



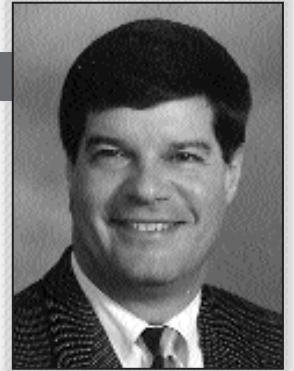
NEWS

VOL. XXXI, NO. 1
MARCH 2005

1139 FEHL LANE
CINCINNATI, OHIO 45230
(513) 231-5613
FAX (513) 624-0601
www.ihea.org

PRESIDENT'S MESSAGE

JEFFREY W. BOSWELL, Seco/Warwick Corp.



A Look Inside:

Annual Meeting

Coming Events

IHEA Updates

Member News

IRE D

This is my last Newsletter Message as your President. Next month we will install our new officers at the Annual Meeting. If you have not already registered, I suggest you do so today and join other members and me in Tucson.

Your time and expense outside the office to attend the annual meeting in Tucson will be well worth the investment. We have again worked hard to keep our registration fees low without sacrificing the quality we have come to expect. The annual meeting will be held at the brand new J.W. Marriott Starr Pass Resort. We secured a tremendous pre-grand opening hotel rate that will likely never be extended again. Combine the costs and a beautiful hotel with an excellent program and IHEA offers an

event that you will not want to miss.

Registration packets were sent the first of the year. Use that packet or review the information on the next page or visit the website to register to attend. The hotel reservation cutoff is March 11, so register today!

We also announce that our Safety Standards Seminar is set for May 2-3 in Chicago. Look for a preview below. We will forward registration information very soon.

It has been privilege to serve as your President the last year. I look forward to seeing you in Tucson as we continue *Moving Forward* together.

IHEA IS PLEASED TO WELCOME OUR NEWEST MEMBERS

J.L. Becker Co.

www.jlbecker.com

Design and manufacture a wide range of industrial heat treating equipment. Also offer a complete line of atmosphere generators and equipment related spare parts.

ComEd

www.exeloncorp.com

Electric utility, promoting throughput.

Electrotechnology Applications Center - Northampton Comm. College

www.etctr.com

An applied research and development facility that confidentially helps manufacturing companies of all kinds increase production, improve energy efficiency, and achieve and maintain environmental compliance by introducing new technologies and production methods that can help companies achieve these results.

SAFETY STANDARDS SEMINAR SET FOR MAY 2-3 IN CHICAGO

IHEA's annual Safety Standards Seminar returns to the Hyatt Regency O'Hare in Rosemont, IL. The program runs Monday, May 2 & Tuesday, May 3. This year's Safety Standards Seminar will again be reviewing the current 2003 edition of NFPA 86 Standard for Ovens and Furnaces, which became available in September of 2003. This was a complete revision that incorporates NFPA 86C, Standard for Industrial Furnaces Using a Special Processing Atmosphere, and NFPA 86D, Standard for Industrial Furnaces Using Vacuum as an Atmosphere, into one comprehensive standard.

"Attending the IHEA Safety Standards Seminar is always important to stay on top of the latest safety developments," noted Seminar Chairman Ray Ostrowski. "Our speakers are closely involved with all of the revisions that have been made to NFPA 86 and this is the best place for someone to learn firsthand of the updates to the newly published code."

This seminar includes a complete copy of NFPA 86. For a course outline and complete seminar details, visit IHEA's website: www.ihea.org to download a brochure. The registration fee for this two-day event is \$700 per person for IHEA members.

2004-2005 IHEA OFFICERS & BOARD

IHEA Elected Officers

President
Jeffrey W. Boswell
Seco/Warwick Corp.

First Vice-President
Steve W. Fruth
Fostoria Industries, Inc.

Second Vice-President
Brian Russell
Dry Coolers Inc.

Secretary/Treasurer
John B. Clarke
Diamond Engineering Co.

IHEA Executive Committee

Jeffrey W. Boswell
(Chairman)
Seco/Warwick Corp.

Steve W. Fruth
Fostoria Industries, Inc.

Brian Russell
Dry Coolers Inc.

John B. Clarke
Diamond Engineering Co.

Mario Ciampini
Ipsen International, Inc.

Virgus Volertas
Honeywell International

IHEA Board of Directors

Robert G. Beattie
Process Thermal
Dynamics Inc.

Jeffrey W. Boswell
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Mario Ciampini
Ipsen International, Inc.

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Diamond Engineering Co.

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W.E. Pasley
Southern Co.

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Eclipse, Inc.

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Dry Coolers Inc.

Virgus Volertas
Honeywell International

IHEA Executive Vice-President

Anne Goyer

Legal Counsel

Arthur L. Herold
Webster, Chamberlain
& Bean

ANNUAL MEETING PREVIEW

IHEA WILL BE MOVING FORWARD AT THE 2005 ANNUAL MEETING

IHEA moves west to Tucson, AZ April 13-16, 2005 for our 76th Annual Meeting at the JW Marriott Starr Pass Resort & Spa. Programming includes:

- Economic Outlook 2005
- Doing Business On-Line
- Globalization: Turning Strategy into Action
- Employment Law

And a Special Guest Presentation on America Jobs Agenda featuring U.S. Congressman, Donald Manzullo, Chairman of U.S. House Small Business Committee for the 2005 - 2006 Congress.

We have also added a new speaker, Walt Tuthill of Wong Holland LLP to the program on Saturday morning. Mr. Tuthill has recently

conducted the IHEA Executive Compensation Survey and will speak to members on the value of participating in the gathering of operational information and how IHEA members can benefit by using the compiled information returned to members from surveys. Mr. Tuthill will precede Congressman Manzullo on Saturday morning.

Do not forget that IHEA committees will meet on Thursday during the annual meeting. Join the many members that have already registered and do not miss this excellent program assembled by your Program Planning Committee. Please review the Schedule of Events on the opposite page and visit our website at www.ihea.org to register today.



Artist rendering of the new
JW Marriott Starr Pass



Executive VP Anne Goyer
and President Jeff Boswell
at last year's gala



The annual croquet tournament will
return this year



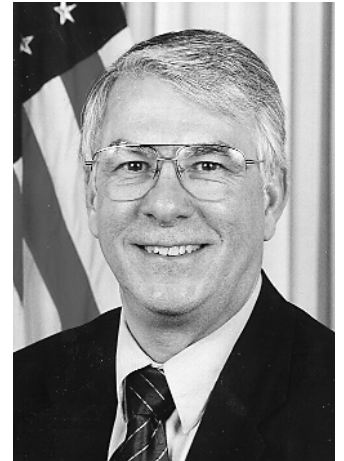
IHEA 2005 Annual Meeting Programming Committee

Many thanks to the members of the Program Planning committee for their time and efforts in developing an outstanding program for the 76th Annual Meeting in Tucson.

John Searle, Eurotherm,
Committee Chair
Donna Stelman, Ajax Electric Co.,
Committee Co-Chair

Committee Members

Bob Beattie, ProTherm
Bob Edwards, Custom Electric
Steve Fruth, Fostoria
Jennifer Perk, FECO
Jeff Smith, SBS
Thomas Wogens, Ipsen International
Anne Goyer, IHEA



U.S. Congressman, Donald
Manzullo, Chairman of U.S. House
Small Business Committee will
make a special guest presentation
on Saturday, April 16th



The networking and fellowship carry
onto the golf course

2005 ANNUAL MEETING SCHEDULE OF EVENTS

WEDNESDAY, April 13

8:00 – Noon	Board Meeting
11:00 am – 5:00 pm	Registration Open in Hotel Lobby
1:00 – 5:00 pm	IREC Meeting
1:00 – 3:00 pm	Electric Process Heater Division Meeting
2:30 – 5:00 pm	Putting Tournament
6:00 – 7:00 pm	Welcome Reception
7:00 pm	Dinner on Your Own
7:00 – 11:00 pm	Quench Tank Open – Cash bar

THURSDAY, April 14

7:30 – 8:00 am	Breakfast
8:00 – 8:05 am	Program Chair Welcome
8:05 – 8:20 am	Past President Report
8:20 – 8:45 am	Welcome to Tucson <i>Karen Tullgren, Director of Convention Services, Tucson Convention & Visitors Bureau</i>
8:45 – 9:00 am	Break
9:00 am	General Session I
9:00 – 9:35	IHEA Business Reports
9:35 – 10:00 am	DOE Update <i>James Quinn, U.S. Department of Energy & Mario Ciampini, Ipsen International</i>
10:00 – 10:30 am	CECOF Report <i>Gutmann Habig & Mike Debier</i>
10:30 – 11:00 am	BREAK
11:00 am	Committee Meetings Begin
Noon – 12:45 pm	Lunch
10:00AM – 3:00PM	Spouses Tour — Optional Tucson & Sabino Canyon Tour with Lunch
1:00 – 3:00 pm	Committee Meetings Continue

THURSDAY, April 14 (continued)

3:00 – 5:00 pm	General Session II Committee & Division Reports Globalization: Turning Strategy into Action <i>Paula Shipper, Thunderbird School of Management</i>
6:30 – 9:00 pm	Theme Dinner
9:00 – 11:00 pm	Quench Tank Open

FRIDAY, April 15

7:30 – 8:00 am	Continental Breakfast
8:00 – 8:45 am	Doing Business On-Line – Making it Profitable <i>John Searle, Eurotherm Controls & Doug Glenn, Industrial Heating</i>
8:45 – 10:15 am	Employment Law: What You Need to Know! <i>David Goch, Webster, Chamberlain & Bean</i>
10:15 – 10:30 am	Break
10:30 – 11:30 am	Economic Outlook 2005 <i>David Huether, NAM</i>
12:30 pm	Golf Tournament
1:00 pm	Croquet Tournament
7:00 – 7:30 pm	President's Reception – <i>Black Tie or Suit for Gentlemen</i>
7:30 – 11:00 pm	76th Gala Banquet

SATURDAY, April 16

8:30 – 9:00 am	Continental Breakfast
9:00 – 9:30 am	The Benefits of Co-operative Surveys in Managing Your Business <i>Walter Tuthil, Wong Holland LLP</i>
9:30 – 11:00 am	American Jobs Agenda: What It Means to IHEA Members <i>Congressman Donald Manzullo, Chairman of U.S. House Small Business Committee for 2005/2006 Congress</i>
11:00 am	Annual Meeting Concludes

UPCOMING EVENTS

PHAST Training

Upcoming dates and locations are always available for the Process Heating Assessment and Survey Tool (PHAST) workshops on website. Visit www.ihea.org for complete details and links to each seminar. IHEA is serving as a co-sponsor to these upcoming events by providing promotional and marketing assistance. Program offerings include:

March 17, 2005
Salt Lake City, UT

April 6, 2005
Upper Darby, PA

April 7, 2005
Tulare, CA

September 9, 2005
Warrendale, PA

September 29, 2005
Danville, VA

October 13, 2005
Westwood, MA

IHEA 76th Annual Meeting

April 13-16, 2005
JW Marriott Starr Pass
Tucson, AZ

Safety Standards Seminar

May 2-3, 2005
Rosemont, IL

COATING 2005

Sept. 19-22, 2005
Indianapolis, IN

Heat Treat 2005

Sept. 26-28, 2005
Pittsburgh, PA

REGISTER TODAY!

Registration form available online at www.ihea.org
Hotel Reservation cutoff is March 11, 2005

Visit IHEA's website for more information on these activities.



DOE ITP Office Lists R&D Opportunities

The Department of Energy's ITP office published R&D opportunities in areas of glass, steel, plant wide assessment and steam generation. In most cases, response to these solicitations would require a substantial role of process heating technology. The total amount to be awarded through these programs is in excess of \$15 million.

As IHEA has continued to partner with DOE on various projects, this type of opportunity may be of great benefit to many of our members. For more information visit the Member Only section of IHEA's website for specific web links as the link addresses are too lengthy to list here. ■

2005 Membership Directory

The 2005 membership directories will ship soon. Please contact the IHEA HQ with questions or comments. ■

Website Access

The Members Only area of the IHEA website can be accessed by the password "iheamember." There is no space between ihea and member. This area of the website has past committee meeting minutes currently and will expand to include other information pertinent to IHEA members. ■

Looking Ahead to the Next Newsletter

Please forward news items or article features you wish to have considered for insertion to Matt Berlage, the newsletter editor, by mail or via email to mberlage@one.net. In addition to our regular news items, the next issue of the newsletter will feature reviews of the annual meeting and the Safety Standards Seminar along with a preview of the Fall Business Conference and the Combustion Seminar. ■

Waukee Founder Passes

IHEA was saddened to learn of the death of Robert Onan. He died on February 9, 2005 at the age of 92. From the early 1930s until 1951, he wrote advertising and sold atmospheric heat-treating furnaces for Lindberg Engineering Company, Chicago. In 1951, he began Waukee Engineering Company. He served as president of Waukee Engineering from 1951 until 1997.

Waukee is a long time IHEA member and Mr. Onan served as IHEA President in 1966. IHEA extends its sincere sympathy to the Onan family and to the Waukee employees. IHEA has forwarded a memorial contribution in Mr. Onan's name on behalf of the membership to the Ridges Sanctuary, Bailey's Harbor, WI. ■



Surface Combustion, Inc. Celebrates 90th Anniversary and Announces Joint Marketing Strategy

2005 marks Surface Combustion, Inc. 90th year in designing and manufacturing furnace systems and companion equipment for its customers' processing needs. Since 1915, the company has installed more than 250,000 thermal systems worldwide, in all areas of the metalworking industry. Surface Combustion has over 630 equipment and process patents and more than 75 trademarks recognized throughout the industry.

Surface Combustion also announced they are entering into a marketing agreement with Air Products & Chemicals, Inc. in which both companies will jointly market a newly integrated portfolio to the metals processing industry. The complimentary mix of offerings includes a variety of industrial gasses, services, technology and atmosphere generating equipment. ■

Kolene Realigns Sales Activities and Establishes Distributor Relationship

Roger Shoemaker, President and CEO of Kolene Corporation announced that Dennis McCardle was promoted to General Manager, Alloy Descaling,

while Thomas Strickland was promoted to General Manager, Surface Cleaning Technologies. Mr. Shoemaker stated "these promotions will strengthen our overall sales and marketing efforts and will focus our sales toward specific industries that we believe would benefit from using Kolene technologies."

Mr. Shoemaker also announced that EIC Group USA (Lewisville, TX) will sell and distribute Kolene's new low-temperature Recover® 5000 product for removing paint, e-coat and other coatings. ■

Seco/Warwick Corp. Delivers Vacuum Carburizing Furnace and Announces New Employee Additions

Seco/Warwick has manufactured a custom-built double-chamber vacuum carburizing furnace with an oil quenching system for a major supplier to the US military. The furnace, the largest of its type ever to be produced by Seco/Warwick, is dedicated to the heat treatment of special gears with a maximum gross weight of 5 tons.

John Beazley, Engineering Manager for Seco/Warwick also announced the addition of Christine Logan and Bob Kerner to the USA Engineering Team. Christine Logan is a Project Engineer working for the Thermal Process (General Furnace) Group as a Mechanical Engineer. Bob Kerner is an Electrical Designer working for all product groups. ■

Pyronics Incorporated Purchased By Software Executive

Pyronics Incorporated has been sold to Gregory Nurre. Mr. Nurre was the Executive Vice President and General Manager of Network Associates, Inc., a technology company focusing on internet software products. Mr. Nurre also spent 18 years with IBM in various sales and marketing and management positions. "I'm excited about this opportunity to bring my customer-oriented approach to a great manufacturer of industrial burner systems," said Mr. Nurre. ■

Annual Meeting

If you are coming to the annual meeting please coordinate your travel plans to make sure you arrive in time to attend the IRED meeting at 1:00 pm on April 13. All IHEA members welcome. ■

IHEA/IRED Sponsors COATING 2005

IHEA/IRED recently agreed to be a supporting sponsor for the COATING 2005 Show. See enclosed flyer for show details. IRED plans to introduce their new IR Manual in the IHEA booth. ■

