APPLICATION FOR INDUSTRY MEMBERSHIP

An industry member is defined as insurance agencies and insurance agencies in financial institutions.

DUES - $800.00

NAME OF APPLICANT

OCCUPATION

NAME OF FIRM

MAILING ADDRESS

CITY STATE ZIP

PHONE FAX

CONTACT PERSON AND TITLE

EMAIL OF CONTACT PERSON

RECOMMENDED BY

DATE

Louisiana Insurers’ Conference
450 Laurel St., Ste. 1400
Baton Rouge, LA 70801
Phone: 225/343-2776
FAX: 225/344-1132
www.lainsconf.net
Louisiana Insurers' Conference - Member Profile

Remit via fax to the LIC Office at 225-344-1132.

COMPANY PROFILE

Please complete the following information about your company.

COMPANY NAME: ____________________________________________

PHYSICAL ADDRESS: _________________________________________

CITY: ____________________ STATE: ________ ZIP: ___________

MAILING ADDRESS: _________________________________________

CITY: ____________________ STATE: ________ ZIP: ___________

TELEPHONE: ____________________ FAX: _____________________

COMPANY WEBSITE: _______________________________________

LIC MEMBERSHIP TYPE:

☐ Regular Domiciled
☐ Regular Non-Domiciled
☐ Industry
☐ Affiliate
☐ Re-Insurance/Stop Loss Carrier
☐ Emeritus

BUSINESS PROFILE

In order to better serve your company, please complete all of the following information about your business. (Please complete all section applicable to your company.)

1. ALL STATES AUTHORIZED TO SELL: __________________________________________

2. CITIES WITH PHYSICAL OFFICES IN LA: _______________________________________

3. NUMBER OF EMPLOYEES: _____ In LA _____ Out of State

4. NUMBER OF PRODUCERS: _____ In LA _____ Out of State

5. PREVIOUS YEAR’S LOUISIANA QUALIFYING INVESTMENTS (as defined by RS 22:832):

   PLEASE ATTACH A COPY OF YOUR COMPLETED FORM 1068C, 2011 INVESTMENT TAX CREDIT REPORT OF QUALIFYING ASSETS (SEE BLANK FORM ATTACHED).

6. LINES/PRODUCTS YOUR COMPANY SELLS AND/OR SERVICES, INCLUDING PERCENTAGE OF TOTAL BUSINESS:

<table>
<thead>
<tr>
<th>Sell &amp; Service</th>
<th>% Sell &amp; Service</th>
<th>Service Only</th>
<th>% Service Only</th>
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<tr>
<td>Annuities</td>
<td>__________</td>
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<td>Disability</td>
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<td>Credit Life</td>
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<td>Home Service</td>
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<td>Whole Life</td>
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<td>Dental</td>
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<td>Funeral Ins.</td>
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<td>Cancer</td>
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<td>Industrial Fire</td>
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<td>Workers’ Comp</td>
<td>__________</td>
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<tr>
<td>Home Owner’s</td>
<td>__________</td>
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7. TOTAL NEW BUSINESS WRITTEN LAST Y EAR: $ __________

8. TOTAL BUSINESS EXPENSES (AS REPORTED ON LINE 23 OF ANNUAL STATEMENT) LAST YEAR: $ __________

9. OF BUSINESS EXPENSES REPORTED ABOVE, TOTAL BUSINESS EXPENSES IN LOUISIANA ONLY: $ __________
Louisiana Insurers' Conference - Member Profile

Remit via fax to the LIC Office at 225-344-1132 as soon as possible.

ROSTER PROFILE

LIC publishes an annual membership Roster featuring your company’s profile and the following information:

PRIMARY CONTACT FULL NAME: ___________________________________________ DAY OF BIRTH: _______/______
TITLE: ___________________________ EMAIL ADDRESS: ___________________________
DIRECT TELEPHONE: ___________________ EXT: ______ CELL: ___________________ HOME: ___________________
SPOUSE’S NAME: _______________________ DAY OF BIRTH: _______/______
ADDRESS IF DIFFERENT FROM ABOVE: ___________________________

SECONDARY CONTACT FULL NAME: ___________________________________________ DAY OF BIRTH: _______/______
TITLE: ___________________________ EMAIL ADDRESS: ___________________________
DIRECT TELEPHONE: ___________________ EXT: ______ CELL: ___________________ HOME: ___________________
SPOUSE’S NAME: _______________________ DAY OF BIRTH: _______/______
ADDRESS IF DIFFERENT FROM ABOVE: ___________________________

THIRD CONTACT FULL NAME: ___________________________________________ DAY OF BIRTH: _______/______
TITLE: ___________________________ EMAIL ADDRESS: ___________________________
DIRECT TELEPHONE: ___________________ EXT: ______ CELL: ___________________ HOME: ___________________
SPOUSE’S NAME: _______________________ DAY OF BIRTH: _______/______
ADDRESS IF DIFFERENT FROM ABOVE: ___________________________

ADDITIONAL CONTACTS:

<table>
<thead>
<tr>
<th>NAME</th>
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Please indicate the Insurance Associations/Organizations of which you are a member:

STATE

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<tr>
<th>___LABI</th>
<th>___LAFAC</th>
<th>___LASIE</th>
<th>___NAIFA-LA</th>
<th>OTHER</th>
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NATIONAL

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<td>___LIC*</td>
<td>___LIMRA</td>
<td>___LOMA</td>
<td>___NAIC</td>
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<tr>
<td>___NAIFA</td>
<td>___PCI</td>
<td>___PIA</td>
<td>___PCCP</td>
<td>OTHER</td>
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</tr>
</tbody>
</table>

*Life Insurers' Council

NAME OF PERSON COMPLETING FORM: ___________________________________________ DATE: ___________________________
**Membership Categories**

**Regular Domiciled & Non-Domiciled Memberships**
Any Louisiana domiciled or non-domiciled corporation, company or association, stock or mutual, that is engaged in any line of the insurance business which is authorized as an insurer in the State of Louisiana. Regular members have voting privileges for all association business.

**Affiliate Membership**
Companies, corporations, or associations which service the industry.

**Industry Membership**
Insurance agencies, insurance agencies in financial institutions, and third party administrators or related companies which are licensed in the State of Louisiana.

**Reinsurance Company / Stop Loss Carrier Membership**
Reinsurance companies, stop loss carriers, corporations or associations which service the industry and are licensed in the State of Louisiana.

**Emeritus Membership**
By invitation only, individuals who are formerly affiliated with LIC through membership.

**Honorary Membership**
 Individuals who are or have been in the past associated or affiliated with the industry, or who have contributed to the well-being of the industry.

*Membership fees and applications are available at LIC website: www.lainsconf.net.*

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**A Few LIC Successes**
- Secured and retained existing investment tax credits
- Succeeded in defeating or modifying punitive damage issues and limitations on investments
- Retained capital & surplus grandfather
- Deterred increased mandated coverage in health insurance
- Championed 100% payments to beneficiaries on funeral policies
- Assisted the Louisiana Department of Insurance in refining Louisiana Laws to receive and maintain NAIC accreditation
- Defeated regulation of life/health rates
- Defeated efforts to give Attorney General oversight of insurance regulation

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**A Unified Voice**
Providing over 70 years of leadership and service in shaping, developing, and strengthening the insurance industry in Louisiana.
The Louisiana Insurers' Conference (LIC), created in 1942, has provided the insurance industry and our policyholders over 70 productive years of leadership and service in shaping, developing, and strengthening the industry in Louisiana.

**LIC Goals**

- To promote the interest of our member insurance companies and their policyholders
- To promote the general welfare and interest of the insurance business
- To more fully realize the responsibility of the insurance industry to the public
- By consistent effort, to discharge that responsibility in terms of more effective services to policyholders and beneficiaries
- By proper means, to represent its membership with respect to legislative and regulatory proposals which affect insurance companies and their policyholders

**LIC Makes a Difference**

As an LIC member, you can make a difference. LIC membership means knowledge, influence, and success. The LIC impacts the political and regulatory environment by keeping you informed and providing a vehicle for vital and important interactions. LIC alerts you to emerging issues and developments in the industry, which allow you to plan effectively and prepare for changes in the marketplace.

Being a part of our diverse pool of resources and expertise, your company strengthens its voice on critical issues and enjoys the many advantages which result from a commitment to a unified purpose.

**Legislative and Regulatory Representation**

LIC is an association of industry leaders working in the forefront to address and resolve problems common to our industry. LIC is:

- A liaison to the State Department of Insurance;
- A recognized force in the Louisiana Legislature and before regulatory bodies;
- A channel for current, informative news affecting our industry.

**Member Benefits**

**Continuing Education**

LIC is an approved provider of Insurance Continuing Education Credits for the Louisiana Department of Insurance. We offer programs providing information on critical legislation and regulation, company management, marketing, communications, underwriting, claims, taxation, investments, and more!

**Meetings**

LIC hosts a Legislative Preview each spring and an Annual Convention in the fall. In addition, we have hosted the Insurance Compliance Seminars with the Louisiana Department of Insurance over the last six years. These meetings allow you to receive invaluable education and an opportunity to network with your peers, legislators, regulators, and industry leaders.

**Publications**

As a service to you, we publish an annual member Roster, a monthly electronic newsletter, and many resources available through our website.

**Current LIC Membership on Task Forces, Boards, and Commissions**

- Advisory Committee on Equal Opportunity (Office of the Governor)
- Louisiana Health Care Commission
- Louisiana Health Plan (Formerly LHIA)
- Louisiana Insurance Education Advisory Council
- Louisiana Life and Health Insurance Guaranty Association
- Premium Tax Credit Task Force