# MTM: Basics and Beyond

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Outcomes MTM Program Policy &

### **Pharmacist Objectives**

- 1. Describe the different type of MTM opportunities and how to identify who is eligible for medication therapy management
- 2. Identify different platforms for completing MTM cases and how to use each platform
- 3. Complete necessary documentation for MTM reimbursement



# Pharmacy Technician Objectives

- 1. Identify potential candidates for MTM.
- 2. Assist in patient outreach and scheduling of MTM appointments.
- 3. Understand reimbursement documentation and assist in completion

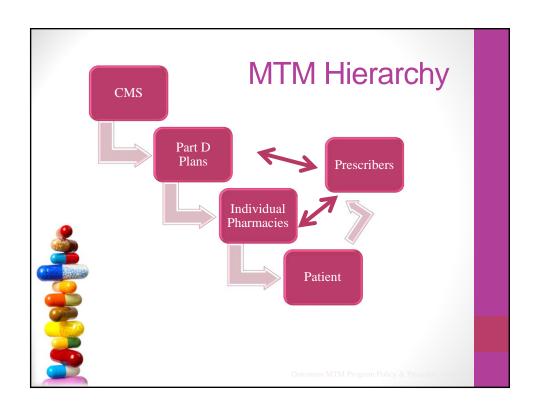


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### Medication Therapy Management

"MTM is a patient-centric and comprehensive approach to improve medication use, reduce the risk of adverse events, and improve medication adherence." – CMS 2016 Program





- In 2014, there were 686 active Part D contracts with an approved MTM program.
  - 582 Medicare Advantage prescription drug plans (MA-PDs).
  - 77 standalone prescription drug plans (PDPs), including Employer contract MTM programs.
  - 27 Medicare-Medicaid Plans (MMPs).



### **Qualified Provider of CMR**

- Over 60% of programs use an MTM Vendor In-house pharmacist to deliver the CMR. Over 26% use an MTM Vendor Local Pharmacist.
- Over 42% of programs use a Plan Sponsor Pharmacist, and over 11% use LTC consultant pharmacists.

Table 3. Qualified Provider of CMR

MTM Provider of CMR	% of Programs
MTM Vendor In-house Pharmacist	60.1%
Plan Sponsor Pharmacist	42.1%
Plan Benefit Manager (PBM) Pharmacist	28.4%
Nurse Practitioner	27.6%
MTM Vendor Local Pharmacist	26.5%
Local Pharmacist	19.5%
Licensed Practical Nurse	19.2%
Registered Nurse	18.7%
Physician's Assistant	13.9%
Physician	13.4%
Long Term Care (LTC) Consultant Pharmacist	11.2%

 $\label{eq:Multiple selections} \mbox{Multiple selections were allowed; not mutually exclusive.}$ 

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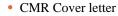
### MTM Opportunities

- CMR- Comprehensive Medication Review
- TMR- Targeted Medication Review
- Star Ratings
  - Adherence: Hypertension, Diabetes, Cholesterol
  - High Risk Medications
- Drug-Drug Interactions



### MTM Opportunities

- CMR- Comprehensive Medication Review
  - Interactive medication review of ALL current prescriptions, OTCs, and supplements by pharmacist to aid in assessing medication therapy and optimizing patient outcomes
  - Required for all eligible beneficiaries annually
  - Required to provide patient takeaway in the standardized format – **REQUIRED TO DELIVER WITHIN 14 DAYS!**



- MAP (Medication Action Plan)
- PML (Personalized Medication List)
- Spanish Standardized Format available







### MTM Opportunities

- TMR- Targeted Medication Review
  - "A follow-up intervention to address specific or potential medication-related problems, assess medication use, monitor whether unresolved issues need attention, determine if new drug therapy problems have arisen, and assess if the patient has experienced a transition in care."- Pharmacist Letter







### Who could benefit?

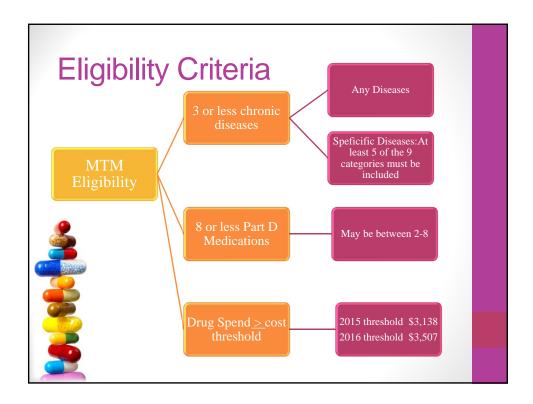
- Multiple maintenance medications/ disease states
- Complex therapy regimens
- Patients with multiple prescribers
- Patients who need immunizations
- Recent transitions of care
- Long-term care patients
- Eligible Part D beneficiaries

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### Part D MTM Program Enrollment

- · Auto-enrolled when eligibility criteria is met
- · Opt-out only method
  - May refuse/ decline individual services without disenrollment from the entire MTM Program
- If patient no longer meets eligiblility, beneficiary remains in the program for the remainder of calendar year
- Part D sponsors perform an analysis at the end of the year to identify current participants who will again meet the eligibility criteria for the next year
  - Sponsors may use claims from a previous or current year for projections.

Sponsors are expected to use more than one approach when possible to reach all eligible targeted beneficiaries for services



### Targeting Requirements



- Sponsors must target beneficiaries for enrollment in the MTM program at least quarterly during each year.
- To qualify you must meet the 3 standards:
  - 1.) Have multiple chronic diseases, with **three chronic diseases** being the maximum number a Part D plan sponsor may require for targeted enrollment
  - 2.) Are taking multiple Part D drugs, with **eight Part D drugs** being the maximum number of drugs a Part D plan sponsor may require for targeted enrollment;
  - 3.) Are likely to incur **threshold annual costs** for covered Part D drugs greater than or equal to the specified MTM cost threshold.

### **Targeting**

- 1. Have multiple chronic diseases, with <u>three chronic diseases being the maximum</u> number a Part D plan sponsor may require for targeted enrollment; sponsors may set this minimum threshold at 2 or 3
- If sponsors choose to target beneficiaries with specific chronic diseases, they should include a condition from at least five of the following nine core chronic conditions:
  - Alzheimer's Disease
  - Chronic Heart Failure (CHF)
  - Diabetes
  - Dyslipidemia
  - End-Stage Renal Disease (ESRD)

Hypertension

Respiratory Disease

- Asthma, Chronic Obstructive Pulmonary Disease (COPD), or Chronic Lung disorders
   Bone Disease-Arthritis
- · Osteoporosis, Osteoarthritis, or Rheumatoid Arthritis

Mental Health

Depression, Schizophrenia, Bipolar Disorder, or Chronic and disabling disorders

### **Targeting**

- 2.) Are taking multiple Part D drugs, with <u>eight Part D</u> <u>drugs being the maximum</u> number of drugs a Part D plan sponsor may require for targeted enrollment
- Cannot require > 8 Part D drugs for eligibilty
- Sponsors may set this minimum threshold at any number equal to or between 2 and 8.



### **Targeting**

- 3. Are likely to incur annual costs for covered Part D drugs greater than or equal to the specified MTM cost threshold.
  - 2015 threshold is \$3,138
  - 2016 threshold is \$3,507



To determine annual cost the following are considered:

- Ingredient cost, dispensing fee, sales tax, and vaccine administration fee (if applicable)
- This projection may be based on claims within the program year or based on historical claims from the previous year.

### **Additional Targeting**

- Anti-hypertensive Medication
  - Support the Millions Hearts<sup>TM</sup> Initiatives to control high blood pressure and improve access and adherence to these medications
- Opioid overutilization
  - Especially in the treatment of patients with chronic non-cancer pain.
  - May meet the sponsor's internal criteria for retrospective identification of opioid overutilization, but do not otherwise qualify for MTM



### Cognitively Impaired

- If beneficiary is cognitively impaired or otherwise unable to participate you must find someone else to participate in the CMR
- Reach out to:
  - · Beneficiary's prescriber
  - Caregiver
  - Other authorized individual (ex: resident's health care proxy or legal guardian)
- This applies to beneficiaries in any setting and is not limited to beneficiaries in long term care (LTC). \*\*
  - · \*In addition to monthly drug regimen reviews
  - If MTM provider cannot identify another individual who is able to participate in the CMR, a CMR cannot be performed, but sponsors are required to perform TMRs at least quarterly with follow-up interventions when necessary and to perform prescriber interventions.
- Plan sponsors should be able to present documentation/rationale for these determinations.





### Mirixa® Clients

- Aetna
- Care1st
- CDPHP
- Clinical Pharmacy Associates
- CVS Caremark
- HEB
- RxResults

- RxResults
- The Assist Group
- UHC Louisiana Medicaid MTM Program
- US Script
- Viva Health
- WellCare



### Mirixa® Programs

- Star Ratings
- Adherence
- MTM
- Care Gaps
- Disease Management
- Welcome Review





### Star Ratings

- Focus is on meeting CMS Five-Star Rating measures and potentially earn quality bonus payments for your plan.
- Program targets five Part D patient measures as well as the majority of Part C measures that are applicable to pharmacybased programs.





### Adherence

• MirixaPro identifies adherence gaps based on Proportion of Days Covered (PDC), persistency or other rules as defined by the sponsor. Once the gap is identified, the pharmacist can then work with the patient and the prescriber to figure out causes for non-adherence and develop individualized strategies to resolve the issues.



 Patient education materials can be made available on MirixaPro and follow-up sessions are encouraged to support behavior change and long- term health.

### **MTM**

- The core component of MTM is an interactive Comprehensive Medication Review (CMR). Using MirixaPro to document CMRs and quarterly Targeted Medication Review follow-ups, pharmacists can easily provide:
  - Patient outreach
  - · Patient profile updates
  - Personal medication lists (PML)
  - Clinical issues reviews
  - Interventions and resolutions
  - Medication action plan (MAP)
  - · Documentation and attestation



### Care Gaps

- By finding adherence gaps based on Proportion of Days Covered or a missing Rx based on treatment guidelines, pharmacists can discuss these gaps with patients and create patient-specific plans for resolution.
- Facilitating behavior change is a way to improve patient outcomes and can reduce medical costs for a health plan. Resolving issues related to gaps in care also positively influences a health plan's CMS Five-Star Rating.



### Formulary Alignment

- The MirixaPro platform compares a patient's medication with the health plan's formulary and notes where alternative medications can be substituted. The pharmacist can then work with the patient and the physician to make beneficial changes.
- It is also possible to create a customized list of specific therapeutic interchanges your plan wishes to target. For patients taking a targeted medication, alerts to facilitate a review or interchange can be timed to coincide with an upcoming refill.



### Disease management

- Disease management
  - Mirixa's Disease Management programs focus on improving patients' knowledge of conditions, optimizing medications, and empowering patients through personalized action plans, thereby increasing adherence to their medications, improving patients' ability to self-manage and monitor chronic conditions and reducing ER visits



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### Welcome Review

• Designed to assist new plan enrollees in transitioning to new prescription drug plan formulary options, the program compares their current medications to your prescription drug plan's formulary, flagging opportunities that will enable the pharmacist to initiate clinically necessary and/or cost-saving changes. The pharmacist can also assist with any exceptions or prior authorization requests if needed.

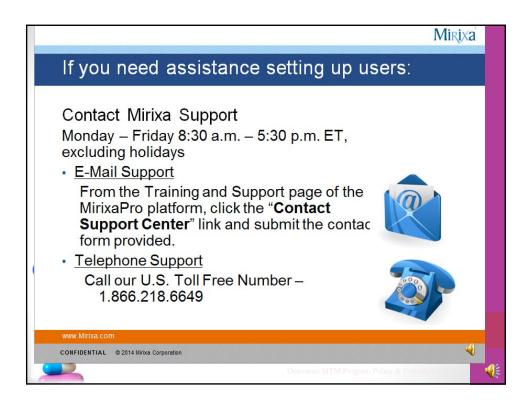


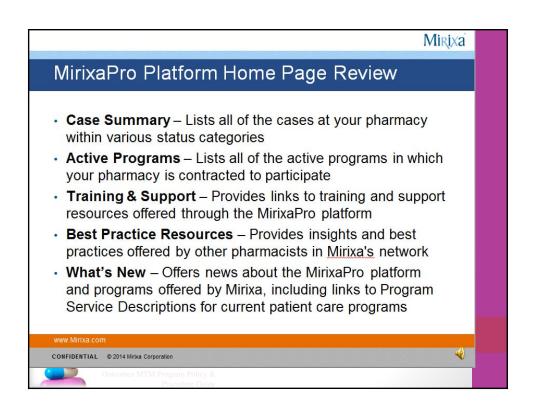


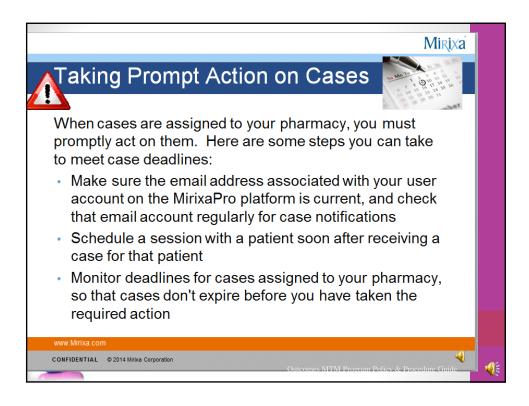
### WELCOME TO MIRIXA!

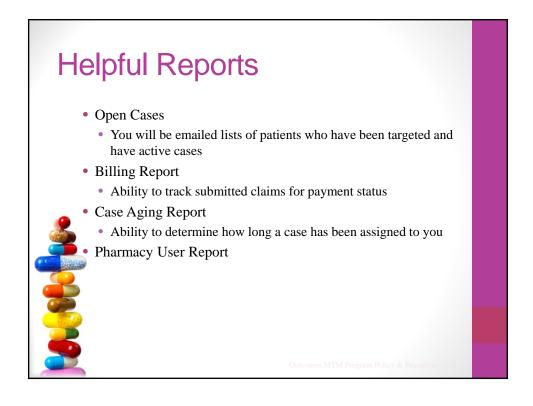
### **Preparing Your Pharmacy for Success**

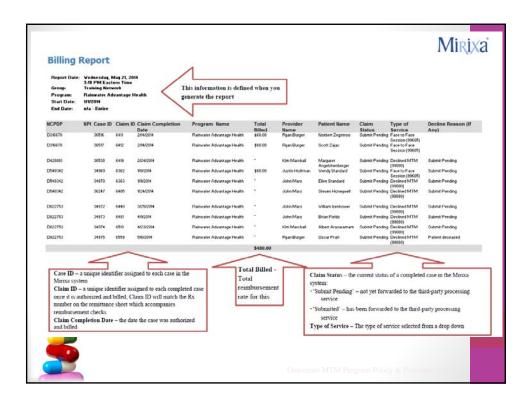
# Next Steps • Ensuring that your pharmacy has identified Authorized Users to access the MirixaPro platform • Confirming that all users' accounts contain the necessary information, particularly a current email address • Understanding how to sign in to the MirixaPro platform (and obtain sign-in support if necessary) • Utilizing the Home Page of the MirixaPro platform as a road map to guide you in using the platform • Understanding program goals and workflows • Reviewing program documents • Understanding how to obtain training and support

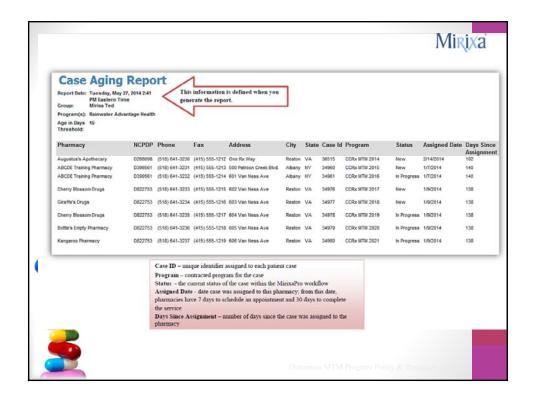




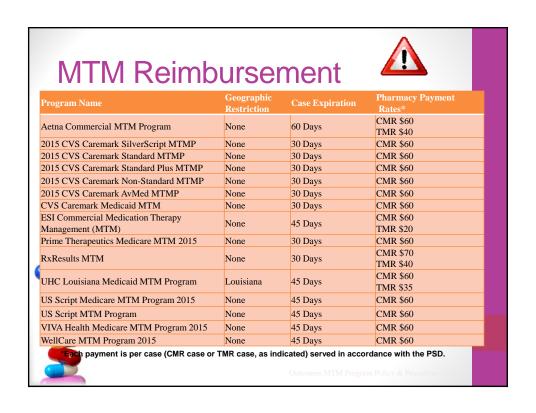








	Geographic		sements
Program Name	Restriction	Case Expiration	Pharmacy Payment Rates*
CVS Caremark Star Ratings Program	None	21 Days	Initial Case \$20 Follow-up Case \$10 Declined Case \$2.50
SSI Performance Network Program	None	21 Days	\$12 Per Alert
CVS Caremark Medicare Part D Star Ratings Program	None	21 Days	\$12 Per Alert
CVS Caremark Adherence Improvement Program	None	21 Days	\$12 Per Alert
Health Spring Star Ratings Program	None	30 Days	Initial Case \$35 Follow-up Case \$35
SSI Performance Network Adherence Program	None	21 Days	\$12 Per Alert
SSI Performance Network Drug Therapy Intervention Program	None	60 Days	\$12 Per Alert
US Script Star Ratings Program	None	60 Days	\$25 per alert resolved per the PSD
WellCare Star Ratings Program	None	30 Days	Case \$30



## Formulary Alignment Reimbursement

Program Na	me Geographic Restriction	Case Expiration	Pharmacy Payment Rates*
ESI 1:1 Pharmacy Our Program	reach None	30 Days	\$20 per Successful Interchange*
UHS Formulary Align Program	ment None	30 Days	\$20 per case served per the PSD in which the prescriber is contacted \$10 per case served per the PSD without prescriber contact See service dispositions in PSD

\*A Successful Interchange is one to which the patient and prescriber both agree, resulting in the dispensing of a prescription for the approved alternative medication to replace the medication targeted for interchange, as long as this occurs within a designated period after the current supply of the targeted medication runs out and the claim for the alternative medication is not reversed.

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### **Outcomes Clients**

- Humana
- UnitedHealthcare
  - Several subgroups
- Amerigroup Louisiana
- United American

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### **Outcomes Programs**

- Comprehensive Medication Review (CMR)
- Prescriber Consultation
- Patient Adherence Consultation
- Patient Education & Monitoring

• TIP®



### **CMR**

- Comprehensive Medication Review (200)
  - CMR- Drug Therapy Problems Identified (300)
  - CMR- NO Drug Therapy Problems Identified (301)



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### **Prescriber Consultation**

- Cost Effective Alternative (105)
- Prescriber Consultation (205)
- Initiated Cost Effective Drug (305)
- Needs Drug Therapy (120)
- Initiated New Therapy (330)
- Needs Immunization (121)
- Immunization Administered (331)
- Unnecessary Prescription Therapy (125)
- Discontinued Therapy (335)
- Suboptimal Drug (130)
- Dose Too Low (135)
- Increased Dose (345)
- Changed Drug (340)
- Adverse Drug Reaction (140)
- Decreased Dose (355)
- Drug Interaction (145)
- Dose Too High (150)



### Patient Adherence Consultation

- · Needs Medication Synchronization (122)
- Patient Consultation (215)
- Medications Synchronized (322)
- Needs Health Test- HA1C (126) Needs check-in (171)
- Provided Health Test (326)
- Overuse of Medication (155)
- Altered Adherence (360)
- Adherence monitoring (173)
- Patient Monitored/Enrolled (373)
- Monitoring checkpoint Complete (374)

- Underuse of Medication (160)
- Inappropriate Admin/Technique (165)
- Altered Administration/ Technique (365)
- Adherence Check-in complete (371)
- 90 day: Needs check-in (172)
- 90 day: Adherence Check-in complete (372)

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### Patient Education & Monitoring

- New or Changed Prescription Therapy (110)
- Needs Patient Education (114)
- Therapy Success (310)
- Therapy Failure (320)
- Patient Education Provided (314)
- New or Changed OTC Therapy (117)
  - Needs Pregancy Test (127)
- Provided Pregnancu Test and counseling (327)
- Needs Follow-up for Pregnancy Test (128)
- Completed Pregnancy test follow-up (328)

### **TIP®**

- OutcomesMTM Targeted Intervention Program (TIP)
- TIPs are pre-identified possible drug therapy problems identified by OutcomesMTM and available in the MTM Opportunity list in the Connect platform.
- The information provided within each TIP is for support purposes only and does not replace the clinical decision making of a practicing pharmacist.
  - All decisions relating to the provision, nature, and/or extent of services provided shall remain exclusively within the discretion of the practicing pharmacist. A pharmacist is required to assess the validity and clinical appropriateness of a TIP prior to contacting patients and/or prescribers.

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### **Adherence Monitoring Program**

- Aims to improve and/or maintain adherence to targeted medications.
   OutcomesMTM prompts pharmacists to enroll select patients into the program and monitor patient adherence to targeted medications at least quarterly by documenting a patient consultation checkpoint.
- Once a patient is enrolled in the program, the pharmacy that enrolled the patient is accountable for the patient's adherence to the targeted medication for the remainder of the year. If all checkpoints are documented and the patient achieves at least 80% adherence, the pharmacy is eligible for a year-end bonus. Bonus payments vary by plan.



### Severity Levels

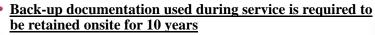
- Level 1: Adherence Support
- Level 2: Reduced Medication Costs
- Level 3: Prevented a Physician Visit
- Level 4: Prevented an Additional Prescription Order
- Level 5: Prevented an Emergency Room Visit
- Level 6: Prevented a Hospital Admission
- Level 7: Prevented a Life-Threatening Situation



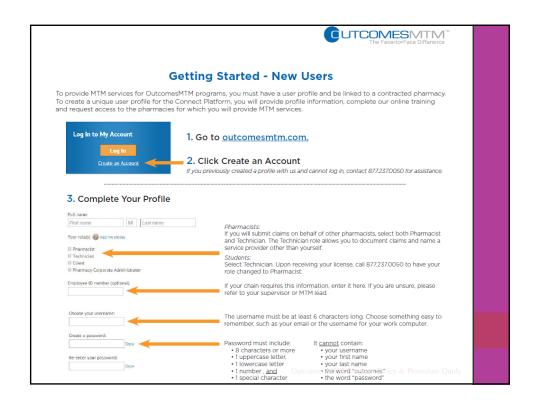
### Billing Requirements

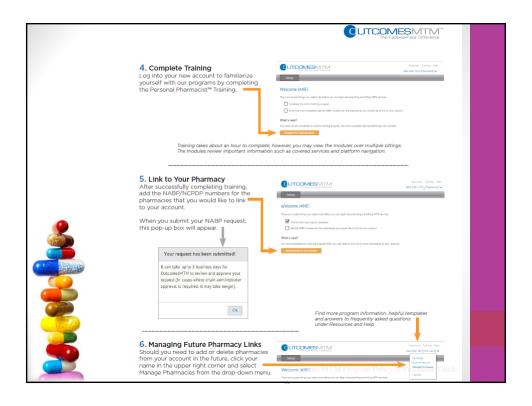


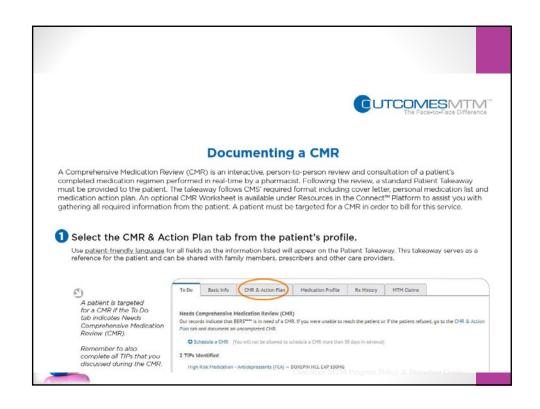
- MTM claims must be submitted within <u>7 days</u> of the date the outcome was determined
- Documentation and billing is encouraged to be completed immediately upon completion of service to minimize the risk of the patient no longer being eligible at time of submission. Will not be paid for services provided that were not billed while patient was eligible.



- Includes prescriber notes, Encounter Worksheets, or anything not captured in the Connect platform that would support the claim
- Each claim should be documented and billed by the pharmacist that provided the service. Technicians and students may assist but are not allowed to provide the services independently.







### Are you in the "Zone"



### • Fraud, Waste and Abuse

• The detection and resolution of drug therapy problems is central to the OutcomesMTM program. Therefore, OutcomesMTM assigns each pharmacy a "Quality Assurance Zone" to prevent fraud, waste and abuse. These zones are designed to identify pharmacies whose activity is atypical in OutcomesMTM programs.



Yellow Zone: WARNING~ CHANGE YOUR PRACTICE

• Green Zone: Keep completing cases as usual

### **Pharmacist Initiated Tips**

- Pharmacists can start claims for interventions
- It is up to the plan to determine what interventions they will reimburse
  - Example : Needs Immunization/ Administered Immunization
    - (Must have a completed CMR to use)



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### Steps to get started

- 1. Get contracted/ signed up! Figure out your login information MONDAY!
- 2. Logistics: Who/ Where/ When
- 3. Speak to key providers
- 4. Marketing/ Education- get your staff PUMPED about MTM
- 5. Develop a workflow system



