Greetings!
I attended my first convention in 1992 in Vancouver Canada. WOW! What a place to get introduced to convention! I was lucky to travel with three members of the Nashville Association who mentored me throughout the entire weekend. It was a great learning experience - not only the education but how the association was there to assist me with my career advancement. So much information, education, and networking in one place. And, over the past 23 years I have attended every Convention. The opportunity to show other members that attending these events gives you the opportunity to increase your reach into the insurance industry.

Every time you attend one of these events, especially the International Convention, you are exposed to members and colleagues from all disciplines of the industry. This enables you to watch and learn and grow as a professional. It was through this association and these meetings I was able to grow and achieve my goal of becoming a manager in my company. So don't wait, don't lose out - register today and I'll see you in Minneapolis in June.

**Need help with getting your employer's support?** Look at the [Employer Justification Toolkit](#) on the IAIP website. It includes lots of good tips and tools to encourage them to allow your participation.

**Are you ALL IN?** Renewal information is in your hands and for most members is due July 1st. Don't miss out on any of the great things that are being planned for 2015-2016. Debbi Kuhne, incoming President, and the Board are already working on plans for another great year of Connecting Members... Building Careers. [Renew today!](#)

rosalyn (roz) horton
2014-2015 International President

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**2015 Convention Updates**
Social Media Promotion*: "Like" us on Facebook or "Follow" us on Twitter or LinkedIn and take advantage of our Social Media special - this weekend only! Simply find the Promo Code on either our three social media accounts and enter the promo code during the checkout process to save $100 off of the regular full convention registration rate!

*Promotional rate using the Social Media promo code valid only until 11:59pm on 5/4/15.

Education Sessions Updated: The education sessions have been updated online, including CE credit information. All sessions are now available for selection. If you have already registered, log in and modify your registration to select the sessions you would like to attend.

YNP Reception: You are Invited! Find YOUR Voice by rockin’, groovin’ and singin’ with us! Speak Up, Speak Out, Participate, & Lead! YNP is IAIP’s future and when YNPs feel comfortable finding their voice at the Local, Council, Regional, and International levels we all benefit. Join us for a rockin’ good time while we dance, karaoke and have a chance to win great prizes while networking with our friends from Region V and the early arrival conference attendees! Are you an IAIP member under 40 or have been in the insurance field 5 years or less? Then you're in! Not a YNP but still want to join the fun? No problem - just register for the Region V banquet as a non-YNP.

WHEN: Wednesday, June 3rd from 9pm* to 11pm
RSVP: Simply mark your attendance to the Young New Professional event on your convention registration. You will receive your ticket at on-site registration.

We need sponsors for the YNP reception! Download the YNP Sponsor Request letter and distribute to industry vendors interested in supporting this great networking event.

*Attendees are welcome to attend the Region V Dinner and Awards Banquet for an additional cost.
Have you seen all of the amazing tools available to you for implementing your local marketing plan for your GO ALL IN new member recruitment campaign and promotional efforts? One of the most comprehensive tools to assist you with spreading the word about IAIP membership is the member recruitment Infographic. This two-page flier (intended to be printed front and back) is a unique, creative and comprehensive solution for quickly and professionally communicating why any and every insurance and risk management professional should join IAIP.

Team Building

Leaders play a central role in effective team building. With good team-building skills, leaders can unite individuals around a shared goal or objective and generate greater productivity. Without them, a leader is limiting themselves and others to the contribution each person makes individually. ...Read full article

Webinar Wednesday in May

Don't miss *Planes, Trains and Automobiles* presented by Linda Luka on Wednesday, May 20 at 2:00pm EDT.

With the rapid pace at which new technology continues to develop, insurance related concerns are raised with new products. Unmanned Aircraft Systems (UAS/Drones) and Transportation Network Companies (Uber/Lyft) are two such products. In the first part of this webinar you will learn what a UAS/Drone is, FAA regulations and requirements of operating one and how personal or business usage is defined. The second part of webinar will discuss Transportation Network Companies and the four phases of operation that your insured's need to...
Webinar is complimentary to IAIP members and $15 for non-members. Space is limited so register today! Visit the website for Webinar Wednesdays 2015 schedule.

Meet the Candidates

Join us for the virtual Meet the Candidates on Thursday, May 7 at 2:00pm EDT. You will have an opportunity to meet our candidates for International Secretary: Amy Craig, CPCU, MLIS, AAI, CIIP and Angie Sullivan, AIC, CIIP. If you have any questions that you would like the candidates to answer, please send them to Debbi Kuhne, President-Elect, with "Meet the Candidates" in the subject line. Unable to attend the live webinar? The recording will be available on the IAIP Website within two business days of the webinar.

It’s Time to Renew

IAIP wants to continue to help you develop and nurture your inner leader! For members with a renewal date of July 1st, please renew today. Your renewed IAIP membership will allow you to continue to connect with other industry professionals, enhance your educational opportunities, and build your career. Membership renewal is due on Wednesday, July 1. Are you ready to say "I'm All In?"

Calling All Volunteers!

IAIP is now accepting Volunteer Interest Applications from members interested in serving a one-year term on an IAIP task force. We ask that Volunteer Interest Applications be submitted by June 1, 2015. Member appointments will be finalized in mid-June. Newly appointed members will assume their positions on July 1, 2015.

Scholarship Applications Due Today!

Members of Insurance Professionals are eligible for scholarships from...
IAIP’s partners The National Alliance and the International Risk Management Institute (IRMI). There is a wide range of scholarships available including registration fees for individual courses and scholarships covering the full course of study. The deadlines for submissions is today, May 1, 2015!

**The National Alliance for Insurance Education & Research** will award 26 professional continuing education scholarships to deserving IAIP members. **The National Alliance Scholarship Application** - Submit your completed application to Theresa Scott with The National Alliance at tscott@scic.com.

**International Risk Management Institute, Inc. (IRMI), and WebCE** are pleased to award full professional development scholarships to deserving IAIP members. **IRMI Scholarship Application** - Submit your completed application to IAIP at president@iaip-ins.org.

Scholarships will be awarded at the IAIP Annual Convention in Bloomington-Minneapolis, Minnesota on June 4-6, 2015. These scholarships are an amazing member benefit through our partnerships with The National Alliance and IRMI. Take advantage of this benefit and apply today!

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**FIT Insurance Professionals**

**12 Easy Steps for Organizing FIT Insurance Professional Events**

Have you enjoyed participating in FIT Insurance Professional events and wonder how to organize such events at the state or regional level? The following is a step-by-step guide for doing so. **...Read full article**

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**YNP Member Spotlight**

**Spotlighted YNP Member:** Kellie Dougherty, CISR  
**Region:** I  
**IAIP Local Association:** Insurance Professionals of Rhode Island  

**What keeps you renewing your IAIP Membership?** I continue to renew...
my membership because of the people that belong to IAIP and how much I am gaining from the association. ...Read full article