Dear Betsey,

The Legacy Foundation is a vital part of Insurance Professionals, helping develop our education programs. The Foundation is a 501(c)3 organization that is funded through generous tax deductible contributions and was instrumental in developing the new Certified Leadership Program. This year, the focus of the foundation has been one of revitalization of awareness and donations. As the Legacy Foundation moves forward, the IAIP Board, who also made up the board of the Legacy Foundation, agreed to establish a separate governing board for the foundation.

The Legacy Foundation board will be comprised of the Chair (IAIP President Elect), Secretary-Treasurer (IAIP Vice President) and five directors. One director will be a Regional Vice President; the other four are your opportunity to help direct the future of the foundation as you may apply for a position as a Director-At-Large. There is no better way to let your voice be heard in what the future will hold for the Legacy Foundation than by serving on the Board. The new Board will commence its work on July 1, 2015. Candidate Applications are due on March 31, 2015 to president@iaip-ins.org. Please consider serving on the Legacy Foundation Board!

For additional information on the change in governance structure, Director-At-Large positions, and future initiatives of the Legacy Foundation, read more.

On behalf of your 2014-15 Board of Directors
Betty Curry
Region III RVP

2015 Convention Updates

Act now to take advantage of Early Bird registration for the 74th Annual IAIP Convention!

Sponsoring an award, event or education session at the 74th Annual International Convention is an outstanding opportunity to showcase your company and demonstrate your support of the leaders in the insurance and risk
management industry. If you haven't already, please be sure to check out the many convention sponsorship opportunities available this year.

Don't forget to submit your Convention Volunteer Interest form by April 15th.

Education Updates

Mark your calendar for the third Wednesdays from March until November for Webinar Wednesdays! The series will include a variety of insurance and career development topics that are informative, educational and will make your week!

Topics are a mix of current IAIP I CAN! or I CAN! A Step Above courses and special topics relevant to today's insurance field. ...Read the full article

Coaching and Leadership

Coaching is based on a relationship between two people and involves giving support, developing potential and enhancing performance in employees or colleagues. Knowing how and when to coach is an essential skill for leaders in developing individuals and teams.

Coaching focuses on helping another person learn in ways that help them grow personally or professionally. It is based on asking questions rather than telling, stirring thought rather than giving directions as well as encouraging and supporting risk-taking. A coach can be a seasoned professional who has "been there, done that". ...Read the full article.

FIT Insurance Professionals

**Strength training: Live stronger, stay younger.**
Discover how you can turn back the clock by building muscle.

Do you want in on an anti-aging secret? It doesn't come in a jar or a pill. It's not a magic potion or a special offer. In fact, it's really not a secret at all. It's strength training - a tried-and-true way to turn back your body's clock by giving you firm muscles. ...Read full article.
YNP Member Spotlight

Spotlighted YNP Member: Katie Scheuer

Region: V

IAIP Local Association: Insurance Professionals of Greater Sioux Falls

What keeps you renewing your IAIP Membership?
I continue to renew my membership because IAIP enhances my education, networking opportunities and professionalism while helping me make lifelong friendships. IAIP has also helped open my eyes to the fascinating world of insurance and the endless opportunities within. ...Read the full article.

Mark your calendars for the following important upcoming events:

- BASIC HOMEOWNERS HO-3 WEBINAR
- REGIONAL CONFERENCES

SEE THE COMPLETE CALENDAR