Dear Betsey,
Are you registered and ready to attend the IAIP's 74th Annual Convention in Minneapolis, Minnesota? After attending last year's annual convention I was so excited, I signed up in January. I certainly don't want to miss it and neither do you!! Early Bird Registration ends April 30th, so sign up today. You won't be sorry.

There is a great tool at the website called an Employer Justification Tool Kit that will help you out. And, if you are coming, don't forget to submit your Convention Volunteer Interest form today.

...Read the full article

Yours in Fellowship,
Donna L Varin, AIT, CIIP
2013-2015 IAIP Region I Vice President
IAIP - Connecting Members. Building Careers

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2015 Convention Updates

Have you seen the amazing education opportunities available at the 2015 International Convention?

Now is the time to familiarize yourself with this year's three learning tracks: CLP/Career Development, Industry Trends, and Association Leadership. From courses on fascinating current industry topics and trends, to developing management skills, to enhancing leadership proficiency, you will be amazed at all the educational opportunities that are included with your convention registration. So what are you waiting for?

Act now to take advantage of Early Bird registration for the 74th Annual IAIP Convention!

Education Updates

Two new I CAN! A Step Above courses have been released and are now
available in store.

**Life and Health Insurance Basics** is designed to give insurance professionals a general overview of Life and Health Insurance principles. You will become familiar with uses and types of life insurance, review the application, discuss accident and health coverage and learn about cost and health factors.

In the **Commercial Auto** course, all sections of the Business Auto Coverage Form -CA0001 (10/13) will be reviewed with special attention given to certain sections. These detailed sections include covered auto designation symbols, coverage extensions, limitations and exclusions and physical damage coverage. Both Life and Health Insurance Basics and Commercial Auto are one-hour courses. Both Life and Health Insurance Basics and Commercial Auto are one-hour courses.

A special thank you to IAIP members Lori Meagher, CISR for writing Life and Health Insurance Basics and Cindy Rawls, CIIP and Tammy Wascher, CIC, CIIP, CPIA, CLP for writing Commercial Auto.

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**National Alliance Scholarships: Apply Today!**

Would you like to receive a scholarship for continuing education? All you need to do is apply! The **application** for 26 scholarships for IAIP members is now available!

The National Alliance for Insurance Education & Research will award 26 professional continuing education scholarships at the IAIP Annual Convention in Bloomington-Minneapolis, Minnesota on June 4-6, 2015, to deserving IAIP members.

Applications must be received by May 1, 2015.

These scholarships are an amazing member benefit through our partnership with The National Alliance. Take advantage of this benefit and **apply today**!

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**New Legacy Foundation Scholarships and Grants**

This year has been a year to revitalize interest and donations for the NAIW International Legacy Foundation. Through the work of the Legacy Foundation Task Force, we are pleased to re-establish the grant and scholarship programs to support the professional development of the
membership and to provide financial support for educational opportunities offered by local associations, state councils, and regions.

...Read the full article

Delegation

When you hear the word delegation what do you think of? Many of us may have a negative thought of a boss or co-worker who pass along tasks and projects that they don't want to do, right? When done correctly, delegation can be a positive thing and involve a manager expanding the skillset and growth of their employee.

...Read the full article

IAIP Membership Recruitment Campaign

The IAIP Membership Recruitment Campaign is an ongoing, comprehensive effort to recruit new members, raise awareness of IAIP and generate interest in the organization at all levels. By using a consistent message and communicating that message to our target audience across multiple communication channels, we are positioned to experience success in broadening our membership.

Join us on Wednesday April 8th at 2:00 PM ET for an in-depth look at the components developed for the campaign and suggestions on how to implement the marketing effort at the local level of the association. Are you ready to Go All In? Register today!

Meet the Candidates

What: Meet the Candidates
When: Thursday, May 7 @ 2:00pm EDT
Where: Your Computer
Register Today!
Join us for the virtual Meet the Candidates on Thursday, May 7 at 2:00pm EDT. Historically held during the annual convention, this year we’re taking the candidate interview to a virtual platform. Register to participate in Meet the Candidates where you will have an opportunity to meet our candidates for International Secretary: Amy Craig, CPCU, MLIS, AAI, CIIP and Angie Sullivan, AIC, CIIP.

President-Elect, Debbi Kuhne, will interview the candidates and attendees are invited to take this opportunity to ask questions. If you have any questions that you would like the candidates to answer, please send them to Debbi Kuhne, President-Elect, with "Meet the Candidates" in the subject line. Election of the International Secretary will occur during the annual convention in June. Unable to attend the live webinar? The recording will be available on the IAIP Website within two days of the webinar.

Register today for Meet the Candidates

Calling All Volunteers!

IAIP is now accepting Volunteer Interest Applications from members interested in serving a one-year term on an IAIP task force.

As a volunteer, you have the opportunity to network with peers and assist with the implementation of IAIP's vision and mission. Service in a volunteer capacity means sharing your time, ideas and expertise.

...Read the full article

FIT Insurance Professionals

National Donate Life Month was instituted by Donate Life America and its partnering organizations in 2003. It is celebrated in April each year with an entire month of local, regional and national activities to help encourage Americans to register as organ, eye and tissue donors and to celebrate those...
that have saved lives through the gift of donation.

...Read the full article

YNP Member Spotlight

Spotlighted YNP Member: Sara Arman
Region: I
IAIP Local Association: Champlain Valley Association of Insurance Professionals

What keeps you renewing your IAIP Membership?
I continue to renew my IAIP membership because I continue to grow personally and professionally, and maintaining my membership assists with that growth through education, leadership opportunities and networking.

...Read the full article

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