

COMMON SENSE LEADERSHIP

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LEADERSHIP IS HARD.

Don't become one unless your impulses to solve all of the things that drive you crazy become overwhelming.

DON'T DO ALL THE WORK

If you spend all of your time filling in the gaps from your team, you'll burn out in no time. Resist.

BE A COMPULSIVE PROBLEM-SOLVER

Leaders are problem solvers first and foremost. Do it with a sense of urgency every single day. Especially the little stuff.

IT'S WHO YOU KNOW THAT COUNTS

Leading with influence is all about relationships. The network you build (internally and externally) will make all the difference.
Don't burn bridges – you'll regret it.

BEWARE OF YOUR BLIND SPOTS

Blind spots destroy leaders.

Listen more than talk.

Hear yourself being dismissive.

WE ARE ALL IN SALES

What you're selling changes every day and depends on your role. But don't fool yourself – if you're not thinking about selling, you're probably missing opportunities.

FAKE IT UNTIL YOU MAKE IT

Yes, I'm serious.

Just don't tell anyone.

ALL YOU NEED IS A MIRROR

Help people take back the power in their professional lives,
reduce stress and increase personal satisfaction by managing
those things they have control over.

THANK YOU!