November 2019

Are we committed to each other? Are we committed to positivity? IAIP continues to evolve, and in doing so we sometimes step on cherished traditions that we may hold onto with clinched fists. If this is describing you, I have a challenge for you: Adopt the IAIP Positive Inception Creed:

- Always lead a conversation with something POSITIVE.
- No venting or badgering at meetings.
- Do your part to make IAIP a positive environment focused on our Core Values.
- Follow through with your commitments.
- Allow others to grow. Support new and different ideas.
- Be open to new ideas and opportunities.

Jon Gordon recently included 5 Commitments of Great Teams in his September 2019 newsletter. Check out his Positive Team Pledge and consider reviewing it with your association or other members. As Jon says, "You stay positive together, you keep believing together, you keep working together and you succeed together."

In fellowship,
Penny Duer - Region IV RVP

Nominating Committee Applications Due

IAIP is looking for members interested in making a difference within the insurance industry and our association. If this is you, apply to join the International or Regional Nominating Committees to assist with preparing for the future of the organization.

The International Nominating Committee presents the candidate(s) for International Secretary along with the proposed slate for the Legacy Foundation Directors. The Nominating Committee Application is due to the IAIP President at president@iaip-ins.org by November 15.

Board Summary

The board summary from the October 2019 meeting is now available.

Town Hall Meeting
Save the dates for the fourth Wednesday of each month as board members lead the conversation about everything happening within IAIP at our monthly IAIP Virtual Town Hall Meeting.

Registration is open for the next meeting on Wednesday, November 20 at 12:00 NOON ET (please note this is a different time than previous months' meetings). Cindy Prud’homme, Lauri Oakden-Binder, Geraldine Plott and Diane Martell will discuss IAIP’s State of the Association.

eLearning

**Explore Cool Tools**
Join us Wednesday, November 20 for *Explore Cool Tools on the IAIP Website*. Explore cool tools and features of the IAIP website. Whether you are an IAIP leader, a new or seasoned member - you will benefit from learning how to better maneuver through the website. In this session we will dive into the "For Members" area that includes the Mentoring Program plus Resources, Toolkits, Best Practices Library and more. We will review "My Profile" - an area all about YOU!

**Presenter:** Cherri Harris, MSBA, CPIA, CIIP, CLP  
**IAIP eLearning Track:** Association Leadership  
**Registration fee:** complimentary for IAIP members / $15 for non-members

Pre-registration is required to receive the webinar access link. No refunds after purchase.Webinar qualifies for IAIP Education hour for CIIP and DAE designations.

Learn more and register today for this event!

Award Application Deadline: November 15

Don't underestimate the value of IAIP awards!

*Are you excelling in your career?*

*Are you ready to be recognized for your success?*

*Are you new to IAIP and have gone all in?*

If so, submit your application for an IAIP award today!

CWC Speak-Off Application Deadline: December 10

Are you ready to compete in the Regional Confidence While Communicating (CWC) Speak-Off? Have you completed the CWC course and want to show the members in your region how fierce you can be as a public speaker?
Apply by December 10 to compete in the CWC Speak-Off at the upcoming Regional Conferences. The Regional Speak-Off winners advance to compete at the International CWC Speak-Off at the International Convention on June 11 at the Hyatt Regency Louisville in Louisville, KY. Registration to the International Convention is COMPLIMENTARY for all Regional CWC winners!

**Foundation Scholarship Deadline: January 15**

Scholarships are offered to individual members for various educational opportunities, to enhance their insurance knowledge, obtain designations or insurance related degrees or to attend IAIP conventions or conferences. The Legacy Foundation is just another source of funds to assist our own members with their educational goals. Scholarship Applications are due by January 15, 2020.

**Leadership Deadlines**

**International Secretary:**
The International Secretary will be elected via an electronic vote prior to the 2020 Convention and serve during the 2020-2021 membership year culminating as President in 2024. The Candidate Form is due to the IAIP President by December 1.

**Legacy Foundation Directors-At-Large:**
Two Legacy Foundation Directors-At-Large will be appointed to serve a two-year term for the 2020-2022 membership years. The Candidate Form is due to the IAIP President by December 1.

**Regional Nominating Committee:**
The Nominating Committee Application is due to the Regional Vice President of your Region by December 1.

**Regional Vice President:**
The Regional Vice President positions that are available for election at the 2020 Regional Conferences are for Regions II, IV and VI with a two-year term. The Candidate Form is due to the Regional Vice President of your Region by January 15.

**Cyber Monday**

The busiest shopping season of the year is approaching. Following your Black Friday shopping, plan to shop with IAIP on Cyber Monday, December 2 and take 15% off your shopping cart when you order education products. Watch for more details coming soon on this one-day education sale!

**#GivingTuesday**

#GivingTuesday is the day where everyone around the world will come together for one common purpose: to celebrate generosity and to give. The Legacy Foundation, dedicated to the development of educational programs for insurance professionals, offers a great way to give back to the insurance industry.

Donations will be used to:
- Develop education courses
- Fund educational seminars and workshop
- Fund keynote speakers
- Support members, local associations, councils and regions through the scholarship and grant programs
Make a note to give back by donating to the Legacy Foundation on #GivingTuesday on Tuesday, December 3. Or today! You don’t need to wait! Does your employer offer a company match program for charitable donations? If so, take advantage of a #GivingTuesday donation that can be matched by your company.