

*Building Relationship  
here...there...and  
everywhere*

HR Tampa

The skin I'm in is just a  
covering. It cannot tell my story.”

*-bell hooks*

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# *Why are we doing this?*

Compliance

Moral Imperative

Added Value

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## ***Global Mindset***

The ability to recognize and adapt to cultural signals so that you naturally see global opportunities and are effective in dealing with people from different backgrounds around the world.

# 4 Key Cultural Skills



**Cultural Due Diligence**  
Non-judgmental



**Adapting your Style**  
Different behavioral approaches



**Universal Dialogue**  
Negotiate mutual adaptations;  
“3<sup>rd</sup> language”

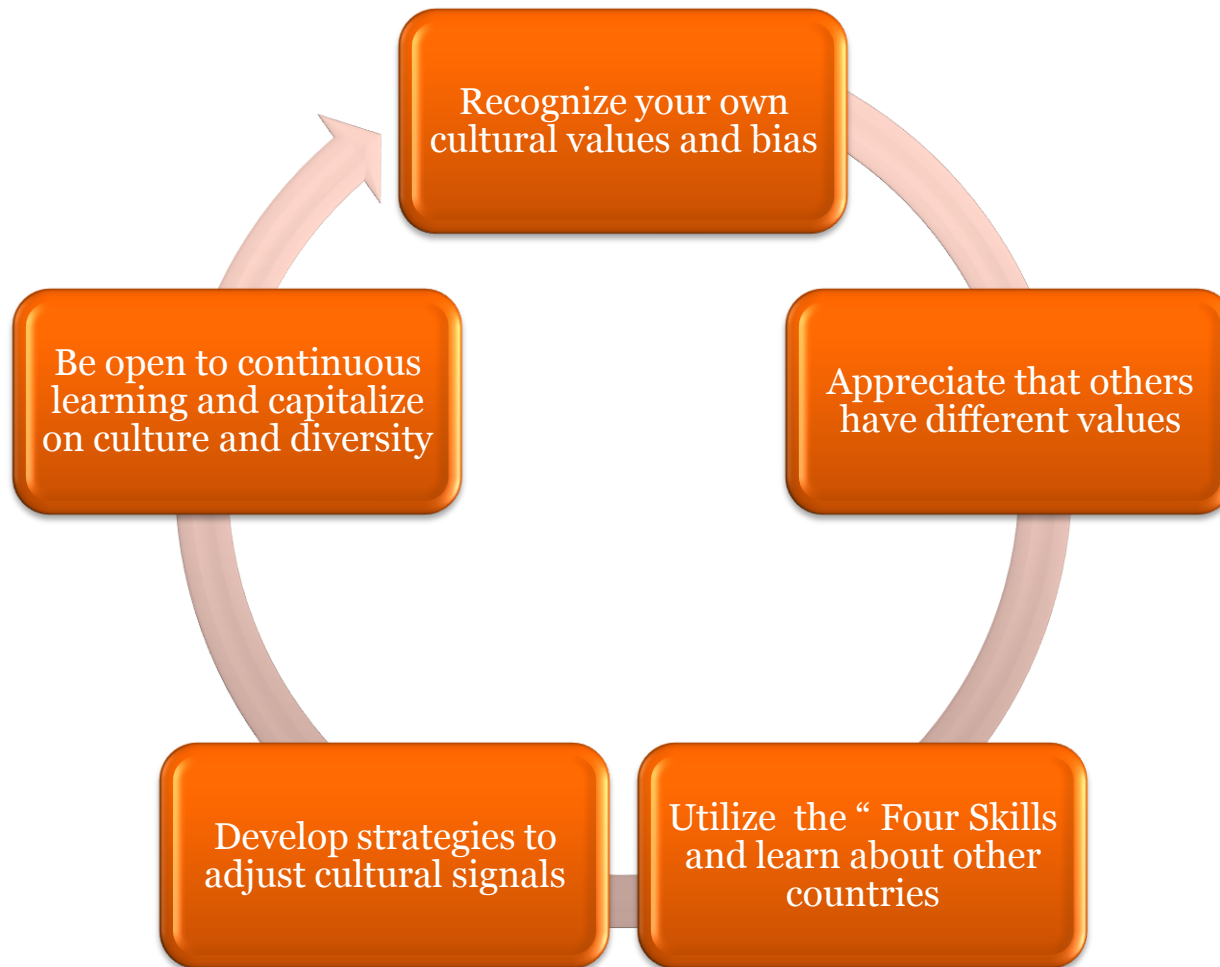


**Cultural Mentoring**  
Help others, knowledge share

**4**

Cultural Skills

# *Developing a global mindset*



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# *Questions*