

The Real Estate CLE Committee of the Palm Beach County Bar Association presents

REAL ESTATE TRANSACTIONS FOR DUMMIES:

A Guide through the Process from Contract to Close
What you Should Know to Protect your Client



THE REAL ESTATE SALES CONTRACT: Identifying key terms and deadlines to ensure a smooth closing process.

WHO MANAGES THE TRANSACTION FROM CONTRACT TO CLOSE: The role of the Closing Agent, Lender, Buyer, Seller and Real Estate Agents in the process.

WHY INSPECTIONS, SURVEYS, TITLE AND LIEN SEARCHES ARE IMPORTANT.

UNDERSTANDING THE PURPOSE OF TITLE INSURANCE.

KEY DOCUMENTS IN A REAL ESTATE TRANSACTION: Closing Disclosures, Affidavits, Deeds, Title Commitments and Policies.

CLOSING DAY APPROACHES: Finalizing your closings costs, meeting any last minute requirements and preparing for closing day.

CLOSING DAY HAS ARRIVED, ALL THE STRESS, ANTICIPATION, INFORMATION PROVIDED, AND ISSUES ARE ALL RESOLVED: What happens now? What you need to know to be ready!

AFTER CLOSING: Recording, releases, title policies.

Program presented by Edwin Walker, III, Esq., Walker Law Firm, P.A.

Wednesday, October 17, 2018

11:30 a.m. - 1:00 p.m.

Lunch included

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