

Procurement Resource Abstract



Title	IJIS Institute's Procurement Innovation Report
Sponsoring Organization(s)	IJIS Institute
Author	IJIS Institute's Procurement Innovation Task Force (now the Procurement Innovation Advisory Committee)
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Synopsis	<p>As the costs of procurement and subsequent contract negotiations within the public sector continue to rise, it becomes critically important to examine ways to introduce reform and innovation rather than to simply accept the status quo. Since the increased costs have not led to a commensurate increase in performance, delivery, or completion of projects, there is certainly an opportunity to examine ways to improve the procurement process, from both the buyer and seller perspectives.</p> <p>The Task Force on Procurement Innovation and Reform (now the Procurement Innovation and Interoperability Standards Advisory Committee) was created to consider these issues and was particularly interested in identifying the primary challenges that stand in the way of procurement innovation and reform. Members of the Task Force identified several themes that were recurrent throughout the procurement lifecycle – all of which contribute to the current model of unsuccessful, laborious, or contentious procurements. The high level themes include: misunderstanding of technology and standards, culture, lack of communication, and concerns about risk.</p> <p>The recurring trends in the procurement process manifest themselves in several specific challenges and issues that directly influence the procurement process and stifle innovation and reform:</p> <ul style="list-style-type: none">• Difficulties applying standards in mature markets• The challenge of illustrating the value of standards adoption and use• Lack of success creating the market for standards• Vague standards definition and inconsistent adoption• Lack of clear, agreed upon performance criteria• Lack of clarity in how government and industry may communicate• Difficulty in defining and articulating requirements• Requirements that are inflexible <p>In addition to the establishment of an ongoing procurement coalition, the report covers these additional key recommendations that the task force suggests are necessary to stimulate procurement innovation and spur reform: data sharing standards and interoperability, risk management, and communications and requirements.</p>

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Title	IJIS Institute's Procurement Innovation Report
Topic Areas	Procurement Guides
Web Reference	http://c.ymcdn.com/sites/ijis.site-ym.com/resource/resmgr/Docs/procurement_report.pdf