Regional Conferences are coming! When is yours? Have you sent in your registration? I'm very excited for Springtime in the Smokies in Region 3. I know the conference committee (and all the committees!) have worked tirelessly to ensure we have a great event. I love attending the classes to learn new facets of the industry and sharpening my leadership skills. However, my favorite part of conference is getting to see folks that I only see once or twice a year.

The opportunity to make new connections and build on existing relationships is priceless. When we come together and learn from one another, there's no limit to what we can accomplish!

I strongly encourage you to attend as many events as you can. The tools and resources to build and maintain your network are, in my opinion, the most valuable member benefit we offer! You get so much more back than what you invest. If you've never attended a Regional Conference before, reach out to your RVP to match you up with a veteran attendee who will make sure you don't miss a thing.

PRO TIP: Use your roster! When I first started attending conferences the many new names and faces were overwhelming. I started this with my first Regional years ago, but I still do it today: Each night of the event before I go to bed, I review the names in the roster and think about if I've met that person.

I can't wait to see you soon,
Vickie Harmon
Region 3 RVP

Dues Restructuring: On to Plan B

Last week, we reported to IAIP members that the proposed dues restructuring motion was not adopted. While a majority of members supported the proposal, the required two-thirds did not.

One could argue the obvious defeat, or one might see success in the fact that voter turnout exceeded expectations and a majority of members supported the proposal.

Still, the increased dues revenue is not an ingredient we have to work with in our recipe for association success. Like all good cooks, we must improvise or abandon the recipe. Read More.

2020 Convention
Registration is Now Open!
Save your spot at the 2020 IAIP International Convention in breathtaking Louisville, Kentucky. Don’t miss out on all the old favorites and the many exciting new opportunities we know you will enjoy. Be sure to **register now** so you save $100 off the regular registration rate.

**Coronavirus Update**
We understand there may be uncertainty at this time in your ability to attend the International Convention. You can plan your attendance at Convention with the newly added flexibility of a modified cancellation policy. The date to receive a full refund (less an administrative fee) has been extended to May 30 for any attendee whose organization has implemented, or does implement, travel restrictions for attendees. We will continue to evaluate this as the situation evolves.

**Board Summary**
The [board summary](#) from the February 2020 meeting is now available.

**IAIP Task Forces: Strategic Objectives Updates**
Our IAIP task forces, comprised of volunteers who are willing to lend their time and energy into helping advance IAIP’s strategic objectives each year, came into the year knowing that the only way to eat an elephant is one bite at a time. Little did they know they’d soon be dining on a virtual herd of them! Our task forces have been very busy and have accomplished much. Let’s take a look at how far they’ve come and what the next courses our elephant feast will offer. [Read More.](#)

**March eLearning**

**Emergency and Disaster Preparedness for Business**

**When:**
Wednesday, March 18 at 2pm ET

**Who:**
Sue Quimby, CPCU, AU, CIC, CPIW, DAE

**IAIP eLearning Track:**
Industry Trends

For a commercial entity, having a disaster plan can mean the difference between staying in business or bankruptcy. This webinar will provide insight into the components of a
disaster plan and how these plans can be integrated into the risk management process. This webinar qualifies for IAIP Education hours for CIIP and DAE designations. Register Today

International Secretary Election

Access the pre-recorded Meet the Candidate webinar for the opportunity to meet our candidate for International Secretary: Tammy Wascher. President-Elect, Lauri Oakden-Binder, interviewed the candidate and attendees were invited to ask questions.

Save the Date for Monday, April 13. Watch your inbox for the electronic ballot to participate in the election of the 2020-2021 International Secretary.

For more information regarding the election process, please reference the Election Process Overview.

Town Hall Meeting

Join us on Wednesday, March 25 at 1:00 PM ET for the March Town Hall Meeting topic: Fact or Fiction.

International Vice President, Geraldine Plott, and International Secretary, Diane Martell, will address common misunderstandings or misinformation within IAIP.

Register Now

Membership Dues Adjustment

The annual dues for IAIP are reviewed annually and adjusted per the Consumer Price Index (CPI). The CPI for 2019 was 1.7%. As a result, the international dues will increase for the 2020-2021 membership year effective July 1, 2020 through June 30, 2021 as follows:

Active Member and Member-at-Large: $103.00
Retired Member: $51.50
Student Member: $77.00
Retired Lifetime Member: $360.50

Beginning in April, you will receive renewal notices reflecting the change to international dues.

NAIW Legacy Foundation
Regional Fundraising Challenge

Support your region in the NAIW Legacy Foundation Run for the Roses regional campaign. The RVPs have challenged each other again this year to leverage their creative juices and entice their regional membership to show that competitive spirit. The race to convention began on March 1 for all regions. Donations can be raised either online or during the Regional Conferences. The region with the greatest total donations as a percentage of the total number of members per region by the start of the 2020 International Convention on Thursday, June 11 will be deemed the winner. View the individual Regional donation pages and ensure you are selecting the correct region to make your donation to the Foundation!

Gift Card Giving Tree

The Giving Trees will be back for the 2020 International Convention. This fundraiser has been a great success in the past and we couldn't do it without your support. Consider donating gift cards to fill these trees. Cards in any denomination, from large chains or stores that are recognized nationwide, help ensure that the winners will be able to redeem the cards no matter where they reside. Cards or monetary donations should be sent to Beth Chitnis at IAIP Corporate by April 15. Thanks for your continued support of the Foundation!

Legacy Foundation Grants

The upcoming NAIW Legacy Foundation Grant Application Deadline is March 15, 2020. The goal of this grant is to support and encourage local associations, councils and regions to create programs that effectively educate our members on a peer-to-peer basis.

First complete the application and submit it via the online submission form. A short "how to" video is available if you need assistance. Applications are due by March 15.

A decision announcement will be made on April 15. Apply today.

Congratulations 2019-2020 Scholarship Recipients

The Legacy Foundation scholarships are awarded to individual members for various educational opportunities, to enhance their insurance knowledge, obtain designations or insurance related degrees or to attend IAIP conventions or conferences. We are honored to award the following scholarships to support educational opportunities for IAIP members.

Congratulations to the following 2019-2020 scholarship recipients:

- Marcella Beasley - Insurance Associates of Fresno, Region VII
- Kayley Dana - Charlotte Association of Insurance Professionals, Region II
- Tammy Lawrey - Vermont Association of Insurance Professionals, Region I
- Marisa Petrella - Insurance Professionals of Mercer County, Region I
- Melissa Rageth - St. Paul Association of Insurance Professionals, Region V
- Maeghan Tilley - Insurance Professionals of the Golden Triangle, Region III

Education Scholarships

Apply today for one of the many continuing education scholarships available from our amazing industry partners! Applications must be received by May 1, 2020.

International Risk Management Institute, Inc. (IRMI) and WebCE are pleased to award full professional development scholarships to deserving IAIP members.
The Institutes will award scholarships toward The Institutes’ Accredited Customer Service Representative Designation (ACSR) for IAIP members.

Scholarships will be awarded at the IAIP Annual Convention in Louisville, KY on June 11-13, 2020. These scholarships are a great member benefit through our partnerships with The National Alliance, IRMI and The Institutes. Take advantage of this benefit and apply today! Applications must be received by May 1, 2020.

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