



# 2016 Region VIII Conference

March 3 – 5, 2016

## Registration Form

Insurance Professionals  
of Los Angeles

**Registrant Information (Please Type or Print CLEARLY) – Attach Business Card as well, if you have one.**

Name			
Name for Badge			
Employer			
Job Title			
Mailing Address			<input type="checkbox"/> Work <input type="checkbox"/> Home
Phone Number	Fax Number		
E-Mail Address			<input type="checkbox"/> Work <input type="checkbox"/> Home
Emergency Contact	Phone #		
Insurance License # (if taking CE Classes)	Member #		
Local Association			
Designations			
Guest Name			
Guest Name for Badge			
Indicate Dietary Restrictions and/or ADA Accommodations			

**Ribbons (Select ALL that apply)**

<input type="checkbox"/>	Delegate	<input type="checkbox"/>	Alternate	<input type="checkbox"/>	National Officer	<input type="checkbox"/>	Current RVP
<input type="checkbox"/>	Council Director	<input type="checkbox"/>	Gold Timer (60 yrs of age and attended at least 20 Regionals)	<input type="checkbox"/>	YNP (40 yrs or less or new to the Insurance Industry)	<input type="checkbox"/>	First Timer (IAIP Members Only)
<input type="checkbox"/>	RVP Assistant	<input type="checkbox"/>	Past National Officer	<input type="checkbox"/>	Past Regional Officer	<input type="checkbox"/>	Past Council Director
<input type="checkbox"/>	Local President	<input type="checkbox"/>	CWC Contestant				
<input type="checkbox"/>	CLP	<input type="checkbox"/>	CPIW/CPIM	<input type="checkbox"/>	CIIP	<input type="checkbox"/>	DAE
<input type="checkbox"/>	Guest	<input type="checkbox"/>	Exhibitor/Vendor	<input type="checkbox"/>	Speaker		

**Registration Fee and Event Fees:**

Description	Cost	Quantity	Total Price
Early Registration – Postmarked by 1-31-2016	\$165.00		
Standard Registration – Postmarked by 2-15-2016	\$175.00		
Late Registration / Onsite Registration	\$195.00		
Education – Classes ONLY on Thursday (educational materials not included)	\$50.00		
Mardi Gras Class – cost not included in registration	\$12.00		
Box Lunch on Thursday – cost not included in registration	\$20.00		
Each Additional Guest – Leadership Lunch on Saturday	\$50.00		
Each Additional Guest – Welcome Party on Friday	\$50.00		
Each Additional Guest – Awards Banquet on Saturday	\$70.00		
<b>Total All</b>			

**Full Member Registration** includes your entry into the Day of Education on Thursday and all Conference events (Welcome Party, lunch on Saturday and Awards Banquet). Additional event tickets are available for guests at an additional cost.

**Payment Methods:**

- Preferred: Mail check (include a copy of your registration form) payable to “2016 REGION VIII CONFERENCE”  
c/o Lily Gastelum, 14374 Berg Street, Sylmar, CA 91342
- Email registration form to Lily.Gastelum@integrogroupp.com  
Call Lily Gastelum at 626-583-2409 to make a credit card payment over the phone

Marriott Hotel, 2500 N Hollywood Way, Burbank, CA 91505  
Host: Insurance Professionals of Los Angeles, Inc.

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### EDUCATION / EVENT OPTIONS

Select	Date	Time	Item	Description
<input type="checkbox"/>	Thurs, 3/03/2016	9am to 10am	Anatomy of an Arson – Sex, Drugs, Rock & Roll - Fire Cause Analysis	<b>1 CE Credit in CA, AZ and NV</b> <b>Instructor: TBA</b>  This dynamic workshop/presentation utilizes an actual claim experience that took the insurance adjusting and investigation team into dark corners of their insured's world. The current mortgage and economic crisis sets the stage for a fire claim for policyholders that face: foreclosure, bankruptcy, and generally desperate times!
<input type="checkbox"/>	Thurs, 3/03/2016	9am to 10am	I CAN – A Step Above! Workers' Compensation	<b>Lauri Oakden, RWCS, CLP</b> <b>Branch Manager, ICW Group Insurance Companies</b>  This course will provide an overview of Workers' Compensation Insurance including its history, premium determination, covered employees, benefits provided, claims reporting and cost management. It will give you a better understanding of why it is a benefit to your insured, why it is a benefit to your insureds' employees, and why you need to promptly report incidents/injuries as they occur.  <b>NOTE: Registrants for this program will need to order a <u>Student Guide</u> for the course on the <a href="#">IAIP National Site</a> - AND BRING IT TO THE CLASS.</b>
<input type="checkbox"/>	Thurs, 3/03/2016	9 am to Noon	Mardi Gras Mask Party Host Association IPLA	<b>Host Association IPLA</b>  Be the Life of the Party! Join the Members of IPLA as they make their own Mardi Gras Party Mask! You can drop by any time during the three-hour window to create your masterpiece and become a Person of Mystery!  <b>NOTE: A small supplies fee applies for this class and must be paid at time of registration.</b>
<input type="checkbox"/>	Thurs, 3/03/2016	10 am to Noon	CLP – Employee Accountability	<b>Instructor – TBA</b>  We seem to be in a time where people act inappropriately and then refuse to take responsibility for their actions. Who can we blame for the world economic crisis, the issues in the Catholic Church, or the state of the environment? More to the point, why do we spend so much time and energy looking to pin the blame on someone (usually anyone but ourselves)?  With this in mind, it's no wonder that organizations who promote accountability are more successful and more productive. In this two (2) hour course, you will learn about what accountability is, how to promote it in your organization, and how to become more accountable to yourself and others.  <b>NOTE: Registrants for this program will need to order a <u>Student Guide</u> for the course on the <a href="#">IAIP National Site</a> - AND BRING IT TO THE CLASS.</b>

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<input type="checkbox"/>	Thurs, 3/03/2016	10 am to Noon	Personal Branding – "Pumping Up Your Image"	<p><b>Kathy Marshall, WRT, ASD, CLM</b> <b>Emercon Construction</b></p> <p>Your Image – it's your professional "calling card", it leaves behind an impression every bit as important as your business card. Join Kathy Marshall as she shares a wealth of tips and suggestions on how to turn your closet favorites into classic statements. Kathy will show you how turn a simple scarf/jacket/necklace into a powerful fashion statement that will leave a lingering mental image long after you have left the room. Bring along a favorite accessory or two to share.</p>
<input type="checkbox"/>	Thurs, 3/03/2016	1 pm to 5 pm	Walking Cure – How 9 Weeks Can Change Your Life	<p><b>Dr. S. Don Kim</b> <b>Director of Kim Foot &amp; Ankle Centers, Inc</b></p> <p>Dr. Kim is the Medical Director of Kim Foot &amp; Ankle Centers, Inc. in Long Beach, CA. He enjoys all aspects of podiatry; however, he has come to "Super-Specialize" in ankle reconstructive surgeries. His specialization is based upon years of training, teaching, and a passion for helping his patients regain their ability to move through their lives pain free. Dr. Kim is also the director of the Kim Foot &amp; Ankle Charity Foundation, which he has created as a result of his Annual Shoe Drive (first started in 1997). Dr. Kim is married and enjoys reading and exercising. He also enjoys traveling, with some of his favorite destinations being Hawaii, Asia, and the Caribbean. His main interests are in teaching and helping to get others healthy. Dr. Kim believes that education is the key to a healthy life, and that prevention is the best way to stay healthy!</p> <p>Dr. Kim is passionate about educating, empowering and inspiring all people. He has been a innovator in the health, nutrition and fitness fields for more than a decade. He discovered that the human body, mind and spirit are the mirror images of the universe, and teaches his students that by understanding the qualities and patterns of the universe, we can better understand how our body, mind and spirit work together. He hopes his lessons, books and seminars will enable success to others in the areas of health, business, career management, finance and personal relationships. Dr. Kim believes that empowering education is the key to a prosperous and balanced life.</p> <p>He has conducted hundreds of life-changing seminars since 2002. Dr. Kim is the author of <a href="#">9 Secrets of Health</a>, <a href="#">1 Minute Wellness Messages</a>, <a href="#">Foot Pain?</a> and <a href="#">Heel Pain Epidemic</a>, as well as the upcoming books: <a href="#">Fungal Toenail Epidemic</a> and <a href="#">Back Pain Epidemic</a>.</p> <p>Dr. S. Don Kim is a board-certified podiatrist who specializes in heel pain treatments and related surgeries. Since 1991, he has been the Medical Director of Kim Foot and Ankle Medical Centers. He is a Diplomat of the American Board of Podiatric Surgery, a Fellow of both the American College of Foot and Ankle Surgeons and the American Board of Disability Analysts. He has been a Qualified Medical Evaluator with the State of California since 1995 as well as an EDD Evaluator for the State of California. He was the Director of the Podiatric Surgical Residency Program for the Bellwood General Hospital in Bellflower, CA, from 1994 to 2004.</p>

**HOTEL REGISTRATION:** [Online](#) or by phone 1-800-736-9712 (group code AIPC, expires 2/26/16)

**For more information visit [www.ipla.biz](http://www.ipla.biz)**

Marriott Hotel, 2500 N Hollywood Way, Burbank, CA 91505

Host: Insurance Professionals of Los Angeles, Inc.