In Their Own Words

"There's never a good reason for being ill-informed. In the absence of good information, A/E firms with geospatial capabilities may become insular on issues influencing markets, customers and staff. With MAPPS, I get the reliable business information I need. A/E firms in MAPPS benefit from opportunities to interact with peers in geospatial leadership. To grow my business or the professional capabilities, MAPPS keeps me connected, informed and educated."

Robert Hanson, Sr. Vice President Michael Baker Jr., Inc.

"As a Women Owned Small Business in pursuit of Federal contracts and networking with other small and large firms, being a member of MAPPS has been of tremendous help to our business. As members of a number of other organizations, MAPPS for us, has been most effective in assisting us."

Rebecca Spencer, President Frank X. Spencer & Associates, Inc.

"MAPPS complements and benefits my firm's advocacy efforts with other associations such as ACEC, ASCE, ASPRS and NSPS by increasing the exposure of common issues and synergy between associations."

Brian Raber, Vice President Merrick & Company

"Because of its business focus, sending younger and up-and-coming leaders of my firm to MAPPS offers professional growth and leadership development that positions them for career advancement."

Jeff Lovin, Sr. Vice President Woolpert

"Being a Veteran Owned Small Business we found that MAPPS is the most effective association advocating for our profession in Washington DC as to the capabilities, benefits and needs of the surveying and mapping community."

Wayne Walker, Jr., President FlorBama Geospatial Solutions, LLC

"MAPPS provides Spicer Group invaluable resources for individual and organizational growth. Its members foster strategic initiatives we thought were beyond our reach; as a group of likeminded firms on the cutting edge of technology, it speaks to true professionalism when firms who are in constant competition with each other partner at MAPPS for the betterment of the community."

Jeffrey E. Wood, Principal Spicer Group, Inc.

"I find my MAPPS membership to be the perfect complement to my ASCE activities. MAPPS has been a great investment in time and effort for both me and my firm."

James Anspach, Director Cardno, Inc.

Annual Membership Dues

MAPPS members provide a wide array of capabilities to public and private geospatial communities in both domestic and global marketplaces.

MAPPS firms provide many services such as GIS analysis, cadastral and addressing solutions, photogrammetry, remote sensing, terrestrial, mobile and airborne LiDAR, aerial photography, hydrography, charting, satellite imagery, UAV data collection, consulting, GPS, surveying, and much more.

Associate Members provide hardware, software, licensed data, sensors, supplies, and consulting, or whose home office is outside the United States.

The following summarizes the MAPPS membership dues structure.

Regular Firm Membership dues are based on the total number of geospatial employees, NOT the total number of employees in firm.

<table>
<thead>
<tr>
<th>Employee Range</th>
<th>Regular Firm Membership dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-10 Employees</td>
<td>$1,200</td>
</tr>
<tr>
<td>11-50 Employees</td>
<td>$1,500</td>
</tr>
<tr>
<td>51-100 Employees</td>
<td>$2,100</td>
</tr>
<tr>
<td>101-150 Employees</td>
<td>$3,400</td>
</tr>
<tr>
<td>151-250 Employees</td>
<td>$5,500</td>
</tr>
<tr>
<td>More than 250 Employees</td>
<td>$7,700</td>
</tr>
</tbody>
</table>

Associate Member Firm dues:

- Annual sales of $5 million or less: $1,500
- Annual sales of more than $5 million: $3,400

Independent Consultant dues:

- Individual (not affiliated with a firm): $500

Save by investing in Annual Packages that include membership, conference registrations and sponsor bundles.

Become Engaged NOW With These Special Offers

New Regular or Associate firms joining now will receive:

- Twenty percent (20%) off three (3) MAPPS conference registrations in your first year of membership.

Still undecided?

Attend a MAPPS conference as a non-member to experience the wealth of insight, collaboration and networking. Then receive a credit of the difference between member and non-member registrations if you opt to join after attending the conference.

Join MAPPS Today Using the On-line Application at www.mapps.org

(703) 787-6006 info@mapps.org www.MAPPS.org

An Invitation to Grow Your Business

MAPPS Headquarters: 9 Newport Drive, Ste. 200 Forest Hill, MD 21050
The Business of MAPPS

MAPPS is the only national association of geospatial, mapping and photogrammetry firms with the following objectives:

- Advocate on Capitol Hill for sound geospatial policy and legislation
- Expand the geospatial market and create growth opportunities
- Provide professional recognition for innovation and projects
- Increase private sector use by government entities
- Serve as the voice of the private geospatial firms
- Enhance ability to participate in the free enterprise market
- Promote business interests and contest unfair competition
- Offer engaging business networking, professional knowledge exchange, and educational programs

The MAPPS culture is very unique. Active member participation helps to create a vibrant, diversified, growing, and professional marketplace.

Discussions Helping Businesses Grow

MAPPS members conversations and presentations are relevant, dynamic and insightful. Below are examples of committee meeting topics:

- Architecture/Engineering
- Aerial Acquisition
- Open source applications
- Remote Sensing & Licensed Data
- Emerging Markets & Technologies
- Procurement Practices
- Geospatial Business Acumen
- Oceans & Coastal Mapping
- Small Business
- Surveying
- Unmanned/Autonomous Vehicles
- Woman in geospatial firms

Examples of Firms Seeing Value in MAPPS

AECOM
Aerial Data Services, Inc.
Aerial Services, Inc.
Altavian
Atkins North America
Ayers Associates, Inc.
Bertsen International
Business Process Solutions
CompassData, Inc.
Dewberry
DigitalGlobe
DroneSentry Technologies
EagleView
ESP Associates, P.A.
ESRI
Frank X. Spencer & Associates, Inc.
Fugro
GRW Aerial Surveys, Inc.
Geonics, Inc.
GeoCue Group
HERE
Hexagon / Leica Geosystems
Merrick & Company
Michael Baker International, Inc.
Optimal Geo, Inc.
PhaseOne
Quantum Spatial
RIEGL USA
Sper Group
Stantec
Surdex
Surveying and Mapping, LLC
Teledyne Optech
Terrasolid Limited
Trimble / Applanix
Terra Tech, Inc.
Tuck Mapping
Sanborn Map Company
Veeco
Wilson & Company, Inc.
WhiteStar Corporation
Woolpert

Over 35 Years of Focused Achievements

MAPPS was a major collaborator contributing to the passage of The Geospatial Data Act (GDA) as part of the FAA Reauthorization Act (H.R. 302)

MAPPS public-private partnership with the USGS successfully educates congress on the benefits of funding the 3D Elevation Program (3DEP)

MAPPS led $23M annual funding in the Agricultural Improvement Act for the National Agriculture Imagery Program (NAIP) and satellite data sets

MAPPS continues to seek passage of the Digital Coast Act

MAPPS successfully advocated for the passage of the Hydrographic Services Improvement Act (H.R. 221) creating hydrographic opportunities

MAPPS continues its involvement on the FAA UAV Rulemaking Committee for commercial operation of UAVs for aerial mapping activities

MAPPS actively collaborates with professional associations/societies and the trade press to promote the geospatial community

MAPPS is highly active on national and local committees providing a private sector perspective to business practices and procurement activities

MAPPS Political Action Committee (PAC) are individuals that contribute to bi-partisan candidates and representatives who support geospatial policy

MAPPS provided significant input to use the private sector in the MAP 21 Act with the Department of Transportation

MAPPS was instrumental collaborator with PBO Magazine to create the first ever PBO Top 100 Geospatial Firms rankings.

MAPPS led efforts to include surveying and mapping in the Brooks Act, providing for Qualification Based Selection (QBS) in federal contracts.

MAPPS won legislation passage for state departments of transportation to contract out surveying, mapping and aerial photography using QBS.

Benefits to Joining the MAPPS Cause

Network with members and potential project partners. More than 80 percent of member firms report they obtained business from other members due to relationships formed in MAPPS.

Learn from peers about trends affecting your business. MAPPS conferences feature members sharing “lesson learned” on relevant business and technical topics.

Participate in legislative action impacting our profession. While expanding market opportunity, MAPPS addresses legislative issues affecting the entire geospatial community.

Promote the geospatial profession. Join diversified Owners, Principals and Executives of the leading private sector firms in the geospatial market to become a spokesperson for the profession.

Advance qualification-based selection. MAPPS actively educates and promotes QBS with legislators and government agencies.

Advocate for fair competition. MAPPS actively educates and promotes QBS with legislators and government agencies.

Grow the geospatial marketplace. Geospatial leaders within member firms obtain great benefits from specific business and legislative topics that other associations do not address.

Honor Technical Excellence. MAPPS recognizes member innovation and success with its annual Geospatial Excellence Awards Program.

MAPPS Events Have a Return on Investment

Members attending the Annual Summer and Winter Conferences, and the Federal Programs Conference will:

- Obtain insight about budgeted federal programs
- Share experiences and lessons learned
- Partake in business networking activities
- Collaborate, partner and team
- Create trusted and long-term relationships
- Be educated on innovation and technology trends

Charity activities are often part of the Winter Conference. Members participate in the Summer Conference. Members “Walk the Halls of Congress” on Capitol Hill during the Federal Programs Conference having face-to-face meetings with their elected representatives and staff promoting legislation favorable to the geospatial profession.

MAPPS members often testify at congressional hearings and briefings.

MAPPS Delegation on Capitol Hill With Their State Congressman