Greetings!
Happy New Year from IAIP!

IAIP offers a lot of exciting things to look forward to over the first few months of 2017! First, registration is launching soon for the 76th Annual International Convention in gorgeous, historic Albuquerque, NM. New education programs are in development including the final details for the full 2017 IAIP eLearning calendar. Regional Conferences will start to get underway in just two months. And we’re gearing up for our first electronic election of the International Secretary where every member has a vote. Watch for more details on all of these exciting initiatives.

We wish you another successful year, both personally and professionally, and look forward to working together towards the goal of connecting members and building careers!

Board Summary

The board summary from the December 2016 meeting is now available.

I CAN! Series Renaming Contest

The Education Task Force is continually working on reviewing IAIP education offerings - creating new courses, editing and rebranding existing courses - all in an effort to provide membership with timely and relevant education offerings.

The I CAN! Series is being renamed and we invite your ideas of what the new name should be. These courses are thirty-minute and one-hour insurance courses in a variety of topics making them great for local association meetings, lunch-n-learns and IAIP eLearning events.

Deadline to submit your idea is January 30. The winner will receive one downloadable Instructor guide and up to five downloadable student guides of any I CAN! course for an upcoming 2017 event. All entries will be reviewed by the Education Task Force and the winning entry will be announced March 2017. Please contact Rebecca Clusserath, Education Director, with any questions.

Regional Directors

Did you know that each region now has its own marketing, membership and education director? These leaders are your contact for topic-specific questions, advice and resources in your area. Please take a moment to note who represents each area of leadership in your region:
Commercial Umbrella

Date: Wednesday, January 18
Time: 2:00 PM Eastern
Presented by: Angelia Poyner, CIC, KACSR, CPIA, CLP, CIIP
IAIP eLearning Track: Industry Trends

Commercial Umbrella Coverage protects the insured from catastrophic events that could potentially devastate a business. It is designed to provide increased limits, above and beyond those provided by the underlying policies.

This I CAN! A Step Above eLearning session is designed to provide you with a better understanding of the Commercial Umbrella policy and some of the differences and similarities between the Commercial Umbrella and the Excess Liability policies. This webinar is $15 for members and $20 non-members and includes the student guide.

Pre-registration is required to receive the webinar access link.

Register today!
Save the Date
IAIP comes together as an international community for only three days each year - so don't miss out! This is your chance to join your industry associates for an experience that pays off for many years to come.

A few highlights we're excited to share:

- 15+ sessions and panels sourced from the industry (an incredible force of committee volunteers are working hard finalizing the agenda right now!)
- An emphasis on hot topics such as industry trends and leadership development
- Unique learning options to inform and connect, including interactive workshops, collaborative panel discussions and comprehensive education sessions
- The exciting CWC competition
- Our destination: sunny, historic Old Town Albuquerque, New Mexico

Registration is opening soon.

Volunteer for Convention
Gain valuable networking opportunities and experience the workings of the convention as a volunteer. Committee opportunities include Registration, CWC, Workshop Moderators, Social Media publishers, and multiple assignments to assist with the Convention Business Session. Volunteer assignments will be finalized in the Spring. Submit your Convention Volunteer Interest form today.

Justification Tools Now Available!
IAIP is all about connecting members and building careers. Need to approval to attend? Put together a case your leadership can't refuse with our Employer Justification tool kit. Do it early while rates are at their lowest!

Foundation Scholarships
Is professional development one of your New Year resolutions? Take advantage of the scholarships available from the NAIW Legacy Foundation and apply today. Scholarships are awarded to individual members for various educational opportunities, to enhance their insurance knowledge, obtain designations or insurance related degrees or to attend IAIP conventions or regional conferences. Submit your NAIW Legacy Foundation Scholarship application to the Foundation. Applications are due January 15.

FIT Insurance Professionals
IAIP Virtual Marathon
Don't forget this month is the IAIP Virtual Marathon. It's not too late to start! The goal is to run 26.2 miles in 31 days, from January 1 through 31, 2017. If you don't run, you can substitute alternate forms of exercise. It's easy: just submit your Virtual Marathon exercise log to katharintg@aol.com by February 5, 2017 and you'll receive a Finisher's Certificate by email. Become more fit and healthy, inspire others, and enjoy the camaraderie of exercising as a (virtual) group. Visit the IAIP web site for more information.

Healthy Habit Challenge
Thank you to our IAIP members who participated in the FIT Healthy Habit Challenge!

We would like to thank everyone for sharing their personal experiences and for the positive feedback. Members shared they feel great and have more energy. One member asked "Why only have one goal?" and went on to take on another challenge. Other members wrote, "Thanks FIT Professionals, for suggesting that I start this new health habit..." and "Thank you to IAIP for this fitness challenge as it really gave me an opportunity to prove to myself one is never too old to focus on one's health."

All participants were entered in the drawing for a $25 gift card compliments of Vickie Harmon, Nashville Insurance Professionals, Region III and her employer Bailey Special Risks. Thank you Vickie!

And the winner is:
Mark Coberly
Honolulu Association of Insurance Professionals
Region VII

Congratulations Mark!