Looking out the window of the airplane at the beautiful mountains and picturesque backdrop, I was excited about my first trip to Reno, NV. As I landed with several members from my local association the energy was high and everyone was excited about the Convention. From the cab ride through Reno to checking in at the hotel and convention registration desk; I knew this was going to be a memorable time. This was not only my first visit to Reno, but it was my first IAIP International Convention.

Just 15 years ago I attended my first IAIP Convention in the wonderful city of Reno and now I return as Region VI Vice President. Never did I think in 2004, that I would be one of the RVPs standing on the stage being installed in front of members from so many states. Just like me fulfilling one of my goals when joining IAIP, you too can accomplish any of the goals you set for yourself.

Whether you are a first timer, seasoned member, member of a local association or MAL, there is nothing that you cannot accomplish with IAIP. It is up to you to take advantage of the leadership opportunities and grow in this association while you grow in your career. The two should go hand in hand. Take the knowledge you accumulate from this association to be successful in your chosen profession. IAIP can be used as an asset as you graduate from one opportunity and go on to another.

The opportunities being offered are new and exciting just like my first convention. Become that insurance nerd you always dreamed of in Reno, by benefiting from all of the educational opportunities you have to choose from.

I hope to have the occasion to visit with each of you during the 78th Annual Convention.

Alesha J Raney, CISR, CPIW
Region VI RVP 2018-2020

Find Your Dream Job

Fifth Third Bank - Insurance Producer

Chubb Insurance - Digital Underwriter, Small Commercial Insurance

Stay Connected

Attendees - be sure to post your photos and education session take-aways using the #IAIP2019 hashtag.

Couldn’t make it this year? We miss you and hope you can join the fun next year in St. Louis! Follow along with the convention fun by searching for the #IAIP2019 hashtag on Facebook and Twitter.

Business as un-Usual
So many people are working out of their homes serving customers, making products or running an online business. In some instances, their employer requires them to operate in their own space. In other situations, they are self-employed and make the best of the space already available. Do you think that people working out of their home understand that their standard Homeowners or Rental Policy has limited insurance coverage for business property and no coverage for liability related occurrences?

*Business as un-Usual* will point out the coverage issues related to those that work out of their home or run a business from their home. There are solutions, if the right endorsements are added to the standard policies. Become knowledgeable about the risks associated with in-home businesses because it is, business as Unusual.

Purchase this course today!

**Education Updates**

**I CAN! Courses**

Four Insurance Career Advancement Now (I CAN!) courses are now available as Self-Study!

- Personal Umbrella
- Business as un-Usual
- E&O Hotspots
- What’s Up Doc?

These guides contain information and exercises to guide you through the Self-Study course material. To successfully complete a Self-Study course, take the quiz available in the online testing center.

Additional I CAN! Self-Study courses will be available in the future so watch Connections or check the course name in the online store.

**Train the Trainer Sale**

Become a Certified IAIP Instructor! For the month of July, the Train the Trainer Instructor and Student/Self-Study guide will be on sale at a 50% discount! That's a steal! Use the code *TTTJuly19* at checkout to receive your discount. This discount applies to downloadable course material only and cannot be applied to any additional discount. To learn more about becoming a Certified Trainer, go to the IAIP Instructor Certification Training webpage.

**Teaching Virtually**

Have you been asked to teach an online class? As you prepare for your presentation, be sure to check out the Online Facilitation Tip Sheet located in the Education Tool Kit. Taken from the Train the Trainer course, this tip sheet will help ensure your presentation is top notch!

**Confidence While Communicating Virtual**

It's time to master the art of effective communication! Check your calendar and save these dates for the next *Confidence While Communicating* (CWC) Virtual class starting September 10! Attend this virtual class in the comfort of your office or home. Here's a look at the schedule:
Session I & II: Tuesday/Thursday, September 10 & 12
Session III & IV: Tuesday/Thursday, September 17 & 19
Session V: Thursday, September 26
Session VI: Thursday, October 3
Session VII: Thursday, October 10
Session VIII: Thursday, October 17
Session IX: Thursday, October 24

Class will meet 6:00PM ET. A short introduction to the class and Zoom video conferencing platform is scheduled 2:00PM ET on Thursday, September 5.

**Space is available so register today!**
Have questions? Contact Rebecca Clusserath, IAIP Education Director.

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