

Procurement Resource Abstract



Title	Improving Communications between Government and Industry (ACT-IAC Comments to Office of Management and Budget)
Sponsoring Organization(s)	American Council for Technology-Industry advisory Council (ACT-IAC)
Author	N/A
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Synopsis	<p>This paper reflects the results of a study conducted by ACT-IAC at the request of the Federal Government. The study focused on the issue of communications between the government buyers and the commercial sector upon which the government relies to provide much of its technology services. The report provides a wide-ranging spectrum of opinions that reflect government attitudes and beliefs toward communications in the procurement process. It offers a set of reasoned conclusions that apply to both the government and the commercial sector as to why communications fail in the procurement/acquisition process and offers guidance as to how such failures might be corrected. While this paper focuses on federal procurement communication issues, there is much in the report that can be applied to communication issues that state and local government agencies must cope with.</p>
Topic Areas	Communications
Web Reference	https://actiac.org/groups/document/improving-management-federal-government-it-assets-through-better-communication-it