

Dues Policy

*As amended April, 2025

1. For Multi-Site organizations the membership is ALL-INCLUSIVE. Membership includes all entities and subsidiaries representing the mission and vision of LeadingAge Michigan, owned, co-owned or managed by the multi-site member regardless of their tax exemption status determined by IRS. Revenue/Expenses must be provided for each entity and subsidiary.
2. LeadingAge Michigan **Facility Based Service Providers** dues are calculated on a .07% millage rate system, based on a member organization's **total annual revenue** reported on the organization's IRS Form. This information is transmitted to LeadingAge Michigan via a copy of most recent IRS Form or Revenue Worksheet.
3. LeadingAge Michigan **Home and Community Based Providers** dues are calculated on a .03% millage rate system, based on a member organization's **total annual expenses** reported on the organization's IRS Form. This information is transmitted to LeadingAge Michigan via a copy of most recent IRS Form or Expenses Worksheet.
4. Business Partners/Branches, Individual Members and Faculty Members pay a flat dues fee annually.
5. Should members fail to submit their current financial information into the Association office by due date, they will receive a default \$1,000 dues increase from the previous year. A 5% late fee may be applied to unpaid dues 45 days beyond the date of the original invoice.

Innovation

The power behind the LeadingAge Michigan brand identity is the membership's ability to continually diversify with new and innovative models of care. LeadingAge Michigan welcomes these new models of care into membership. To that end, we have created this new category of membership.

1. Member Organizations approved by LeadingAge Michigan Board of Directors for Innovative Program Exception, will pay flat dues of \$500 per year for a maximum of two years. LeadingAge Michigan will spotlight these new models of care at our events and Annual Conference. After two years operation, these will transition to traditional dues methodology based upon the membership category determined by the Board.

Exceptions

1. **Hardship Policy:** Members may file a hardship appeal under the following circumstances: financial hardship circumstances or revised financial information is available.
2. **Installment Payments:** Organizations who want to apply for a quarterly-installment payment program can do so in writing upon receiving their membership dues invoice.