What: 28th Annual Council Meeting  
When: October 23-24, 2015

2015-2016 Tennessee Council of Insurance Professional Officers  
Council Director—Vickie Harmon, Public Relations—Carrie Lee  
Membership—Annie Lee Dearing, Treasurer—Kay Simmons

Tentative Agenda

Connecting Members. Building Careers.

Friday—Concurrent Education Opportunities
• 8:30-11:30 Ethics, Provided by Safelite AutoGlass
• 8:30 - 10:30 CLP Business Leadership — Paige Stiefel
• 1:00—4:00 3 hour CE class, provided by Safelite AutoGlass
• 2:00—4:00 Solution Room—Kimberly Shattuck
• 4:15—6:30 Committee Meetings
• 7:00—Until? Welcome Party hosted by NIP

Saturday Business & Awards
• 7:30—8:45 Buffet Breakfast
• 9:00 Opening Session and remarks
• 9:15 CWC
• 9:45 Speaker - Kim Riley
• 11:00 Business session—Reports
• 12:00—1:00 Networking Lunch
• 1:15 Awards
• 1:30 Officer Installation

Where: Natchez Trace State Park
Room cut-off: 10/12/15, Group Code 2977, 800-250-8616 Inn  
rooms: $79.80 (2 queen beds), Villas $172.13 per night w/ 2 night minimum (3 queen beds, 2 baths, two story cabins)
It's an understatement to say that Kim Riley has broken a few glass ceilings. In her over 30 years of experience as a business leader in the insurance and risk management fields, Kim has been the youngest female officer appointed by the board of directors, has driven revenue and client profitability into the billions, pioneered technology solutions that changed the insurance industry from paper to data driven flow, and has been awarded multiple honors for networking and influence. She has led revenue enhancement, driven large scale organizational transformation, built and turned around businesses, as well as entered and increased penetration in new markets across the US, Canada and China.

As President of Hylant Nashville since 2011, Kim developed a turnaround, restructuring and mergers and acquisition strategy for this startup operation with full responsibility for P&L and increased the top line by 200%+ and the bottom line by average of 20% per year. In addition, she is an advisor to clients on current, past and future risk management and employee benefits issues (Cyber exposure analysis, alternative risk financing and Risk Mitigation). Some of her proudest accomplishments are 32 years of marriage with her husband Brent, and their two grandchildren who they visit regularly in Ohio.

Visit her website at www.kimspeak.com

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