IPMI Seminar:
“Advanced Practices for Precious Metals in Jewelry”
February 19 - 20, 2018
Mandarin Oriental, Bangkok, Thailand

Sponsored By:
Platinum Sponsor
Gold Sponsors

Sign up now! Sponsorship opportunities (see page 2) and individual tickets are limited!

*** Special Early Bird Individual Price: USD $999 ***
Register Before 31 December 2017

Individual Ticket Price (1 January 2018): USD $1,200.00
You will have access to all seminar events including:
✓ All seminar sessions
✓ Opening day Reception
✓ Meeting industry colleagues
✓ Contact with major precious metals companies
✓ Closing evening gala dinner
✓ PLUS: 1 year complimentary membership in the IPMI

For more information please contact: Sandra Arrants, +1 850-476-1156, mail@ipmi.org, www.ipmi.org

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Preliminary Topic Program

Social Responsibility in the Jewelry Industry
- Benefits and procedures of Fairmined gold
- Beyond compliance – Appealing to consumers with proactive CSR
- The RJC and new regulations for silver and platinum group metals
- Establishing a defensible mine-to-customer chain-of-custody

Emerging Opportunities in Precious Metals
- Metallic glasses
- Metal 3D printing – Experiences from a practicing service bureau
- Hardness of Fine Gold can be improved from 30 HV to 220 HV

Best Practices in Jewelry Manufacturing
- Manufacturing and quality control of alloys
- Refining in SE Asia – Best Practices
- Supply, demand and price trends in the precious metal industry in Asia

Precious Metal Procurement
- Factors impacting Silver Jewelry demand in India
- How to hedge, trade, finance and lease
- No such thing as ‘discounted gold’

Sponsorships & Benefits

Invite Clients & New Prospects as your ‘Special Guests’

Benefits of “Sponsorship” include a key “prospect” component

Your tickets may be used for your own personnel or clients or, IPMI will supply you with ‘guests’ from our “Registered Interest List.” These individuals will be jewelry manufacturers, suppliers, and others attending the Jewelry fair who may be likely business prospects for your company. You will have the opportunity to meet with them as your ‘guests’ and introduce your company. Each Sponsorship level also has its own additional benefits:

**Platinum Sponsor**
USD $15,000 – Allowed to invite up to 15 guests
- Listed as “Sponsor” on all seminar marketing materials
- Advertising
- Signage
- Program
- IPMI website with url ‘hotlink’
- 50% discount to advertise in the IPMI Publications for 3 years
- Listed as an IPMI “Patron” member for 3 years

**Gold Sponsor**
USD $10,000 - Allowed to invite 10 guests
- Listed as “Sponsor” on all seminar marketing materials
- Advertising
- Signage
- Program
- IPMI website with url ‘hotlink’
- 50% discount to advertise in the IPMI Publications for 2 years
- Listed as an IPMI “Patron” member for 2 years

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Silver Sponsor
USD $5,000 - Allowed to invite 5 guests

- Listed as “Sponsor” on all seminar marketing materials:
- Advertising
- Signage
- Program
- IPMI website with url ‘hotlink’
- 50% discount to advertise in IPMI Publications for 1 year
- Listed as an IPMI “Patron” member for 1 year

Corp Sponsored ‘Guests’ & Individual Ticket Information

Register your name, company name, type of business & contact information on the IPMI website. Your name will be supplied to one of our sponsors and you will receive an invitation to attend the seminar as the ‘guest’ of one of our sponsors. You will receive access to all seminar events including:

- All seminar sessions
- Opening day Reception
- Meeting industry colleagues
- Contact with major precious metals companies
- Closing evening gala dinner
- 1 year complimentary membership in the IPMI

For more information please contact: Sandra Arrants, + 1 850-476-1156, mail@ipmi.org, www.ipmi.org
Alex Stewart International provides inspection, weighing, sampling and assay services for the global precious metal industry, including all major and reputable UK, USA, Asian, African and European precious metal refineries.

Your Global Network of Inspection & Analytical Laboratory Services

Alex Stewart (International) Corporation
2b Sefton Business Park, Aintree, Liverpool L30 1RD United Kingdom
T: +44 151 525 1499 F: +44 151 523 3760
All PM enquiries, please contact Mr. Andy Smith  E: andy.smith@alexstewartinternational.com
www.alexstewartinternational.com
IPMI 42nd Conference Update

IPMI 42nd Conference will be held June 9-12, 2018 at the JW Marriott Hill Country Resort in San Antonio, Texas. The property is set on 600 rolling, scenic acres under a big Texas sky. With over 267,000 square feet of meeting space, it guarantees plenty of room for our conference Technical Sessions, Exhibit Hall and social functions. The resort also features a PGA certified golf course and waterpark for those seeking a break from business.

Mark your calendars now for June 9-12, 2018. A Call for Papers and more information on conference agenda will appear in the next issue of Precious Metal News.

IPMI Seeking Nominations for Student Awards for 2018

Flash back to the First IPMI Student Awards! Now fast forward to 2018 where we are announcing the request of your nominations for the IPMI Student Awards. If you are a professor and have a worthy graduate student to nominate please send in your nominations to IPMI: mail@ipmi.org. IPMI awards up to three IPMI Student Awards and up to 10 Corporate Sponsored Awards each year. Your nomination should include:

1. Nomination letter
2. Student CV
3. Description of student research and how it relates to precious metals

The Award Ceremony will be held at the IPMI Annual Conference in June 2018. Deadline for receiving nominations is January 31, 2018.
Refine Your Assets With the Leader For Maximum Value

Capabilities
The combination of state-of-the-art equipment using leading edge technology and our highly trained, knowledgeable staff allows us to process material for Diverse industries.

Environmental Footprint
We are committed, responsible stewards of the environment. Our facilities are Zero Discharge and feature the most sophisticated pollution control systems in the industry.

Financial Strength
Our Strong Financial Position and direct relationships with several worldwide market leaders allow us to flawlessly execute your transactions. We offer a variety of settlement options to meet your specific pricing and hedging requirements.

Results
A singular focus on your bottom line drives us to use the Optimal refining processes every time. Partner with us for transparent, timely and accurate settlements, coupled with superior customer service.
IPMI New England Chapter Announces New Chapter Officers

IPMI New England Chapter is pleased to announce their new officers.

Officers:
- Pat Gannon and Michael Mooiman (Co-Presidents)
- Michael Mikolay – Treasurer
- Linda Kenerson – Secretary
- John Regan – Asst. Treasurer
- Donna Kiesel – Asst. Secretary

Directors:
- Peter Marion, Vik Kundu, Tim Coggins – Membership
- John King – Nominations
- Donna Kiesel, Paige Jones, Samantha Uminski – Jewelry Design Competition

IPMI Central States Chapter Event Held

The Central States Chapter held its first event of the year, hosting a boat cruise and reception in downtown Chicago on September 27th. Over twenty representatives from the precious metals industry were in attendance, enjoying the spectacular views of the sunset and night skyline on a crisp Autumn evening, while catching up with friends and colleagues. The Chapter is proud to report that not a single person became seasick on the open choppy waters of Lake Michigan! Thanks to all who attended for supporting the Chapter.

L to R: Ken Pfeiffer (Sims Recycling Solutions), Alyssa Rhoden (Inspectorate), Gabe Moreno and Phil Milewski (both of Sims Recycling Solutions)
With more than 24 years of experience Transvalue, Inc. is strategically located just outside Miami International Airport. Our 15,000 sq. ft. has plenty of space to allow TransValue, Inc. to keep growing in the 21st Century.

We strive every day to provide the highest standards of service, safety and performance.

- New eco-friendly fleet for improved efficiency
- Cutting edge safety features in all our vehicles
- Courteous, professionally trained personnel
IPMI New England Chapter Fall Networking Meeting

Join Us at the Iron Works Tavern on November 16th

The Board of Directors of the New England Chapter of the International Precious Metals Institute (IPMI) cordially invites you to attend their Social and Networking Meeting on Thursday, November 16th at the Iron Works Tavern in Warwick, RI.

Thursday, November 16th, 2017
Cocktails and Buffet Dinner
Cash Bar
5:30pm - 9:00pm
Iron Works Tavern (Upstairs at the Tavern)
697 Jefferson Boulevard
Warwick, RI 02886
Tel: 401-739-5111
Link to: www.theironworkstavern.com

In today's challenging times, you need to stay informed on the latest trends and in touch with the professionals within our chapter that can give you advice and help navigate the issues affecting our businesses. We hope you can join us for this informative and fun networking event!

Reservations must be received by Friday, November 10th, 2017

Mail list of names attending with company affiliation and total remittance to:
IPMI, Post Office Box 9426, Providence, RI 02940
Call Late Reservations to Donna Kiesel at 401-463-5550, extension 1121
Fax to 401-463-5971 Email Reservations to DonnaKiesel@gannon-scott.com

Number of Members / Sponsors attending: $50.00 each 
Number of Non Members / Guests attending: $60.00 each

Name(s) 
Company 
Company Address 
City State ZIP 
Phone Email 

Method of Payment

Check ☐ Visa ☐ MC ☐ Amex ☐

Credit Card Information

No. Exp. Date _____/_____ Last 3 digits on back (M/C,Visa) ________ or 4 on front (Amex) ________

Credit Card Billing Address 

Name on Card (Please Print) Signature 

Make check payable in U.S. dollars drawn on a U.S. bank to IPMI

Total Enclosed: $__________
KRASTSVETMET is one of the world’s leading precious metals houses. Our yearly jewelry production over the last 3 years exceeded 20 tons (chains, bracelets). We are ready to provide you with a wide range of jewelry designs, alloys and colors.
### Upcoming Meetings

- **SAC** - Houston Airport Marriott, at George Bush Intercontinental Airport, Houston, Texas - Feb 6, 2018
- **PRC** - Phillips 66 Corporate Training Center 2331 City West Blvd, Houston, Texas - Feb 7, 2018
- **SECAM (Security Council Anti Money Laundering Committee)** - Fort Lauderdale Marriott Harbor Beach Resort - March 5-7, 2018

IPMI Interest Groups and Committees are open to all IPMI Members. Contact IPMI if you are interested in attending either of these meetings.

### IPMI® Calendar

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<thead>
<tr>
<th>Year</th>
<th>Date</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>2017</td>
<td>Nov 13-14</td>
<td>Europe Chapter Seminar • Prague, Czech Republic</td>
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<td></td>
<td>Nov 16</td>
<td>New England Chapter Networking Meeting • Iron Works Tavern, Warwick RI</td>
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<tr>
<td>2018</td>
<td>Feb 6</td>
<td>SAC Meeting • Houston Airport Marriott, Houston TX</td>
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<td></td>
<td>Feb 7</td>
<td>PRC Meeting • Phillips 66 Corp. Training Center, Houston TX</td>
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<td></td>
<td>Feb 19-20</td>
<td>IPMI Seminar • Bangkok, Thailand</td>
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<td></td>
<td>Mar 5-7</td>
<td>SECAM Meeting • Ft. Lauderdale Marriott Harbor Beach Resort, Ft. Lauderdale FL</td>
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<tr>
<td></td>
<td>June 9-12</td>
<td>42nd Annual Conference • JW Marriott San Antonio Hill Country, San Antonio TX</td>
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<td></td>
<td>Sept 13</td>
<td>6th Annual IPMI Platinum Dinner • New York Palace Hotel, New York NY</td>
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