



MEMBERSHIP BENEFIT – FREE COST STUDIES

BUDGET PRACTICE: ARE YOU ON TARGET?

Value First's primary goal is to work with members to make sure they are getting the best pricing—with Value First or through other sources.

Whether you are buying retail or purchasing through a different group purchasing organization, we can do cost studies to compare what you are currently paying to pricing available through Value First GPO.

The choice is yours. You can stay with your current arrangement. Or, if the cost study data indicates potential savings, you can consider purchasing through Value First. Many of the companies you already do business with are Value First vendors!

KEY SPEND CATEGORIES for COST STUDIES

- Food and Dining Services
- Medical Supplies
- Janitorial and Housekeeping Supplies
- Office Supplies

Let Value First help you get a clear picture of what your community is spending on operating expenses—and where you might be able to achieve additional savings. You can have cost studies done in one or all of the above categories.

Contact your representative, Vanessa Ceasar, at vceasar@leadingagega.org or 404-421-3956. [Click here](#) to submit your cost study now. Or simply fill out a Cost Study Request sheet and return it via email. Fax #: 404- 872-1737.

Value First group purchasing organization is owned by LeadingAge and twenty five state associations, including LeadingAge North Carolina. The GPO is designed to leverage the buying power of thousands of LeadingAge members across the country to get the best pricing on a comprehensive array of products and services.

COST STUDY REQUEST

Community: _____

Date: _____

Address: _____

Name: _____

Phone: _____

Email: _____

Please check the areas below where you would like to have cost studies done for your community. Indicate the staff person who should be contacted for follow up. Scan and email the completed sheet to vceasar@leadingagega.org or fax it to LeadingAge North Carolina (fax) 919-571-1297. Or click here to submit your cost study now. Thank you.

Food and Dietary Services Contact Person _____

Janitorial/Housekeeping Supplies Contact Person _____

Office Supplies Contact Person _____

Medical Supplies Contact Person _____

Other _____ Contact Person _____

Other _____ Contact Person _____

Our community is also interested in obtaining quotes from Value 1st vendors for products such as kitchen and laundry equipment, nurse call systems, durable medical equipment, information technology, elevators and service, exercise and rehab equipment, furnishings and interiors, and more.

Call or email your Value First representative, Vanessa Ceasar, for assistance and additional information.

Vanessa Ceasar

Marketing and Customer Relations

Georgia-North Carolina-South Carolina

404-421-3956

vceasar@leadingagega.org