

What **VALUE** does an IAIP designation have?

- Demonstrates commitment to career development and experiences within the insurance industry and association
- Increases your professional image and salary potential
- Promotes the completion of additional skills and education on your resume and portfolio of credentials
- Shows employers that you have invested in additional studies and participated in leadership activities
- Indicates a sense of purpose and meaning in your work
- Provides for the use of post-nominal credentials after your name
- Gains recognition from your employer

IAIP is developing leaders, influencing careers and connecting members through providing enhanced education, building strong, dynamic communities, and delivering exceptional resources for members.

CERTIFIED INSURANCE INDUSTRY PROFESSIONAL

CIIP REQUIREMENTS¹

- Current IAIP Membership for three or more continuous years
- Employment in the insurance industry for a minimum of five years
- Complete 16 hours of IAIP education
- Complete a non-association industry educational program or designation

CIIP RENEWAL REQUIREMENTS²

- Maintain continuous IAIP membership for the last three years.
- Complete six hours of education programming: two hours of IAIP Association Management courses and four hours of IAIP Career Development, I CAN! Series, Certified Leadership Program courses, or industry-approved CE



International Association of
Insurance Professionals™

DIVERSIFIED ADVANCED EDUCATION

DAE REQUIREMENTS³

- Hold the CIIP Designation for a minimum of three years
- Current IAIP member with dues paid for the fiscal year in which application is made
- Meet industry education and IAIP education, leadership and participation standards
- Complete one of IAIP's Ethics programs or a state-certified Ethics program

DAE RENEWAL REQUIREMENTS

- Maintain IAIP membership for the last five years with IAIP dues paid for the year application is submitted
- Meet industry education, designation or publication requirements
- Complete twelve hours of IAIP education
- Participate in IAIP leadership and events
- Complete one of IAIP's Ethics programs or state-certified Ethics program

1 The CIIP designation must be renewed every three years.

2 Renewal requirement is applicable to new CIIP designees on or after September 1, 2015.

3 The DAE designation must be renewed every five years.