



# Utility & Telecom Savings

Presented by Michigan Boating Industries Association

### Proven Results . . .

*“Our experience was world class. The audit process was unobtrusive; they identified \$400,000 in annual savings on our accounts and worked with us, at our own pace, to implement the savings.”*

**John Liston, Chief Financial Officer,  
McLaren Port Huron**

*“They helped us negotiate and lock in \$100,000 savings in electricity annually. These are savings we would not have been able to realize on our own. The utility complex is always changing and their expertise gives us the ability to know we have rock-bottom pricing and that all of our utility costs are being closely watched.”*

**J.B. Audi, Vice President,  
The Oakwood Group**

The Michigan Chamber of Commerce offers a program to help you manage and significantly reduce your utility and telecommunication costs with real savings, refunds and credits.

We perform a thorough analysis of your utility billing, to investigate potential billing errors, recover overpayments, and discover, negotiate, and activate future savings opportunities for you.

### Benefits

- This in-depth analysis can lead to significant financial recovery coming from monthly billing history reviews and savings opportunities going forward.
- No upfront fees...income is based on refunds, credits and/or savings you receive.
- No obligation...none of our findings are mandated, so you tell us what to activate.
- 90% of customers save money, so the risk is low and the reward could be significant.
- Ideal for organizations with an annual utility spend of \$125,000 or more.

### What's Next?

1. Gather one month of all utility bills - gas, electric, water, sewer, waste removal, voice/data, cellular, internet.
2. Contact Lindsay Fulton at the Michigan Chamber of Commerce at 517-371-7691 or [lfulton@michamber.com](mailto:lfulton@michamber.com) or complete the online form ([www.michamber.com/request-consultation](http://www.michamber.com/request-consultation)).



*Please share that you were referred by the Michigan Boating Industries Association, a valued Michigan Chamber Partner.*

### START SAVING TODAY!

**Please contact me so I can learn more about this program:**

Name: \_\_\_\_\_ Title: \_\_\_\_\_ Phone: \_\_\_\_\_

Company: \_\_\_\_\_ Email: \_\_\_\_\_

Fax this completed form to 517-371-7233 or email to [lfulton@michamber.com](mailto:lfulton@michamber.com).

Leading Businesses. **Moving Michigan Forward.**

Local: 517-371-2100 • Toll Free: 800-748-0266 • [www.michamber.com/utility-savings](http://www.michamber.com/utility-savings)