We often hear variations of the theme "You only get out as much as you put in." This is true in our jobs, our relationships, our communities and our IAIP memberships and associations. When members go all in, they reap the most benefit of their membership. How are you maximizing the beneficial opportunities available to you through IAIP? Have you thought about applying for an IAIP Award?

Sometimes it is hard to see the best in ourselves. Taking the time to apply for an award is a perfect self-evaluation. The greatest way to put our money where our mouth is lies in an application for an IAIP Award.

Claims Professional of the Year - Application
Client Service Professional of the Year - Application
SPONSORED BY LOCKTON INSURANCE BROKERS
Insurance Professional of the Year - Application
SPONSORED BY BINDER FAMILY TRUST
Risk Management Professional of the Year - Application
SPONSORED BY CMR RISK & INSURANCE SERVICES
Rookie of the Year - Application
Young New Professional of the Year - Application
SPONSORED BY DONEGAL INSURANCE GROUP
Confidence While Communicating (CWC) Speak-Off - Application

The applications are due on November 15th, 2019. Applying may just be the spark you need to take a leadership role in your local association, regional team or international task force. Applying just might spark you to meet with your supervisor and demonstrate your contributions. Applying just might spark someone else to admire the work you have done and want to emulate you. In the words of Kurt Kaiser from his song, Pass It On- "It only takes a spark to get a fire going and soon all those around can warm up in its glowing".

In fellowship,
Gayla Martin
RVP Region V

Award Sponsorships Available

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Find Your Dream Job

American Bank Center - Insurance Account Technician
Country Farm Credit Services - Associate Crop Insurance Specialist
Do you have an employer or other business contact that understands the value of a strong network?

Did you know that each year IAIP offers eight savvy businesses or associations the chance to expand their circle of influence by sponsoring an International IAIP award?

These awards allow a sponsor to showcase their products and services to professionals and influencers from all areas of the insurance and risk management industry - both regionally and internationally - and receive lasting recognition with acknowledgment in the International Convention program guide, the ability to announce the winner for the award category, company name engraved on both the regional plaques and international trophy, plus additional recognition at Regional Conferences.

Share the benefits of IAIP Award Sponsorship with your business contacts today!

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Education Sale

If you took some time off this summer, now is the time to take stock on where you are with your professional development and learn something new.

Plan to shop with our Back to School Education sale Monday, September 16 and take 15% off your shopping cart when you order education products. Watch for more details coming soon on this one-day education sale!

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Call for Volunteers

With multiple transitional changes planned for the upcoming year, IAIP needs additional help on several Task Forces in order to successfully accomplish our strategic goals.

Additional volunteers are needed on the following committees:

**Convention**
Assist in the planning of the 2020 International Convention to provide visionary programming in a high-quality adult learning environment and numerous networking opportunities. Specifically, we are seeking volunteers to take the lead with the following efforts:
~ community service project
~ local tours

**Education**
Support the overall direction of education for IAIP through the management of the current course catalog, methods of delivery, and future programming. Specifically, we are seeking volunteers with experience using online learning platforms/learning management systems. Can you provide insight into researching new LMS opportunities for IAIP?

**Marketing & Publications**
For those with interest in supporting the development for each issue of *Today's Insurance Professionals*, and IAIP's online presence including social media; as well as updating the existing IAIP web site and shopping cart features.

**Member Engagement & Services**

This group seeks to understand the areas of success and areas of need regarding member engagement and leadership development that would lead to the development of additional resources and programming necessary to assist in the growth and strengthening of the association.

**Mentoring**
For those with interest in effectively promoting and improving our mentoring program and student member outreach.

**Non-Dues Revenue**
Are you interested in shaping the future of IAIP’s sponsorship opportunities, corporate membership offerings and furthering the diversification of our revenue sources?

Learn more about these opportunities and submit your volunteer interest form today!

**Board Summary**
The IAIP Board of Directors met in August 2019. Please see the Board Summary outlining the highlights of the meeting.

**Virtual Town Hall Meetings**
The IAIP Virtual Town Hall Meetings are a forum for sharing information and engaging with the membership.

Save the dates for the 4th Wednesday of each month as board members lead the conversation to keep you informed about everything happening within IAIP.

Registration is open for the next Town Hall meeting on Wednesday, September 25.

**eLearning**

**The Internet of Things**
Internet of Things (IoT) has the potential to transform the insurance industry but may come with challenges. Join us Wednesday, September 18 and learn what IoT is, how it may affect the insurance industry, its potential impact on exposure and issues and opportunities moving forward.

**Date:** Wednesday, September 18  
**Time:** 2:00 PM Eastern  
**Presented by:** Michael Bond, Senior Vice President, IoT - Treaty Division, Hartford Steam Boiler Inspection & Insurance Company  
**IAIP eLearning Track:** Industry Trends

This webinar is complimentary for IAIP members and $15 non-members. Pre-registration is required to receive the webinar access link. No refunds are available after purchase. This webinar qualifies for IAIP Education hour for CIIP and DAE designations.

Learn more and register today for this event!

**Foundation Grants**
Legacy Foundation grants previously awarded have been used to support education programs and keynote speakers at local associations, Council Meetings and Regional Conferences. The Legacy Foundation will continue to offer grant and scholarship programs for 2019-2020:
Grant Guidelines and Application Form
Application deadline: October 15

Scholarship Guidelines and Application Form
Application deadline: January 15.

Learn more about the past Foundation Grant recipients and start planning to submit your application.