KEEP THE FLAME BURNING!

I am so excited to invite you to our 2015 South Carolina Council Meeting! We have great things planned for our weekend with an eye to being aware of your time and making sure that you have content that is useful and meaningful. We have a strong legacy of IAIP involvement here in South Carolina and we want to build upon that legacy to Keep the Flame Burning higher and hotter! As our RVP, Kimberly Shattuck, would say, we want everyone to know that we are Smokin’ Hot Amazing insurance professionals!

You will have a chance to get closer to that CLP designation on Friday with two classes being given. We have filed both classes for CE credit here in South Carolina so keep your fingers crossed that they get approved. Margaret Wildi will be presenting the program on mentoring that she presented at the International Convention this past June. It was a great class and I came back from the meeting ready to get some mentoring programs started here in South Carolina. Please consider attending this seminar.

Our welcome party/networking event will be Friday night. In honor of our theme, we are asking you to wear red to the party. Since we will not be having a banquet, we are upping our game at this party and giving you the chance to wear your bling! Cocktail attire is requested but certainly not required. We will have a basket auction as well as a silent auction for smaller items. Bring your money and let us know if you will have donations! Part of the silent auction will be a table of new and gently used handbags. We are asking for your donations for this also. All proceeds from this part of the silent auction will go toward the Regional Meeting that we will host in April 2016.

During our business session on Saturday, we will elect our new board and tend to bylaw changes and, of course, hold our Confidence While Communicating Speak Off. You will also have an opportunity to give your opinions on what we should be doing and where we need to focus in the coming year. We will be closing the meeting with our Recognition Luncheon on Saturday. You may leave afterward to spend the rest of the weekend with your family or stay to enjoy the great city of Greenville. Our hotel has a shuttle to the downtown area and is across the street from the mall. The other two big shopping areas are just down the street and around the corner. Little Women the Broadway Musical will be playing at the Greenville Little Theater, Center Stage will be putting on The Odd Couple and The Warehouse Theater will be rocking the house with The Rocky Horror Show – all that weekend!

Let us or the hotel know if we can help you find fun things to do if you plan to stay. It’s going to be a great time and I sincerely hope that you will join us!

Laurie Fite, Council Director
REGISTRATION INFORMATION

NAME: ___________________________ BADGE NAME: ___________________________

DESIGNATIONS: ____________________ LOCAL ASSN: ____________________________

ADDRESS: ________________________ CITY __________________ STATE _____ ZIP ________

PHONE _______ FAX _______ EMAIL _______________________

EMPLOYER ________________________ POSITION ___________________________

_____ Check here if you prefer not to have your information published in the conference roster

Special Dietary or Physical Needs?  Y/N  Please Explain ____________________________

RIBBON INFORMATION – Check All That Apply

___ Delegate  ___ Alt. Delegate  ___ IAIP Officer  ___ RVP  ___ RVP Assistant
___ CPIW/M  ___ CIIP  ___ DAE  ___ CLP  ___ Parliamentarian
___ Council Director  ___ Local President  ___  ___ CWC Contestant
___ Host Assoc. Member  ___ Sponsor  ___ Guest  ___ Exhibitor  ___ Nominating Committee
___ First Timer  ___ Year  ___  ___ YNP (Under 40)
___ Past Council Director: Year _______  ___ Past Regional Officer: Year _______
___ Past President: Year _______

REGISTRATION FEE – OPTIONAL EVENTS

Full Registration includes Friday Welcome Party, Saturday meals and Member Business Meetings. A box lunch will be available to purchase from the hotel for those attending the education classes on Friday.

REGISTRATION FEES

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<tr>
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<th>MEMBERS</th>
<th>NON-MEMBERS</th>
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<tr>
<td>Fee received on or before 9/1/15</td>
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<td>$150.00</td>
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<tr>
<td>Fee received after 9/1/15</td>
<td>$150.00</td>
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ADDITIONAL MEAL TICKETS

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<th># REQUIRED</th>
<th>COST PER TICKET</th>
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<tr>
<td>Friday Welcome Party</td>
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<tr>
<td>Saturday Breakfast</td>
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<tr>
<td>Saturday Lunch</td>
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TOTAL ENCLOSED INCLUDING REGISTRATION FEE $

HOTEL AND MAILING INFORMATION

Make Checks Payable to: GAIP/IPOU Conference Fund

Hotel Information: (Deadline 9/1/15)

Hilton Greenville  (Room rate = $115)
45 W. Orchard Park Drive
Greenville, SC 29615
800-HILTON (455-8667)

Mail to:
Roxanne Peden, Treasurer
P. O. Box 252
Fountain Inn, SC 29644

Reference: Insurance Professionals of SC

Keep the Flame Burning!

Education Offerings

Friday 8 am – noon  CLP Module 1 - Business Ethics for the Office
Define your ethical framework to make solving ethical dilemmas easier. Class will review case studies and learn tools and techniques to practice making decisions in a safe environment.
Instructor: Kimberly Shattuck, CISR, CPIW, CPIA, DAE, CLP
Region III RVP, Regional Sales Relationship Manager, Grange Insurance, Woodstock GA

☐ Count me in!

Friday 12:30 pm – 2:30 pm  CLP Module 2 – Accounting Skills for Supervisors
Understand accounting terms like depreciation, case flow, balance sheet, and budgets and learn how they are important concepts if you’re going to succeed in today’s business world.
Instructor: Vickie Harmon, CLP, PIAM, CIIP, CMA
Vice President and CFO of Bailey Special Risks, Inc., Nashville TN

☐ Count me in!

Friday 2:45 pm – 4:45 pm  Cultivate Your Career and Your Association through Mentoring
Being a mentor is an opportunity to pass on experience and knowledge to a less experienced person who is ready to learn and benefit from your experience. In this session you will learn the traits of a good mentor, the difference between mentoring and coaching, the benefits of mentoring and how to create an effective mentoring relationship. Discussion will also include how to develop and administer a mentoring program for local associations.
Presenter: Margaret Wildi, MS, CPCU, AIM, AAM, AIS, AINS, CLP, CIIP, DAE
Past IAIP International President 2010-2011, Retired AVP Grange Insurance

☐ Count me in!
BASKET AUCTION!

Don't miss out on your chance to WIN!

International Professionals of South Carolina
2015 Council Meeting
Hosted by

GAIP and IPOU

Will Continue the Tradition of the Annual Basket Auction

Pick Any Theme!

BE CREATIVE

CONTACT INFORMATION: Lori Carrozza (864) 672-8580 or lcarrozza@rosenfeldeinstein.com
Gail Strickland – gailwstrickland1@hotmail.com
Insurance Professionals of SC
is in need of Donations for the 2015 SC Council Silent Auction
Any Item or Donation
WELCOME!

Sale!
For Donation or InfoContact
Gail Strickland at gailwstrickland1@hotmail.com
Lori Carrozza @ lcarrozza@rosenfeldeinstein.com