Greetings!

BUSY, Busy lives...Our lives are jammed with lots of opportunities and it's important to carefully consider your involvement, lest you become stressed or overwhelmed. But, what if you want to do "something" with IAIP, but don't know what you could possibly do?

I am talking about volunteering, which takes all shapes and sizes. Volunteer at your local association meeting; check people in, collect money, act as host for guests, help with the speaker, hand out materials. That's an easy one night commitment. Or volunteer to help with programs, or fundraising at the local level.

Council and Regional levels can use help for their conferences as well. Teller, Pages, Registration are all ways to help during the convention, but what if you are not attending? Prep work, proofreading, phone calls, stuffing goodie bags, creating door prizes are more great ways to be involved.

Want more challenges? How about the international level opportunities? Task Forces are year-long projects with lots of collaboration opportunities with members from other regions. Or convention volunteers have many of the same positions needing help as the local and regional meetings. You don't need to make full year commitments if you don't have the time, but if you volunteer for a task you will be rewarded with a great feeling, knowing that you were a part of something better and bigger.

So, are you ready to GO ALL IN, Volunteer today!

Linda Luka, CPCU, CIIP, AAI, AINS, AIS, DAE, CISR
International Vice President
Amanda Hammerli has joined the IAIP team as the new Director of Member Services.

Amanda joined Meeting Expectations in June 2010 as an Association Sr. Coordinator supporting the American Beekeeping Federation and the American Society for Training & Development. In this role she was instrumental in streamlining and improving processes in the areas of membership and annual conference registration for ABF. This enabled the organization to grow their membership in excess of 10 percent for two consecutive years. [Read the full article.]

Membership Vote Topics

Are you all in for 2016? At your 2016 Regional Conference there are three issues that require membership vote. Affirmative vote by the regions will bring the three issues to a vote at the International Convention! To ensure all members are informed and all delegates are ready to vote, we've provided the detailed proposed amendments and Frequently Asked Questions for each topic and information on the overall voting process. The three topics coming before the voting delegates at the Regional Conferences include:

1. One Member One Vote - Election of International Secretary
2. Region Realignment
3. One Member-At-Large Per State Vote

Additionally, [the voting process] for how these task forces have developed the recommendations and how our current delegate voting system works is outlined for your information. [Read the full article.]

75th Annual IAIP Convention

Upcoming Events

Mark your calendars for the following important upcoming events:
Early Bird registration for the 75th Annual IAIP Convention is now open! Make plans now to attend.

**Employer Justification Toolkit**
- We have created a new resource for members that are not currently receiving employer support for Convention attendance; or for those who need some assistance in encouraging their employer to continue past support of this important event. Found on the home page of the Convention web site, the Employer Justification Toolkit is packed with tools; everything from talking points for informal discussions, to a variety of formal worksheets and documentation highlighting the professional benefits of attendance to an employer (and instructions on how to use these tools).

**Did you know that IAIP has a promotion to encourage non-members to discover what IAIP is all about?** Non-members who register and pay the non-member rate will receive a one-year IAIP Member-At-Large membership in addition to their convention registration! So be sure to invite your insurance and risk-management colleagues who are not IAIP members!

*Please help us spread the word!* Be on the lookout for Facebook, LinkedIn and Twitter posts promoting the Convention and be sure to "SHARE" them -not just with our members - but with non-members as well!

**Convention Volunteer Application Submission Deadline**
Are you interested in taking on an active role in the Convention? Complete and submit the online form by Wednesday, April 1, 2016.

**IAIP Board of Directors Summary**
The IAIP Board of Directors met in January, 2016. Please see the Board Summary outlining the highlights of the meeting.

**Regional Conference Season**
IAIP Regional Conferences are rapidly approaching! If you haven't already, please be sure to see our Regional Conference web page for event registration forms, fliers and contact information for each Conference. Here is the full list of the 2016 Regional Conferences:

**Region I Conference**
April 7-10
South Portland, ME

**Region II Conference**
May 13-15
Wirtz, VA
Region III Conference
April 7-9
Greenville, SC

Region IV Conference
April 14-17
Muncie, IN

Region V Conference
April 7-10
Wisconsin Dells, WI

Region VI Conference
March 3-5
New Orleans, LA

Region VII Conference
April 21 - 23
Overland Park, KS

Region VIII & IX Conference
March 3 - 5
Burbank, CA

Upcoming Webinars

Introduction to the Property and Casualty Lawsuit
February 17, 2:00 PM Eastern
Don't miss this webinar! Therese Sizer, Senior Attorney at West Bend Mutual Insurance Company, will take the mystery out of the civil lawsuit process and better equip us all to answer questions from our insureds. You will also gain a better understanding of the demands a lawsuit places on our personnel, attorneys and costs control. Register today!

How to Excel at Hosting Quality CE
March 9, 2:00 PM Eastern
Need help with where to find insurance industry CE partners or how to become a CE provider for your local association? Join Gina Patterson as she walks you through critical information you need to know to make your education event great! Webinar will include industry CE providers to connect with, where to find provider information for state boards, how to submit a CE course for approval, instructor approvals and more! Webinar is complimentary for members. Pre-registration is required so
Go All In - Congratulations to our top recruiters!

In early 2015, IAIP launched the GO ALL IN membership recruitment campaign. Thank you to everyone that helped spread the excitement of joining IAIP and recruiting new members. As part of this ongoing campaign, an individual and two local associations have been identified as winners for the greatest number of new member recruits.

In addition to the recruitment contest, Phase II of the Go All In marketing campaign also included a competition for the best video submission telling us why you choose to Go All In with IAIP.

Individual Winner
Julie Westlake, Insurance Professionals of the River-Cities

Local Association Winners

- Associations with 20 or more members (as of 3/15/15):
  Insurance Professionals of NW PA
- Associations with less than 20 members (as of 3/15/15):
  Frankenmuth Association of Insurance Professionals

Video Testimonial Winner
Vickie Harmon, Nashville Insurance Professionals
View the winning video.

Congratulations to all of our top recruiters and thank you to every IAIP member that is ALL IN!

Continuing Education Scholarships

Continuing education scholarships are available from our partner The National Alliance! All you need to do is apply! The application for 26 scholarships for IAIP members is now available.

The National Alliance for Insurance Education & Research will award 26 professional continuing education scholarships at the IAIP...
Annual Convention in Richmond, Virginia on June 16-18, 2016, to deserving IAIP members.

Applications must be received by May 1, 2016.

These scholarships are an amazing member benefit through our partnership with The National Alliance. Take advantage of this benefit and apply today!

Task Forces Mid-Year Report

We have accomplished a lot this year due to the work of our task forces. Thank you to all of our task force chairs and volunteers for their commitment and dedication to IAIP. From launching new educational materials, to curating relevant industry content and news, to developing new initiatives enhancing the member experience, it's been an exciting year for IAIP! View the mid-year recap on all the Task Force activities.

We want you! There is always a need for more volunteers to support the vision and mission of IAIP. As a volunteer, you have the opportunity to network with peers and assist with the implementation of IAIP's strategic plan. Service in a volunteer capacity means sharing your time, ideas and expertise. Volunteer today!

YNP Spotlight

Monthly spotlight of one IAIP Young New Professional

Spotlighted YNP Member: Dan Cayce, AU, ARe, AIC, API, AIS, AINS
Region: V
IAIP Local Association: Insurance Professionals of Mid-Missouri

What keeps you renewing your IAIP Membership:
The monthly sessions we have at our local are the main reason I keep renewing my membership. Our club does a great job of getting great speakers to come talk with us about all kinds of relevant topics including Insurance Fraud, Long Term Care Insurance, and how to stay fit as a busy professional. I also enjoy the educational opportunities IAIP offers such as CWC and the CLP courses. ...Read the full article.

FIT Insurance Professionals

When you hear 'Time to get FIT' it can mean more than just physical fitness.
We definitely cannot forget about our Brains. A bit of brain teasing can help your memory function to expand and lesson that short term memory problem. I learned this first hand when I was in a multiple car accident in 2012. I had hit my head twice - once to the left on the window then the back of my head from the second impact. I felt like I had been shaken and stirred for sure! I did in fact have a significant concussion.  

...Read the full article.