Greetings Region I Members!

We are almost halfway through the winter and we are Cruisin’ right along to Spring and our IAIP Region I Annual Meeting! Your Maine members and a lot of our RVP Regional Committees have been “ALL IN” working to bring you a terrific conference full of fellowship, great Educational classes and Fun Excursions!

We will be honored to have IAIP Vice President, Linda Luka, CPCU, CIIP, AAI, AINS, AIS, DAE, CISR and Region I Vice President, Kimberly Fitzgerald, CPCU,API,CLP,CPIW with us.

Our Venue: The DoubleTree Hotel in South Portland is located in a terrific area allowing you to be close to many areas of interest including:

* The historic Old Port District (downtown Portland) will provide you many fine restaurants, shops, Art galleries, and a gorgeous view of a beautiful working waterfront. This area can be explored online at [http://www.portlandmaine.com/explore-downtown/](http://www.portlandmaine.com/explore-downtown/)
A Map of the area is included as a PDF with your Registration Packet

*Shopping at The Maine Mall! –walking distance as it is right across the street from the DoubleTree. Explore online at [http://www.mainemall.com/en/directory.html](http://www.mainemall.com/en/directory.html)

Our Free time Excursions: ***Limited seating on buses-see Flyers in Registration packet
* LL Bean Shopping Trip
* Lighthouse Tour

Looking forward to seeing you and saying “Welcome Aboard!”

In Fellowship,

Deb Hamilton, CIC, CPIW and Elisa Paylor Ellis, CIC, CPIW
2016 IAIP Region 1 Annual Meeting Co-Chairs
“Cruisin’ To Success with IAIP in Portland Maine!”
2016 Region I Annual Meeting
April 7th - 10th, 2016

DoubleTree Hotel
363 Maine Mall Road, S Portland ME 04106
(207)775-6161
PWMMDT/index.html

Registration Form

1. Registration Information – Please Print Clearly

Name: ____________________________________________

Mailing address: ____________________________________________

City/State/Zip: ____________________________________________

Is this your ☐ office or ☐ home mailing address?

Daytime Phone: ___________________________ Ext: ____________

E-mail: ________________________________________________

E-mail will be used for confirmation and updates.

All information listed above will be printed on the Conference Roster
☐ Please check if you do not want your e-mail listed on the roster.

IAIP Member Since: ____________________________

Designations: ____________________________

Employer: ____________________________________________

Local Association: ____________________________________________

☐ First Timer ☐ PRO ☐ Young Professional

☐ First Timer to ME ☐ 25 Year Member

☐ Legacy Foundation Donor (Have Donated $25 or more as a
Pacesetter or Trendsetter)

2. Full registration includes: Admission to all meetings, classes, meals from Friday Breakfast through Sunday Breakfast and close of meeting. Thursday evening welcome events are listed separately below. Please sign up for the event you wish to attend, if any.

Full Registration Fee (Members):
☐ Early Bird Registration prior to 2/23 $ 250
☐ Registration after 2/23, but prior to 3/10 $ 300
☐ Registration after 3/10 $ 325

Full Registration Fee (Non-Members & Guests):
☐ Early Bird Registration prior to 2/23 $ 300
☐ Registration after 2/23, but prior to 3/10 $ 350
☐ Registration after 3/10 $ 375

A la Carte Registration Fees (Please check which you will be attending, if not a full registration).

☐ Thursday Welcome Party w/Sponsors 6-9 $20
☐ Friday Education - $10/hr + any other associated costs $ ___
☐ Friday Breakfast 7-8 $ 15
☐ Friday Boxed Lunch 12-1:30 $ 40
☐ Saturday Breakfast 7-8 $ 15
☐ Saturday Awards Luncheon 12-2:30 $50
☐ Saturday Banquet & Keynote Speaker 6-11 $75
☐ Sunday Breakfast & Closing Session 8-11 $15

For “Full Registration” attendees – please check all items you plan to attend.

☐ Friday – First Timers Breakfast 7-8
☐ Friday – Breakfast 7-8
☐ Friday – Luncheon 12-1:30
☐ Friday – PRO’s Luncheon 12-2
☐ Saturday Breakfast 7-8

Special/Dietary Needs

In accordance with Title II of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any request for accommodation for that disability. Your request should be submitted in writing as far in advance of the conference.

☐ Nut Allergy ☐ Diabetic ☐ Vegetarian ☐ Shellfish Allergy ☐ Gluten Allergy ☐ Other Request: __________________________

3. Member Ribbons: Received your CIIP/CPIW/CPIM, CLP or DAE since the last Annual Meeting? ☐ Yes – CIIP/CPIW/CPIM ☐ Yes – CLP ☐ Yes – DAE

☐ Alternate ☐ CPIM ☐ Delegate ☐ Past Council Director
☐ Assistant (to RVP) ☐ CPIW ☐ Exhibitor ☐ Past Regional Officer
☐ CIIP ☐ Current Local President ☐ First Timer ☐ Young and Professionals
☐ CLP ☐ Current RVP ☐ Legacy *(Pacesetter or Trendsetter) ☐ 25+ Year Member
☐ Council Director ☐ CWC Contestant ☐ Member-at-Large ☐ 25+ Year Member
☐ Council Director Elect ☐ DAE ☐ National Officer

*Young & New Prof are members Age 40 and under and in industry <5 years.

*1st Timers those attending their 1st Annual Meeting
4. Seminars/Workshops:

☐ Auto Glass, Brenda Gage, Portland Glass 4 hours, 4 CE’s
☐ ABC’s of Underground Storage Tanks, Yvonne Butta, 3 Hours, 3 CE’s
☐ Flood, Livia Hillmyer, 2 Hours, CE’s pending
☐ CLP-Problem Solving, Barbara Miller-Nelligan, 4 Hours, Designation Program (no CE’s)
☐ CLP-Employee Accountability, Barbara Miller-Nelligan, 2 Hours, Designation Program, no CE’s
☐ CLP-Leadership Skills for Supervisors, Jennifer Kubiak, 2 Hours, Designation Program (no CE’s)
☐ Introduction to Surety Bonds, Steven Coward, Patriot Insurance 1 hour, CE approval pending
☐ Bonds-Underwriting & Financial Analysis, Steven Coward, Patriot Insurance 1 hour, CE approval pending
☐ Ethics, Donna Wilk 2 Hours, CE pending
☐ Equipment Breakdown, Ann Roemer, Hartford Steam Boiler, 3 Hours, 3 CE’s
☐ CLP-Self-Leadership, Jennifer Kubiak, 2 Hours, Designation Program (No CE’s)
☐ Leadership Training – IAIP Leadership Blueprint, Kim Fitzgerald, 2 Hours (no CE’s)

5. Excursions:  “SPACE IS LIMITED ON SOME”

☐ Portland Lighthouse Tour (Space limited to 47)  SPONSORED BY NEEE LTD
☐ LL Bean Freeport Shopping (Space limited to 48)  SPONSORED BY VERMONT MUTUAL
☐ Shuttle to Portland’s Historic Old Port
☐ Maine Mall Shopping

6. Payment Information:

By submitting the registration form, I agree that I have read the information below regarding payment information, and to abide by the terms therein.

1. Full Registration $ __________
2. A la Carte Fees $ __________
3. Education Fees $ __________
4. Material Costs for Education $ __________

TOTAL COST: $ __________

My check is enclosed in the amount of $ __________ Please make check payable to: 2016 Region I Conference

Mail Registration to: Elisa Ellis
PO Box 178
Augusta ME 04332

All Cancellations Received by March 15, 2016 will incur a $50 processing fee.

No Refunds after March 15, 2016

By offering both a full registration as well as a la carte, we can provide cost effective options. In doing so, we still need to know what you plan on attending for planning purposes and to give accurate counts to the Hotel. Please be sure to check off all that you will be attending.

Reminder: Hotel Reservations must be made separately directly with the DoubleTree Hotel 207-775-6161

Be sure to mention that you are attending the “IAIP Region I Conference” for the special conference rate of $129 per night plus applicable taxes.
**CONFERENCE MINI AGENDA**

**Thursday, April 7th**
- 4:00-8:00 PM: Arrival / Registration
- 4:00-5:00 PM: Nominating Committee Meeting
- 4:00-6:00 PM: Hospitality Suite Open
- 6:00-9:00 PM: Welcome Party – Cocktails with Sponsors

**Friday, April 8th**
- 6:00-7:00 AM: Fit Program
- 7:00-8:00 AM: Breakfast
- 7:00-8:00 AM: First Timer’s Breakfast
- 7:30-4:00 PM: Registration & Credentials Open
- 8:00-8:30 AM: Members-At-Large Meeting
- 8:00–12:00 PM: Education Classes
- 12:00-1:30 PM: Boxed Lunch
- 12:00-2:00 PM: PROs Lunch & Meeting
- 1:00-4:00 PM: Education Classes
- 3:00-4:00 PM: CWC Speak-Off Rehearsal
- 4:00-4:30 PM: Meet the Candidates & Delegates Briefing
- 4:30-6:00 PM: Opening Session
- 6:00 PM - **: Free Time – Dinner on Your Own

**Saturday, April 9th**
- 6:00-7:00 AM: Fit Program
- 7:00-8:00 AM: Breakfast
- 7:00-8:00 AM: CWC Judges’ Breakfast
- 7:00-8:00 AM: CWC Contestants’ Breakfast
- 7:30-8:00 AM: Registration & Credentials Open
- 8:00-9:15 AM: CWC Speak-Off
- 9:30-12:00 PM: Second Business Session
- 12:00-2:30 PM: Awards Luncheon
- 2:30-6:00 PM: Free Time
- 6:00-7:00 PM: State Photos
- 6:00-7:00 PM: Cocktail Hour
- 7:00-11:00 PM: Banquet – Dinner, Keynote Address, Dancing

**Sunday, April 10th**
- 7:00-8:00 AM: Worship Service
- 8:00-11:00 AM: Breakfast & Closing Session
Welcome Cocktail Reception
Honoring Our Sponsors
Thursday, April 7th 6-9pm
Sebago Room, DoubleTree

Please join fellow Region 1 IAIP members and our sponsors for our opening event on Thursday night. There will be cocktails, hor d’oeuvres, as well as cruise-theme games to welcome "aboard" for the weekend!
EDUCATION DAY FRIDAY, APRIL 8, 2016

Thank you to our instructors and sponsors! As Agent Pride of NCIS New Orleans says: Go. Learn things!

Friday: April 8

8:00-12:00  **Auto Glass** presented by Brenda Gage, Portland Glass. 4 Hours, 4 CE’s

8:00-11:00  **ABC’s of Underground Storage Tanks** presented by Yvonne Butta, MA CPIW AIC DAE and Marie Sambor Reilly, Esq. Class sponsored by Vanguard Claims Administration Inc. 3 Hours 3 CE credits

The class focuses on the coverage available in the Homeowner policy for environmental claims (policy language, exclusions, clean up, dealing with the DEP, claims handling, investigation and related litigation).

8:00-12:00  **CLP-Problem Solving and Decision Making** presented by Barbara Miller-Nelligan CIC AU CISR CPIW AINS  
No CE Credits, Designation Program

Create a process to take the anxiety out of problem solving and make decision easier. Learn to identify options, research them and put things together in a way that works and alleviates anxiety.

10:00-11:00  **Bonds—Introduction to Surety Bonds** presented by Steven Coward, Vice President Patriot Surety. CE credits pending 1 CE if approved

10:00-12:00  **CLP-Self Leadership**. Presented by Jennifer Kubiak AIS AINS ACS CIIP DAE CLP. No CE Credits, Designation Program

Internalize the four pillars of self-leadership and make meaningful, empowered choices while taking action to get where you want to go.

11:00-12:00  **Bonds-Underwriting & Financial Analysis** presented by Steven Coward, Vice President Patriot Surety. CE credits pending 1 CE if approved

1:00-4:00  **Equipment Breakdown Coverage-Boiler & Machinery** presented by Ann Roemer, Client Manager, The Hartford Steam Boiler and Inspection Company. 3 CE credits

Equip participants to recognize equipment exposures so that they can eliminate severe coverage gaps with their clients. Highlights what’s new in equipment breakdown insurance and how current coverage relates to the constant introduction of new technologies.

1:00-3:00  **Flood** presented by Livia Hillmyer. CE Pending

1:00-3:00  **Leadership Training-IAIP Leadership Blueprint** presented by Region I RVP, Kim Fitzgerald API CIIP CLP CPCU DAE  
No CE credits

Gives an overview of what the role of an IAIP leader is and how we develop leaders. Topics include leadership skills, nuts and bolts of leadership and marketing and growth ideas.

1:30-3:30  **CLP-Employee Accountability** presented by Barbara Miller-Nelligan CIC AU CISR CPIW AINS. No CE Credits, Designation Program

Learn what accountability is, how to promote it in your organization and how to become more accountable to yourself and others.

2:00-4:00  **CLP-Leadership Skills for Supervisors**. Presented by Jennifer Kubiak AIS AINS ACS CIIP DAE CLP. No CE Credits, Designation Program

Discover the key skills you need to succeed as a supervisor.

2:00-4:00  **Ethics** presented by Donna Wiik AIC CPIW SCLA AINS DAE. CE’s pending
PORTLAND LIGHTHOUSE TOUR

***Please note: Space is Limited! There are 47 seats available for this Excursion

Visit some of Maine’s iconic lighthouses and learn their histories. Beacons for mariners for centuries - the beginnings of risk management! Take a ride with us to visit lighthouses and see scenes of Portland’s waterfront and beautiful neighborhoods. The tour will last approximately 3 hours, leaving from the Doubletree and dropping us back there at the end. You will be able to see four lighthouses, including Portland Head Light, one of the most photographed lighthouses in the country, as well as other scenic spots in the Portland area. Our bus accommodates 47 passengers, so if you are interested, please indicate so on your registration form to reserve a spot.

This tour is sponsored by New England Excess Exchange Ltd
(there will be no charge for attendees)
SHOPPING OPPORTUNITIES!!

Vermont Mutual Insurance Group-sponsored Bus Trip!!

Shopping trip to **LL Bean and the Freeport Outlets**. Visit LL Bean’s flagship stores and outlet, as well as the many other outlets within easy walking distance along Freeport’s Main Street. **Be sure to indicate on the registration form if you would like a seat on the bus! ***Seats limited to 47**

**Portland’s Historic Old Port.** Take the Hotel shuttle to Portland’s Old Port and explore the working waterfront, hundreds of unique shops from clothing to gifts, pottery, book stores, home décor, toy shops, and a Christmas store. Walk the cobblestone streets, stop in at a coffee roaster, a brewery, or a shop with Maine-made ice cream or gelato. There are many unique Maine-made items to be found and many art galleries as well.

**The Maine Mall shopping, directly across the street from the Doubletree.** Over 115 stores, with something for everyone! **Coupons for many of the stores will be available.**
Bites and Beverages
Whether you're looking for breakfast, lunch, dinner, or an in-between snack, you'll find we always have something fresh, delicious and healthy on the menu.

- Blue Wave Grill & Lounge open 6:30am to 11:00pm
- Enjoy our signature Wake Up DoubleTree Breakfast™
- In-room dining available
- Lobby Cafe serving freshly brewed Starbucks® coffee

At Your Service
- 24-hour complimentary airport shuttle service
- Same-day laundry
- Concierge/Tour desk
- 24-hour Business Center
- Gift shop and ATM

Location
The Doubletree by Hilton Portland, Maine, is conveniently located just off Exit 45 of 1-95, and just south of the Portland International Jetport off and adjacent to the Maine Mall, surrounded by shopping and restaurants. We offer complimentary 24-hour airport hotel shuttle service and are only minutes from downtown Portland and the historic Old Port district.

Surrounding Attractions
- Portland Headlight, 8 miles
- Portland International Jetport, 1 mile
- Portland's Old Port District, 3 miles
- Maine Mall, across the street
- Freeport and L.L. Bean Flagship Store, 20 minutes
- Kennebunkport, 20 minutes

(207) 775 6161 | www.PortlandME.DoubleTree.com | 363 Maine Mall Road, South Portland, Maine 04106
Regional Conference 2016 Fundraiser

Handmade bracelets

$25.00 each

Includes all 6 charms

- Expect 4-6 Weeks for Delivery, No Shipping cost to you.
- Payment is expected at the time of ordering.

Please make checks payable to IAGH

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