Leading Transformation

The Value of ACHE Membership

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Healthcare is in “high change mode”

- Transition from volume to value
- Shift to new payment models
- Move from episodic treatment to integrated care
- Inter-professional Collaboration
- Care outside the walls of acute care
Are You Prepared for This Future?

<table>
<thead>
<tr>
<th>Today</th>
<th>Future</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Focus</strong></td>
<td></td>
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<tr>
<td>Individual patient</td>
<td>Community health</td>
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<tr>
<td><strong>Care</strong></td>
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<tr>
<td>Fragmented, episodic treatment</td>
<td>Coordinated, longitudinal care</td>
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<tr>
<td><strong>Goal</strong></td>
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<tr>
<td>Treating sick</td>
<td>Achieving wellness</td>
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<tr>
<td><strong>Rewards</strong></td>
<td></td>
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<tr>
<td>Volume driven (FFS)</td>
<td>Value, outcome driven</td>
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<tr>
<td><strong>Setting</strong></td>
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<tr>
<td>Institutional base; hospital oriented</td>
<td>Community based; range of settings</td>
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<tr>
<td><strong>Leadership</strong></td>
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<tr>
<td>Managing departments/divisions</td>
<td>Systems thinking/ integrated processes</td>
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</tbody>
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(Source: FutureScan 2016–2021)
New Players and Integrated Care

- Alliances and Consolidation
- Payers as Partners
- Move Toward Value-Based Business Models
- Population Health Management
What Providers Must Do To Be Successful

1. **Own Consumer Relationship** Through Convenient, Continuous, And Personal Connections That Anticipate Needs

2. **Align Economics** Through Payor Vertical Integration To Shift Focus From Illness To Wellness

3. **Optimize Utilization** By Coordinating Experience Across The Care Continuum

4. **Reduce Cost Structure** To Adjust To The New Revenue Model


6. **We Must Grow** – Locally, Regionally & New Businesses
New Skills and Demands

- Innovation & Change Leadership
- Entrepreneurship
- Clinical Integration
- Data Analytics
- Emotional Intelligence
- Inter-professional Collaborative Practice
ACHE’s Opportunities

• Helping members make sense of the changing environment
• Identifying new solutions
• Preparing leaders to succeed
Priorities for La Chapter

- Membership Growth – 25%
- Knowledge Escalation – 25%
- Career Advancement – 15%
- Leadership Development – 10%
- Drive Community Outreach – 10%
- Service Excellence – 10%
- Increase Sponsorship – 5%
Connect to Network

- There is no better time to expand your network. When you get involved with your local ACHE chapter you'll find a number of opportunities to connect with healthcare leaders at every career stage.

- Strengthen your leadership skills as you share experiences, challenges and successes with new professional contacts, mentors and friends

- Develop relationships with executives who share your commitment to your community

- Meet local healthcare associates at your chapter meetings and events

- Increase your local professional contacts
Connect to Learn

• Now more than ever you need to make the most of every resource to become a more effective professional. Your local ACHE chapter provides a wide variety of educational programs and events—close to home—designed to fit your professional development goals schedule and budget.

• Attend your chapter's educational programs without incurring hefty travel expenses

• Earn ACHE Face-to-Face Education credits that count toward earning or recertifying your FACHE credential

• Make recommendations to your local chapter and get education on the topics that meet your needs
Connect to Advance

• Whether you're just beginning your career, are in transition, or on the path to earning your FACHE credential, your local ACHE chapter is here to help! Take advantage of the career management tools and local resources to help you advance to the next level.

• Participate in information sessions and study groups for the FACHE credential

• Network with local executives for future opportunities

• Attend local education programs to earn ACHE credits towards advancement
Connect to Lead

• When you're ready to take on new leadership roles, your local ACHE chapter is ready to support you. Take advantage of volunteer opportunities, career management resources and educational programs—close to home—to develop crucial leadership skills.

• Serve on a chapter committee or task force

• Volunteer for leadership opportunities locally

• Be recognized as a leader in the community
Delivering Meaningful New Solutions
Personal Journey to Transformation

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