past, but after review, have determined the care provided was not medically necessary.

Please watch for future notices from HSCA regarding the possibility of an HMSA representative appearing at our seminar.

When planning to come to the July seminar, please note that we plan to begin at 8:00am on Sat. the 25th. We will be going through to 6:00pm with an hour lunch break.

No meals will be served at the seminar, and lunch is on your own. We will provide a "continental breakfast" both Saturday and Sunday morning plus coffee break service mid-morning and mid-afternoon Saturday. Please note that this is not a full breakfast. (Coffee/Tea and some pastries). The seminar hotel, Airport Honolulu Hotel restaurant (Willoughby's) is open for breakfast daily, and NO dinner service on Fri., Sat., Sun. & Mon. nights. There is no lunch service at this hotel.

Best Western The Plaza Hotel is a few blocks away from our seminar hotel, (managed by the same company, Outrigger Hotels). The restaurant at the Plaza (Plaza Café) has dinner on the nights of our seminar, and is one of the closest places.

Unfortunately, neither hotel has lunch service. Consider your Saturday lunch plans ahead of time, since the current lunch break is scheduled at one hour.

On Saturday evening, July 25th after the seminar finishes for the day, the HSCA has scheduled a social event.

From 7:30pm to 10:00pm in the ISLANDER Room at the Airport Honolulu Hotel, (adjacent to Willoughby's Restaurant) all Hawaii DCs are invited to our "Pupu/Cocktail Social".

HSCA will provide pupu and entertainment with a no-host bar.

This is one of the few venues to spend a little social time with your colleagues, their significant others and key staff persons. For a few hours, we can have a little time to renew old acquaintances and meet some of our newer colleagues. Since there will be many docs from the neighbor islands, this is a rare opportunity for so many of us to be together.

Please make it a point to drop by and say hi on Saturday night!

Aloha,

Dr. JOE Morelli

HERE'S YOUR CHANCE

Gary Saito, DC, HSCA Immediate Past President

We all hope to do something significant in our lives. Something important and relevant. Something that defines us and leaves a legacy of who we were. Well, here's your chance.

The world of healthcare is changing at a faster rate than even a few decades ago. Back then, we had to fight hard to gain an inch. We were called CAM (Complementary and Alternative Medicine) providers, not mainstream, not REAL doctors. Back then, the battle for recognition and respect was like trying to cut through a brick wall with a butter knife.

In the last few years, however, thanks to our earlier chiropractic warriors, the landscape of healthcare is vastly different, better even than the earliest pioneers had imagined. We stand on the threshold of accomplishing what our predecessors envisioned but couldn't quite achieve.

We can take chiropractic all the way to full recognition within the next 5 years. But that would take good stewardship of our profession by honest, committed, and diplomatic doctors who can work well with others.

The world of medicine is a political world in many respects, so playing well with others is key to success. I'm now an old-timer. I will be 70 in a few months. It's not that I don't have the energy now to persevere; it's that we have to call on younger, more resilient doctors to marshal our profession into the new world of healthcare delivery. It could take the next decade.

I look at your websites. I read your blogs. Putting your thoughts on the internet is all good and well, but those thoughts you espouse should be incorporated into the fabric of medicine, not just limited to your blog.

Become a leader. Make those words mean something to the whole community of people who need us. Be a public example of your words. Be the voice and the beacon of chiropractic. Those who have a decade or more left in practice have a lot to gain by a broader strategy of public education.

If you're happy with the status quo, do nothing more than your own self-promotion. There are many doctors who fought for our profession, for our right to practice, and for the gains we have seen so far. Who will take us further? Get us to the next step? It could be you. Here's your chance.

HSCA election of officers is coming up next month. Be there. Build your legacy and give your life significance beyond your private office.

from Dr. Gary Saito, DC

former HSCA President (7 years)

former HSCA VP

former HSCA Secretary

former HSCA Executive Director (17 years)

former HSCA delegate to COCSA

(Congress of Chiropractic State Associations)

current HSCA lifetime member

current ACA member

BREAKING BARRIERS TO IMPLEMENTING ICD-10*HSCA & Cornerstone Medical Management.*

Small to Medium practices face several barriers in the implementation to ICD-10. These include limited funds for implementation, limited internal expertise in ICD-10, significant operational impact from decreased cash flow and limited resources to address the onslaught of regulatory changes in the healthcare industry. In addition, *in case you were wondering*, there are no exceptions granted to small offices for regulatory compliance issues due to small organizational size, lack of funding or lack of staffing!

So what are the steps for dealing with ICD-10 and overcoming or preventing operational disruptions?

- Understand the impact of not preparing for ICD-10 on your practice.
 - Severe disruption of your revenue cycle
 - Increasing days in AR
 - Reduced productivity of all staff
 - Patient frustration over delays in billing
- Identify the key players for success.
 - Billing software or service
 - EHR vendor
 - Clearinghouse
 - Staff
- Take action ***now*** to prepare for the change
 - Create your plan for implementation
 - Identify a third party with resources and the ability to assist you with your ICD-10 coding, training and implementation needs.

To assist our Hawaii Chiropractic offices, the HSCA has enlisted the expertise of Cornerstone Medical Management. They have developed a project plan for small to mid-sized practices to guide you through the transition to ICD-10. HSCA has contracted to bring in Ms. Terry Coy, president of Cornerstone, to teach a **10-hour program**, focused on ICD-10 and other daunting compliance issues. (Medicare, HIPAA, PQRS, MU, etc.) **July 25 & 26, 2015.**

Over the last 15 years in the healthcare industry, Cornerstone has worked with hundreds of offices across the country on billing, coding and compliance topics. They have the expertise and knowledge to guide your office as you face the unique challenges of implementing ICD-10. Having a project partner to ensure your practice is ready to meet the challenges you will face, may be the key to a successful future. Cornerstone can provide the planning, execution and training required for a smooth transition.

Now is the time to begin your preparations for ICD-10. The change is substantial and the impact to your office is significant. Your homework for this month is to register for the HSCA sponsored web-based introduction to ICD-10. This Webinar is on **June 11, 2015** (Thursday) at 12:30pm. HSCA through Cornerstone is offering this free one-hour webinar to get you started. Get acquainted with ICD-10 and other compliance issues.

Click on the following link to the HSCA website to register for the free webinar for Doctors & Staff:

<http://www.hawaiichiro.com/events/Sessions.aspx?id=638660>

YOU SHOULD WORRY*Gary Saito, DC, HSCA Immediate Past President*

If you haven't been keeping up with EHR, PQRS, meaningful use, patient portals, and compliance with PPACA, you should worry.

If you don't have any idea what ICD-10 is all about, you should worry.

If you don't know that the HFCA forms have changed because of new requirements, you should worry.

If you don't know that October 2015 is going to change healthcare reporting and documentation guidelines and requirements, you should worry.

If you don't have a reliable and certified Electronic Health Record program by now, you should be worried.

If you're still using travel cards, treating Medicare eligible patients without reporting it to Medicare and charging them more than their copays, you should worry.

Provider tracking is already going on. Penalties for improper treatment, documentation, and payment charges are coming. If you want to not only survive but prosper, you should worry about all of these things. Inclusion into mainstream medicine means we are responsible for knowing the rules and liable for infractions of them.

Put on your must-do list the upcoming HSCA seminar July 25 & 26. Doctors, bring your CA's. CA's will not be admitted without their doctors present at the seminar.

ACA JOINS BROAD PROVIDER COALITION OPPOSING ANTI-PATIENT LEGISLATION

Truth in Health Care Marketing Act would restrict patient freedom to seek care from providers of their choice, increase health care costs

From: American Chiropractic Association

The Patients' Access to Responsible Care Alliance (PARCA), a coalition of organizations representing the interests of millions of patients and non-MD/DO health care providers, is calling on Congress to reject new legislation that would limit patient access to needed care. The Truth in Healthcare Marketing Act of 2015, introduced by Rep. Larry Buchan (R-Ind.), and David Scott (D-Ga.), would charge the Federal Trade Commission (FTC) with launching a new effort aimed at identifying and documenting specific misleading or deceptive acts by health care providers.

"We're concerned with the negative impact this misguided and misleading legislation could have on our patients to access necessary care," said Anthony Hamm, DC, president of the American Chiropractic Association (ACA), a member of the PARCA coalition. "Rather than helping to ensure that patients receive accurate information about health care providers, this bill could potentially cause greater patient confusion by calling into question the skills and training of this nation's non-MD/DO health care professionals."

As noted in its letter, PARCA agrees that individuals who are not qualified and/or appropriately licensed or certified to provide health care services should not be permitted to serve patients. However, the coalition believes that patients benefit by having accurate information about, and greater access to, a wide range of health care services performed by the professionals educated, trained, and licensed or certified to

perform those needed services. PARCA coalition members, who represent a group of 800,000 non-MD providers, believe the proposed legislation will restrict patient freedom to seek care from the provider of their choice, stifle competition in the health care marketplace, and result in increased costs for patients, health care providers and the federal government.

The PARCA coalition, led and originally founded by ACA, aims to provide federal policymakers with access to information from all areas of the health care community, in order to assist in the formulation of responsible, well-rounded health care policy. The diverse coalition includes groups such as the American Association of Nurse Practitioners, the American Academy of Audiology, and the American Optometric Association. More information is available on the [PARCA website](#).

RESEARCH CALLS FOR CONSERVATIVE TREATMENTS BEFORE PAINKILLERS FOR LOW-BACK PAIN

From: American Chiropractic Association

The American Chiropractic Association (ACA), in response to recent research calling into question the efficacy of acetaminophen in the management of spinal pain, strongly encourages patients and healthcare providers to consider the benefits of a conservative approach to back pain. According to the *British Medical Journal* study, the widely used painkiller is ineffective against low-back pain and offers only “minimal short-term benefit” for people with osteoarthritis of the hip or knee. Similar conclusions were reached in a study published in *The Lancet* in July 2014, that acetaminophen “does not ease low-back pain.”

“People need complete information about their treatment options,” said ACA President Anthony Hamm, DC. “Research supports the use of more conservative treatments as a first-line defense against pain. This sensible approach not only reduces healthcare costs, but may also help some patients avoid riskier treatments altogether.”

A “conservative care first” approach to health care encourages emphasis on more cost-effective and safer approaches over potentially addictive medications for pain management and health enhancement. Conservative management of painful conditions may include chiropractic manipulation combined with exercise and stretching prior to moving on to high-risk procedures. Chiropractic physicians are the highest-rated healthcare practitioners for low-back pain treatments due to their patient-centered, whole-person approach that provides greater interaction and communication for appropriate diagnosis and development of more cost-effective treatment plans.

“There are effective, more conservative treatments that help many patients lessen reliance on addictive painkillers and get back to their normal lives and activities,” said Dr. Hamm. “The services provided by chiropractic physicians are not only clinically effective but also cost-effective, so taking a more conservative approach at the onset of low-back pain can also potentially save both patients and the healthcare system money down the line.”

Numerous recent studies have clearly shown the dangerous overreliance in the United States on prescription painkillers. This has tremendously increased Americans’ risk for overuse,

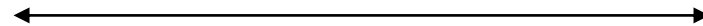
and abuse of these drugs if taken for long periods, leading to more than 17,000 related deaths in 2010 (more than heroin and cocaine combined). The Centers for Disease Control and Prevention calls the abuse of prescription pain medications an “epidemic.”

For those who are currently pain-free, the exercise tips, posture recommendations and guidance on injury prevention routinely provided by chiropractic physicians can help people maintain a healthy back throughout their lives. To learn more, visit www.acatoday.org/backpain.



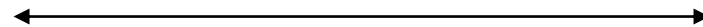
>>OFFICE SPACE AVAILABLE<<

DETAILS: RENT OFFICE SPACE
2 Rooms available, X-ray Suite on-site
LOCATION: KAILUA, Oahu, HI
TERMS: Available May 15, 2015
CONTACT: Dr. Debbie Glenn
p: (808) 262-2099
koolaufamilychiro@earthlink.net



>>ASSOCIATE DC WANTED<<

DETAILS: Looking for ASSOCIATE DOCTOR to:
SHARE EXPENSES & help cover patient care
and/or RENT OFFICE SPACE
LOCATION: Established practice in PEARL CITY
TERMS: Terms Negotiable (Possible Buy-Out)
CONTACT: p: (808) 779-0144
email: mpt145@gmail.com



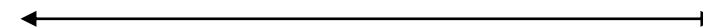
>>PRACTICE FOR SALE<<

WHERE: Practice for sale in Manoa Valley
PRACTICE: 35+ year practice; Dr/Owner retiring
OFFICE: Fully equipped, Reasonable lease rent
CONTACT: Dr. Stephen Tarek
Phone: (808) 988-6113
E-Mail: manoachiro@gmail.com



>>EQUIPMENT FOR SALE<<

WHAT: LLOYD GALAXY 900HS Activator Hi/lo
Great Condition (6 years old)
Beautifully Reupholstered
PRICE: BEST OFFER
Location: Manoa Valley, Honolulu, Oahu
CONTACT: Dr. Stephen Tarek
Phone: (808) 988-6113
E-Mail: manoachiro@gmail.com





FREE WEBINAR! HSCA PRESENTS: ICD-10 Preview

ICD-10, Medicare, PQRS, Meaningful Use & HIPAA Compliance Seminar...Preview!

You and your staff are invited to a FREE One Hour Video-Conferenced Webinar. Our Speaker, Ms. Terry Coy, will be laying some groundwork for the upcoming 2 day 10 hour Compliance seminar to be held in Honolulu this July 25th & 26th

For the pre-seminar/FREE webinar preview, you can connect via the internet with your computer to see the presentation or just listen in on the phone.

Webinar Date Thursday June 11th, 2015
& Time: 12:30 pm

To register for the free webinar use the following link:
<http://www.hawaiiichiro.com/events/sessions.aspx?id=638660>

*Once you register, a few days before the webinar you will receive an email with the link to the webinar and/or the dial in info. **Registration CUTOFF date: midnight June 9th!***

Questions? Please call HSCA at: (808) 926-8883

Have all your staff watch/listen in!
This FREE presentation will help gear you up for the Full 2 day 10 hour program to be held on the last weekend in July at: "Airport Honolulu Hotel!"
See the MAY 2015 HSCA Newsletter for 2 day seminar registration information

Social Evening Planned at the ICD-10 Compliance Seminar: All are invited Sat. Night, July 25th "Pupu/Cocktail Social" Come meet & spend a little social time with your colleagues!

HAWAII STATE CHIROPRACTIC ASSOCIATION

P.O. Box 22668
Honolulu, HI 96823

Call: (808) 926-8883

Website:
HawaiiStateChiropracticAssociation.Org

Hawaii State Chiropractic Association Presents:

10 Possible C. E. Credit Hours

Program: 2015 ICD-10 Federal Compliance Seminar



- ICD-10 Diagnostic Coding (new fed. Reg.)
- Latest Medicare Requirements, Coding & Documentation
- Physician Quality Reporting System (PQRS)
- Meaningful Use (MU)
- Health Insurance Portability & Accountability Act (HIPAA)
- Electronic Health Records (EHR)

Presenter: **Ms. Terry Coy, MCS-P, CPC**
President, Cornerstone Medical Management



Doctor, bring your whole CA staff for the most up to date program on all the ICD-10 Coding, Federal Rules & Regs regarding HIPAA & Medicare!

Terry Coy is the expert & consultant to several state associations

She makes all the compliance issues clear and understandable.

This program will give you the information to keep you in compliance!

Date: Saturday July 25th 2015
Sunday July 26th 2015

Time: 8:00 am to 6:00 pm
8:00 am to Noon

Place: Honolulu Airport Hotel

3401 Nimitz Hwy, Hono. HI
Hotel phone: (808) 836-0661

Social: Saturday Night, July 25th

“Heavy Pupu/Cocktail Social”

Fees: **HSCA Members:**
DCs \$395
DCs (Neighbor Isl.) \$349
CA Staff: 1st Free, Add'l Staff \$50

Non-HSCA Member:
DCs \$495
CA Staff: \$100 (each)

Please note the FEE differences for HSCA Members vs. Non-Members. There are NO discounted Fees for Non-Members!

Register on HSCA Website using the following LINK:
http://www.hawaiihiro.com/event/2015_ICD-10

-Or-

Mail or Fax Form below with Credit Card info.

Note: CA/Staff MUST attend with Registered DC

For Information call HSCA: (808) 926-8883

Registration: Fax form: (808) 926-8884 -or- Mail form with Check made to HSCA: HSCA, P.O. Box 22668 Hono., HI 96823-2668

Name on C Card: _____ Add: _____ Phone: _____

Credit Card#: _____ Expiration Date: _____ 3 digit Security code: _____ Signature: _____

eMail address: (For receipt & other notifications): _____

HSCA MEMBERS ONLY DC Name: _____

1st CA/Staff Name: _____

Additional CA/Staff Names: _____

NON-MEMBERS ONLY DC Name: _____

CA/Staff Names: _____

<<SEMINARS>>

The Original All In One Day Seminar
(12 HI CE credits)

Speaker: Dr. Mark Cymerint
Date: June 4, 2015
Hono. International Airport Conference Ctr.
Info: Call: 949-707-5785

<<WEBINAR/SEMINARS>>

HSCA Presents:
FREE WEBINAR PRIMER

ICD-10, HIPAA, PQRS, MU & MEDICARE COMPLIANCE”

FREE 1 Hour 2 Way Video-Conferenced Webinar.
(This is a preview of our in-classroom 2 day, 10 Hour CEU program in July)

Date: Thursday, June 11, 2015
Time: 12:30pm
Reg.: <http://www.hawaiiichiro.com/events/Sessions.aspx?id=638660>
Call HSCA: (808) 926-8883

<<SEMINARS>>

HSCA’s 2015 ICD-10 COMPLIANCE SEMINAR
(10 CE Credits, HI)

Speaker: Ms. Terry Coy, MCS-P CPC
PLACE: Airport Honolulu Hotel
3401 Nimitz Hwy., Honolulu, Oahu, HI
DATE: July 25 & 26, 2015 (Sat. & Sun.)
TIME: Sat. 8:00am to 6:00pm
Sun. 8:00am to Noon
Reg. Link: http://www.hawaiiichiro.com/event/2015_ICD-10
Call HSCA: (808) 926-8883

<<HSCA GENERAL MEMBERSHIP MEETING>>

<<Board & Officer Elections>>

Date: Friday, June 12, 2015
Place: Oahu: St. Louis Alumni Clubhouse
916 Coolidge Street, Honolulu, HI 96826
Neighbor Isle’s: Call your Island Director
Time: 7:30pm
Info: Call HSCA office: (808) 926-8883