

How to Build A Coaching & Accountability Culture

BAUSCH+ Health

LTEN 2019
Participant Guide

Page Leave Blank

Vetting the Coaching Model

- How & Why We Chose the DEVELOP Model
 - Coaching Advisory Meeting
 - 8 Business Units: Pharma – Equipment – Device
 - Portfolio Agnostic
 - Tactical & Practical
 - Coaching to the Call

6

BAUSCH Health



Creating a Culture of Coaching & Accountability

- Ambition to Develop the Most Professional Coaches in the Industry
 - Establishing a Coaching Continuum
 - Coaching Summits I & II
 - Basic – Proficient – Mastery
 - Coaching Certification
 - We certify managers and sales professions on product launches
 - Why not certify coaching acumen?
 - Sustainability Series

BAUSCH Health

BAUSCH+ Health