

Dear SUNRx clients, partners, and 340B safety net entities across the United States:

First, SUNRx wants to thank you and your teams for delivering on your core mission during these especially challenging times. The reality of our industry is the constant expectation to deliver through all external conditions, and these times push each one of us to achieve what may sometimes feel like the impossible. We believe continued commitment to our shared efforts will meet both the short- and long-term needs of our patients, our communities, and our valued colleagues.

Hospitals and FQHC's participating in 340B are constantly challenged to provide quality of care while maintaining a strong revenue cycle amid fluctuating industry dynamics. 340B leadership must remain vigilant in the management of their pharmacy programs, looking for ways to speed up cash flow, reduce the cost-to-collect, and maintaining regulatory compliance while maximizing script capture opportunities. This is at the core of our 340B healthcare mission. The increasing use of 340B technology can also be at the foundation of a hospital or FQHC's approach to improve and sustain compliant 340B pharmacy performance.

SUNRx recognizes the challenges your organization is facing in this changing environment and stands fully operational and ready to support your/our current clients through the management of your 340B programs. We also recognize that opportunities still exist for 340B entities to heighten the value of 340B savings by providing access to affordable drugs to vulnerable populations. Below are two 340B considerations that may prove to be extremely helpful in offsetting some of the unanticipated expenses related to Covid-19.

- 1) **Consider implementing a 340B Discount Card (CASH)** to provide access to 340B pricing for some of your most vulnerable patients in your community – the uninsured. SUNRx stands ready to support your organization in vetting this “real time” solution for your organization.
- 2) **Consider evaluating your 340B pharmacy program for optimal financial performance.** SUNRx can provide you with a no-obligation rapid evaluation to assess both compliance risk and financial opportunity for your 340B program.

The unanticipated costs associated with Covid-19 remains to be seen, and the optimal execution of your 340B pharmacy program can be a key element in off-setting this lost revenue for safety net providers across the country. With sincere appreciation and gratitude for all you bring to our communities, we commit to continue to work alongside you to deliver 340B regardless of any challenges we face. I wish you all easier days and acknowledge all you do for our nation.

For more information contact SUNRx at: <https://www.sunrx.com/who-we-help>

Respectfully,

Jill G. Simoes  
SUNRx, General Manager