



**2026**

# **ASSOCIATE MEMBERSHIP**

# ABOUT KMU

We are the statewide association representing over 200 communities that operate one or more municipal utilities – electric, natural gas, water, wastewater and telecommunications. Since 1928, KMU has helped build lasting networks between municipal utilities and the important vendors, consultants, and suppliers that support them.



## ENDORSEMENT & RECOGNITION

We proudly recognize our Associate Members in our publications (i.e. Membership Directory, social media posts, newsletters), as well as at KMU events statewide. Our goal is to keep your name and brand in front of our membership as regularly as possible.

We encourage our Municipal Members to consider and support KMU Associate Members first when making purchasing and service decisions. Municipal Members often contact KMU for a list of potential vendors providing certain services or offering certain products. It is beneficial for all when we can connect our cities and Associate Members!

## EXCLUSIVE OPPORTUNITIES

The annual KMU Directory, containing a buyers guide, is a complimentary marketing opportunity and a quick, handy reference for members in the market for specific services or products. KMU Associate Members have the opportunity to be listed in up to five product or service categories of their choice. (SEE PAGE 4)

First consideration is also given to KMU Associate Members for speaking opportunities at KMU events. We encourage Associate Members to submit abstracts of potential speaking topics on their area of expertise.

KMU Associate Members have the opportunity to rent the KMU facility in McPherson, KS to host business meetings or trainings.

213 MEMBERS

207 WATER

104 ELECTRIC

40 GAS



## SIGNIFICANT DISCOUNTS

Associate Members can receive significant discounts (from \$225 to \$600) when placing advertising in the upcoming directory. Approximately 1000 directories are published annually and distributed to members across the state and beyond. The KMU Directory has become a “go to” source for municipal policymakers spending millions of dollars on products and services. (SEE PAGE 5)

KMU also provides over 90 training events annually across the state and encourages our Associate Members to get involved by attending, sponsoring, speaking, exhibiting and/or partnering in some way (i.e. use of equipment).



## DISPATCH

The KMU newsletter provides timely updates on pressing local, state, and national news and activities within the utility industry.



## HEADLINES

The most important and relevant utility and city news headlines delivered to your inbox each week.



## LEGISLATIVE UPDATE

Receive weekly updates and commentary from the KMU Legislative Liaison during the legislative session.



## MEMBERSHIP DIRECTORY

As an Associate Member, you will receive copies of our annual membership directory and also have access to the online directory on the KMU website. Your member log-in will allow you to search the directory and register online for KMU events at a members-only discount. The directory includes a buyers guide, a helpful tool which allows members to quickly locate a KMU Associate Member who specializes in a particular product or service.

**KMU HELPS YOU STAY INFORMED & CONNECTED**



# THANK YOU!

## 2025 ASSOCIATE MEMBERS

Action Battery Wholesalers, Inc.  
 Allgeier, Martin & Associates, Inc.  
 Alliance Water Resources, Inc.  
 Altec Industries, Inc.  
 Armor Equipment  
 Ash Battery Systems, a Division of HM Cragg  
 Badger Inc.  
 Baker Tilly  
 Bennett Beam Consulting & Management  
 BHC  
 Black Hills Energy  
 Border States Electric  
 Brooks Brothers Trailers & Equipment  
 Burns & McDonnell  
 Butler & Associates, PA  
 CBM, Inc.  
 Central Power Systems & Services  
 CHUBB  
 CLP Engineering  
 Cooper Machinery Services  
 Core & Main  
 Crafc  
 Critter Guard  
 Cross Discipline Engineering, LLC  
 CTC Disaster Response, Inc.  
 Custom Internet Services, LLC  
 Cypress Engine Accessories  
 DC&B Supply, Inc.  
 Duncan & Allen LLP  
 Dutton-Lainson Company  
 Edmunds GovTech  
 EGW Utility Solutions  
 Electric Power Systems International, Inc.  
 Elliott Equipment Company  
 Emerald Transformer  
 EnergySolutions, Inc.  
 Evans, Lipka & Associates  
 Evergy  
 Exline, Inc.  
 Fairbanks Morse Defense

Farabee Mechanical, Inc.  
 Finley Engineering Company, Inc.  
 Foley Power Solutions  
 Garver, LLC  
 Gilmore & Bell, P.C.  
 Goltens Service Company  
 Governmental Assistance Services  
 GridLiance  
 GROEBNER  
 Harold K. Scholz Co.  
 HOA Solutions, Inc.  
 Hubbell  
 Hudson Workwear  
 Independent Electric Machinery Co.  
 ITC Great Plains  
 JEO Consulting Group  
 JJ Kane Auctions  
 Kansas 811  
 Kansas Gas Service  
 Kansas Municipal Insurance Trust (KMIT)  
 KD Johnson, Inc.  
 Key Equipment & Supply Co.  
 KGM  
 Kilian Power, LLC  
 Koppers Utility & Industrial Products  
 Laminated Wood Systems, Inc.  
 Maguire  
 MAN Energy Solutions  
 Master Tech Truck & Equipment  
 McMullen-Nieman & Associates  
 Mellen & Associates, Inc.  
 Midwest Electric Transformer Services  
 Midwest Energy, Inc.  
 Midwest Infrastructure Coatings  
 Midwest Municipal Solutions, LLC  
 Midwest Training and Consulting Services  
 Milwaukee Tool  
 MKEC Engineering, Inc  
 Moehn Electrical Sales Company  
 NextEra Energy Marketing

NMPP Energy  
 Olsson  
 Osmose  
 Peaker Services, Inc.  
 Peoples Bank & Trust  
 Pipes Utility Contractors  
 Piping Technology Company  
 Poor Boy Tree Service  
 POWER Engineers, Member of WSP  
 Power Equipment Sales Co., Inc.  
 Prairie Landworks, Inc.  
 Priority Power  
 Protective Equipment Testing Laboratory  
 Rains Electrical Sales, Inc.  
 Ranson Financial Group, LLC  
 REAP  
 Rural Electric Supply Cooperative  
 SAM Companies  
 Sawwel and Associates, Inc.  
 Schulte Supply Inc.  
 Smart Grid Solutions  
 Stanion Wholesale Electric Co.  
 Sturgis Materials  
 Subsurface Solutions  
 Sunbelt Rentals  
 Sunbelt Solomon  
 Sunflower Electric Power Corporation  
 T & R Electric Supply Co., Inc.  
 TankSpekCorp  
 Terex Utilities  
 TransGard LLC  
 Turbocharger Solutions International  
 Ubicquia  
 UCI Testing  
 USG Water Solutions  
 UTB Transformers  
 Utility HelpNet, Inc.  
 Viking Industrial Painting, LLC  
 Wesco  
 Wilson & Company, Inc., Engineers & Architects

# BUYERS GUIDE

Please select up to five categories to describe your business.

- Accountants
- Aerial Trucks & Devices
- Aggregates
- AMR / AMI
- Animal Guards / Animal Prevention
- ARC Flash Protection Equipment
- Asset Management
- Attorneys
- Backflow Prevention Devices
- Banking
- Battery Preventative Maintenance Services
- Battery Storage
- Billing Services
- Cable & Pole Trailers
- Compliance
- Computer Networking
- Concrete Repair & Restoration
- Consultants
- Consulting Engineers
- Control Systems
- Cranes
- Cybersecurity
- DC Power
- Digger Derricks
- Distribution System Products & Controls
- Drug & Alcohol Testing Services
- Electric Meters
- Electric Utilities
- Electrical & Mechanical Equipment
- Electrical Consultants
- Electrical Contractors
- Electrical Distribution & Control Equipment
- Electrical Distributors
- Electrical Engineers
- Electrical Equipment Manufacturers
- Electrical Hardware
- Electrical Maintenance & Testing
- Energy Management & Consulting
- Engine Generator Control Systems
- Engineering & Environmental Services
- Engines - Dual Fuel
- Environmental Compliance
- Equipment - Service & Maintenance
- Equipment Rental
- Excavation Contractor
- Financial Services/Advisors
- Gas Meters
- General Contractor
- General Utility Equipment Manufacturers
- Generation Equipment Inspection & Repair
- Generation System Controls
- GIS / GPS
- Grant Writing & Administration
- Infrared Scanning
- Instrumentation
- Insulators
- Insurance
- IT Services
- Leak Detection Equipment
- Lift Equipment
- Lighting
- Locating Supplies & Equipment
- Manhole Rehabilitation & Inspections
- Materials
- Meter Data Management (MDM)
- Meters & Meter Reading Systems
- Municipal Services
- Natural Gas
- Odor & Corrosion Control
- Overhead Equipment
- Pavement Preservation
- P.E. Fusion Equipment
- Personal Protective Equipment (PPE)
- Pipe
- Pipeline Cleaning
- Plant Maintenance & Repairs
- Power Marketers
- Power Plants
- Power Systems
- Pumps - Equipment & Controls
- Rehabilitation Services
- Safety Devices & Equipment
- SCADA Systems
- Sewer Cameras
- Sewer Cleaning & Maintenance
- Sewer Pipe & Supplies
- Signs, Markers, & Flags
- Smart Technology
- Software Systems
- Solar
- Street Lights & Traffic Signals
- Substation Products
- Substation Repair & Maintenance
- Surveying
- Switchgear
- Tank Inspection & Repair
- Telecommunications
- Tools
- Training
- Transformer Repair
- Transformers & Accessories
- Transmission System Products & Controls
- Tree Maintenance & Services
- Trenching & Shoring
- Turbo Chargers
- Underground Contractors
- Utility Poles
- Utility Rate Forecasting & Reviews
- Utility Services
- Valves / Valve Boxes & Controls
- Ventilation Systems
- Wastewater Treatment Plants
- Water Meters
- Water Pipe & Supplies
- Water Tanks
- Water Treatment Systems
- Water/Wastewater Consultants
- Water/Wastewater Management
- Website Development
- Wire & Cable
- Other: \_\_\_\_\_

The Buyers Guide is a valuable, easily accessible resource for municipal purchasers across the state. All Associate Members will be included in both a directory and online version of the Buyers Guide. Your company will be listed in up to five categories of your choice. When our members are in the market for a specific product or service, they can search the Buyers Guide and quickly locate Associate Members who specialize in that category.

# 2026-27 MEMBERSHIP DIRECTORY

## ADVERTISING OPPORTUNITIES

Each summer, KMU publishes a membership directory that serves as a valuable resource and daily reference tool for member cities, as well as Associate Members and state agencies. The directory is distributed to municipal policymakers statewide, including city managers, administrators, clerks, superintendents, and heads of utility departments. KMU members spend millions of dollars annually on products and services. Let this publication help you improve your aim as you target your promotional efforts to Kansas utilities!

## ARTWORK REQUIREMENTS

All digital color and grayscale artwork must be supplied at 300 dpi. Line art must be supplied at 600 dpi. High-res PDF, EPS, TIF and JPEG files are accepted. Images from the Web are not suitable for printing. All color artwork must be in CMYK mode; black-and-white artwork must be in either grayscale or bitmap mode. RGB mode artwork, if supplied, will be converted to CMYK mode, which will result in a color shift. All screen and printer fonts as well as linked images must be supplied if not embedded in the file.

### FULL COLOR

### MEMBER RATE

### NON-MEMBER RATE

<input type="checkbox"/> <b>Full Page (bleed)</b> - Back Cover - 5.75" (w) x 8.5" (h)	\$2,200.00	\$2,800.00
<input type="checkbox"/> <b>Full Page (bleed)</b> - Front Inside Cover - 5.75" (w) x 8.5" (h)	\$1,950.00	\$2,500.00
<input type="checkbox"/> <b>Full Page (bleed)</b> - Back Inside Cover - 5.75" (w) x 8.5" (h)	\$1,850.00	\$2,400.00
<input type="checkbox"/> <b>Full Page (bleed)</b> - 5.75" (w) x 8.5" (h)	\$1,600.00	\$2,100.00
<input type="checkbox"/> <b>Half Page</b> - 5" (w) x 3.666" (h)	\$1,300.00	\$1,700.00
<input type="checkbox"/> <b>Quarter Page</b> - 2.333" (w) x 3.666" (h)	\$1,100.00	\$1,450.00
<input type="checkbox"/> <b>Eighth Page</b> - 2.333" (w) x 1.666" (h)	\$950.00	\$1,250.00

### BLACK & WHITE

### MEMBER RATE

### NON-MEMBER RATE

<input type="checkbox"/> <b>Full Page (bleed)</b> - 5.75" (w) x 8.5" (h)	\$950.00	\$1,250.00
<input type="checkbox"/> <b>Half Page</b> - 5" (w) x 3.666" (h)	\$625.00	\$875.00
<input type="checkbox"/> <b>Quarter Page</b> - 2.333" (w) x 3.666" (h)	\$375.00	\$575.00
<input type="checkbox"/> <b>Eighth Page</b> - 2.333" (w) x 1.666" (h)	\$250.00	\$475.00

# ORDER FORM

**1 Return last 2 pages to KMU:**  
 2090 E Avenue A, McPherson, KS 67460  
 kmu@kmunet.org | fx (620) 241-7829

**OR 2 Apply online:**  
<https://www.kmunet.org/page/2026AMStep1P>

## ASSOCIATE MEMBERSHIP

\$ \_\_\_\_\_

**2026 Associate Membership Dues:** \$525

**Please list my company under the following five categories in the Buyers Guide:** (SEE PAGE 4)

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**Company Logo Request**

To recognize your membership, we would like to feature your company logo on our website during the upcoming year. If available, please email a high-resolution, JPEG, EPS, TIF or PDF image to [sachilles@kmunet.org](mailto:sachilles@kmunet.org) at your convenience.

## DIRECTORY ADVERTISING

\$ \_\_\_\_\_

**2026-27 Membership Directory Advertising**

### Membership

- Member
- Non-member

### Color Option

- Full Color
- Black & White

### Size

- Back Cover
- Front Inside Cover
- Back Inside Cover
- Full Page
- Half Page
- Quarter Page
- Eighth Page

*Please refer to page 5 for rates, ad size and availability.*

**Note: Your artwork does not need to be submitted at the time of the order but must be received by May 15, 2026.**

## TOTAL ORDER

\$ \_\_\_\_\_

# CONTACT INFORMATION

## COMPANY INFORMATION

COMPANY NAME

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MAILING ADDRESS

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CITY

---

STATE

---

ZIP

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PHONE

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FAX

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WEBSITE

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## PRIMARY CONTACT

If information is the same as general company information, fields may be left blank. The primary contact receives all KMU correspondence, including invoices, conference information and vendor opportunities.

NAME & TITLE

---

MAILING ADDRESS

---

CITY

---

STATE

---

ZIP

---

PHONE

---

FAX

---

EMAIL

---

## DIRECTORY CONTACT

Please provide contact information exactly as you would like it to appear in the KMU Membership Directory.  
 Use primary contact information listed above.

NAME & TITLE

---

MAILING ADDRESS

---

CITY

---

STATE

---

ZIP

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PHONE

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FAX

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EMAIL

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## ADDITIONAL CONTACT(S)

Others within your organization may receive KMU newsletters at no charge. Please contact the KMU office with any additional names.

NAME & TITLE

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MAILING ADDRESS

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CITY

---

STATE

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ZIP

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PHONE

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FAX

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EMAIL

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## 2026 KMU CONFERENCE: APRIL 22-24, 2026

As an Associate Member, you receive the benefit of discounted rates at the KMU Annual Conference. Please indicate below if you are interested in exhibiting and/or sponsoring at the 2026 KMU Conference. An email will be sent to you once conference registration is open, giving you first priority to register.

- Conference Sponsorship** (various levels available)     **Exhibit Booth** (member savings of approx. \$250)