

# FRAUD OVERVIEW: LOYALTY ACCOUNT TAKEOVER FRAUD

In addition to fraudsters booking hotel rooms with stolen credentials, hotel brands are also the target of account takeover. As a result, hotels suffer from lost revenues, poor customer experience and access inventory from held rooms.

## STEP 1



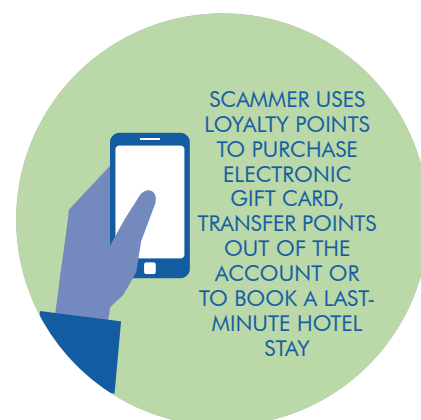
Hotel loyalty programs are often managed by a third party or within a different business unit than the payment fraud group. As a result, fraud screening may be less robust.

## STEP 2



Loyalty programs often have less stringent fraud measure in place.

## STEP 3



Scammer may change e-mail confirmation/contact details on loyalty account prior to perpetrating fraud.

## IDENTIFYING HIGH-RISK ACTIVITIES (RISK ASSESSMENT)

| ACTIVITY DETAIL  | RISK ASSESSMENT (HIGH, MEDIUM, LOW, ETC.)   |
|--|---|
| <b>CHANGES TO ACCOUNT INFORMATION PRIOR TO A REDEMPTION ACTIVITY</b> | <p>Account details are changed prior to a redemption or points transfer</p> <p>HIGH in combination with others</p>  |
| <b>LAST-MINUTE BOOKING FROM A REGISTERED ACCOUNT</b>                 | <p>Last minute booking using a card on file</p> <p>HIGH in combination of IP mismatch and the name of the account does not match the ID of the person checking in</p> |
| <b>GIFT CARD REDEMPTION</b>  | <p>Points are redeemed for gift cards</p> <p>HIGH in combination with others</p>  |
| <b>IP ADDRESS MISMATCH</b>   | <p>IP address from device does not match one in customer profile</p> <p>MEDIUM</p>  |

# PREVENTION TECHNIQUES & PROCESSES

## INSTRUCTIONS

## DEPENDENCIES & DETAILS

### DEPLOY DEVICE AND USER BEHAVIORAL ANALYTICS JAVASCRIPT/SDK

Collect device attributes and User Behavioral Analytics for all login activity

Monitor and incorporate login activities to transactions (e.g. did the individual change the e-mail address and then transfer points?)

Build a customer profile of associated devices/IP addresses and typical behavior.

Monitor anomalies. If out of pattern behavior - consider using more data to assess the risk and/or step up authentication prior to completing a transaction.

### VELOCITY RULES

Track and incorporate velocity rules into fraud scoring assessment - IP, e-mail, mobile, device ID

Understand typical and atypical velocities for key fraud attributes and monitor for out of pattern trends.

### VERIFY ID AND NAME ON FILE

For last-minute bookings, confirm the name on the account matches the name of the guest checking in

Train associates to use a multi-point identity check.

### SINGLE FRAUD STRATEGY ACROSS REWARDS AND PAYMENT PLATFORM

Have a consistent approach to managing fraud across payment and reward platforms

Ensure learning and data is shared and managed consistently across payment and reward programs. Require separate confirmation of account changes via email, text message, or other channel prior to allowing transactions against the account. If the transaction looks suspicious, require a credit card to complete the loyalty transaction. If the card on file is used, require the CRC or verification code on the card to complete.