Wow here it is - July already - 2018 is half way done, but IAIP is just beginning our new term. Members are looking at membership renewal, assessing their personal and professional needs, and looking for resources, education and networking opportunities that will give them the support they want and need to be successful in their careers and in the industry.

Our association is innovative, relevant, and current! IAIP is constantly looking at what our members need to stay connected and always ahead of the game. There are so many reasons to stay active and engaged and be proud as a member of IAIP. Let me share with you my top 10!

1. A fun, energetic board that promises to be effective, open, visible and accessible to each of you during the year.
2. Four executive leaders: Cindy Prud'homme, Lauri Oakden-Binder, Geraldine Plott and myself, who will make it our business to provide member benefits to each of you in every possible way.
3. Eleven task forces that span every region, looking for and analyzing the best way to tackle the issues of our association.
4. Meeting Expectations support team of five (Betsey, Rebecca, Amanda, Haley and Liz) who are dedicated to serving IAIP.
5. One Executive Director, Beth Chitnis, our biggest supporter, supplying you with power, knowledge, and opportunities that make you stand tall and confident to be a part of IAIP!
6. IAIP meetings (Council, Regional, and International) that will enhance your knowledge!
7. Legacy Foundation grants available to assist in developmental goals - all you need to do is apply.
8. Regional Directors whose focus is education, marketing and membership growth and development for all members.
9. An outstanding community of members with the desire to support and mentor each other.
10. Networking, educational, and industry connections that expand our member's reach and offer an open door to opportunities and resources far greater that you may realize.

I look forward to our new term and my continued membership in IAIP!

In fellowship,
Angie Sullivan, AIC, CIIP, CLP
International President

2018 Membership Satisfaction Survey
In May 2018, the IAIP Membership Satisfaction Survey launched with a response rate of nearly 18% of the active members. The national average for this type of survey is only 10-15%.

IAIP’s leadership team is committed to delivering a valuable experience for every member. This IAIP Membership Satisfaction Survey is one of the most important tools we have for capturing the opinions of our IAIP members. A sincere thank you to those that participated in this survey and know that your voice is being heard and helping shape the future of our community.

Watch for more details with the complete Executive Summary where we will share our analysis strategy, overview of results, overall observations, identification of areas of improvement and the associated action plans.

We drew the names of two lucky winners from the survey participants to receive their choice of a free one-year membership extension, complimentary registration for the 2019 International Convention in Reno, NV or $150 credit for educational materials in the IAIP store (downloadable versions only). Congratulations to Sheila Caproni, Ashland Association of Insurance Professionals - Region IV and Barbara Watters, Champlain Valley Association of Insurance Professionals - Region I for winning these prizes!

Membership Drive Challenge Winners

Congratulations Winners of the IAIP Membership Drive Challenge!

During the first quarter of 2018, every Member-At-Large, local association, state, council and region was encouraged to host membership drives for the opportunity to win prizes and recruit new members. The entries were reviewed and the winners announced.

We have created an article in the Best Practices Library with a summary of the winning entries. Read the entire Best Practices Library article...

2018 Convention

Community Service Project
This year’s project benefited the St. Louis Children’s Hospital Foundation.

The total amount collected on site in St. Louis was $795 in monetary donations, $290 in gift cards, and an amazing amount of toys, games, clothes and other items requested for the children.

The children and staff at the Children’s Hospital were extremely grateful for the "super hero night" festivities hosted by our board. Shown here is one patient who captured our hearts, wearing his super hero cape and mask.

Upcoming Events

Mark your calendars for the following important upcoming events:

July 18: Tips and Traps: Time Management in a Millennial Age
Town Hall Session
The 77th Annual IAIP Convention had several new components. One of the additions was our Town Hall style Q & A session. Our 2017-2018 executive committee took to the stage and answered questions from the members. Unfortunately we ran out of time with several questions still remaining. Therefore, the executive committee has since re-grouped post-convention and answered the remaining questions from our members. Read the remaining questions and answers here.

Education Updates

CWC Virtual
The fear of public speaking is very real among professionals - so much so that many people are desperate to avoid it. Leave fear behind and take advantage of Confidence While Communicating (CWC) Virtual course offered by International starting Thursday, August 23, for nine weeks.

Want to enroll in the class but hesitant to how this virtual class works? Join us Wednesday, July 25 at 2:00PM Eastern for a quick overview of how the CWC Virtual works. Reserve your spot for the CWC Virtual Overview on July 25.

Take the August CWC Virtual class to meet the December 10, 2018 deadline to compete in your Regional Speak-Off. Learn more about the CWC class and register today for the August 23 class! Class is limited to 10 participants.

eLearning
Join us on Wednesday, July 18 at 2:00 PM Eastern for the webinar Tips and Traps: Time Management in a Millennial Age presented by Cindy Prud'homme, AINS, CPIA, CIIP, CLP.

Studies indicate that one of the top three challenges faced by professionals is understanding how to best manage their time. In addition to facing this challenge in their professional world, they also face it in their personal lives.

This webinar is only $10 for IAIP members and $20 non-members and includes downloadable student guide. Pre-registration is required to receive the webinar access link. No refunds for event after purchase. This webinar qualifies for IAIP Education hours for CIIP and DAE designations. Register Now!
If you attended an education session for a CLP or CLP renewal course at the 2018 Convention, logon to the website and take the course quiz found on the Online Testing Center webpage.

Once the quiz is completed, check your profile to ensure the course and quiz score has populated under professional development.

What is Your IAIP Super Power?

Many convention attendees participated in the selfie station in St. Louis. We asked the question of IAIP members:

What is Your IAIP Super Power?

It's not too late to participate. Just download the selfie sign and snap a photo of your IAIP Super Power! Be sure to tag it with #IAIP2018.

IAIP Mentoring Program

Did you stop by the Mentoring Task Force table at the Convention? If you did, then thank you. If you were unsure or still have questions, we encourage you to ask those questions.

What is mentoring? Mike Turner states "the purpose of mentoring is always to help the mentee to change something - to improve their performance, to develop their leadership qualities, to develop their partnership skills, to realize their vision, or whatever. This movement from where they are (here), to where they want to be (there)."

Worried you won't have the time? The mentoring program is flexible: you and your partner will coordinate the schedule and time slots. The duration of the mentoring relationship is also decided between the mentor and mentee. There is no minimum or maximum time for the mentor/mentee to work together; however, you do want to provide enough time for growth and development to occur.

You can find the Mentoring Program on the IAIP website under "For Members" tab.

Submitted by Mentoring Task Force (MTF) Co-Chair Christine Chandler Tillett, PHR, CLP and Keri Herlong, CPCU, CIC, CRM, CISR, ACSR, AIM, CIIP, CLP

FIT Insurance Professionals
Water Sport Challenge
The month of July is the perfect time to dive into the water for IAIP's Water Sport Challenge. Keep track of your water sport activities, which include swimming, water aerobics, paddle boarding, canoeing, water skiing, water polo, Marco Polo, water fights - whatever, as long as it's active and takes place in water. You'll qualify for the challenge if you participate in 12 water activities during the month of July.
To qualify, email Katharine Nohr at katharine.nohr@iaip-atlanta.org by August 8th. Your summary of participation should be in the body of your email. No attachments, please.

Legacy Foundation
The NAIW International Legacy Foundation supports the growth and advancement of IAIP members by providing them professional development and career opportunities through grants and scholarships.

The objective of the grant program is to assist local associations, councils and regions in offering quality programs on a peer-to-peer basis. The deadlines for grant applications are October 15 and March 15. Decision announcements are made on November 15 and April 15.

Scholarships are awarded to individual members for various educational classes and courses to enhance their insurance knowledge, obtain designations or insurance related degrees, or to attend IAIP conventions or conferences. The deadline for the scholarship application is January 15. Decision announcements are made on February 15.

The IAIP website includes all forms needed to apply as well as instructions and tips on submitting applications. As you plan your IAIP year, be sure to include a visit to the Legacy Foundation.