Ordinary Income/Expense

Income

1.0 · Dues

1.01 · Individual Members
1.011 · Individual Members
1.0111 · Individual Member - IAML
1.012 · Institutional Members
1.0121 · Institutional Member - IAML
1.013 · Student Members
1.014 · Retired Members
1.015 · Sustaining Members
1.016 · Associate Member
1.017 · Corporate Patrons
1.018 · Corporate Members
1.019 · Paraprofessional Members

Total 1.0 · Dues

2.0 · Sales

2.01 · Notes
2.012 · Notes Advertising
2.013 · Notes Late Fees, Post., Back iss.
2.014 · Notes Royalties
2.0141 · ProQuest
2.0142 · EBSCO
2.0143 · Gale/ISI
2.0145 · JSTOR
2.0146 · Project MUSE
2.0147 · Notes Royalties - Other

Total 2.0 · Sales

Total 1.0 · Dues

Total 2.0 · Sales

MLA FY16-17 Ordinary Income
3.0 · Meetings

3.01 · Convention
- 3.011 · Registration fees: 85,459.00
- 3.012 · Exhibit fees: 22,495.00
- 3.013 · Catering: 587.92
- 3.014 · Contributions: 8,725.00
- 3.017 · Program advertising: 4,990.00
- 3.0191 · Convention email list rental: 600.00
- 3.0192 · Convention Web Advertising: 1,600.00

3.02 · Workshops: 2,254.00

Total 3.0 · Meetings: 137,817.85

5.0 · Other Income

5.02 · Development campaigns
- 5.021 · Silent Auction: 916.00
- 5.022 · MLA Shop/Café Press: 59.88
- 5.023 · Amazon Smile: 251.14

5.03 · Interest Income - Savings Acct: 556.17

Total 5.0 · Other Income: 1,783.19

Total Income: 431,426.88

Expense

10.0 · Meeting

10.01 · Convention
- 10.011 · Program printing: 2,614.16
- 10.012 · Program Expense: -826.40
- 10.013 · Registration Costs: 3,100.45
- 10.015 · Exhibits
  - 10.0151 · Table Charges: 2,968.50
  - 10.0152 · Conference security: 1,187.50
  - 10.0154 · Drayage: 645.00
- Total 10.015 · Exhibits: 4,801.00
- 10.016 · Equipment: 29,652.35
- 10.017 · Convention Contingency: 1,687.98
- 10.018 · Catering: 72,717.87

MLA FY16-17 Expenses

- Convention: $61,132.70
- Miscellaneous: $16,925.13
- Awards: $19,567.62
- Management Services: $141,840.41
- Program Expenses: $137,150.19
- Other Member Services: $20,265.55
- Publications: $29,422.07
<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.0</td>
<td>Liability Insurance</td>
<td>625.00</td>
</tr>
<tr>
<td>10.01</td>
<td>Big Band</td>
<td>3,387.85</td>
</tr>
<tr>
<td>10.02</td>
<td>Session Streaming</td>
<td>4,800.00</td>
</tr>
<tr>
<td>10.03</td>
<td>Guidebook App</td>
<td>2,500.00</td>
</tr>
<tr>
<td>10.04</td>
<td>Workshops - Equipment</td>
<td>1,213.50</td>
</tr>
<tr>
<td></td>
<td><strong>Total 10.0 - Meeting</strong></td>
<td><strong>137,150.19</strong></td>
</tr>
<tr>
<td>11.0</td>
<td>Miscellaneous</td>
<td></td>
</tr>
<tr>
<td>11.01</td>
<td>Misc Expense Other</td>
<td>176.70</td>
</tr>
<tr>
<td>11.02</td>
<td>Investment Advisory Fees</td>
<td>7,263.03</td>
</tr>
<tr>
<td>11.03</td>
<td>Chapter support</td>
<td>500.00</td>
</tr>
<tr>
<td>11.04</td>
<td>Bank &amp; Credit Card Fees</td>
<td>11,975.60</td>
</tr>
<tr>
<td></td>
<td><strong>Total 11.0 - Miscellaneous</strong></td>
<td><strong>19,915.33</strong></td>
</tr>
<tr>
<td>12.0</td>
<td>Awards Issued</td>
<td></td>
</tr>
<tr>
<td>12.01</td>
<td>Publications</td>
<td></td>
</tr>
<tr>
<td>12.02</td>
<td>Duckles Award</td>
<td>700.00</td>
</tr>
<tr>
<td>12.03</td>
<td>O'Meara Award</td>
<td>225.00</td>
</tr>
<tr>
<td>12.04</td>
<td>Hill Award</td>
<td>300.00</td>
</tr>
<tr>
<td>12.05</td>
<td>Freeman Travel Grant</td>
<td>2,200.00</td>
</tr>
<tr>
<td>12.06</td>
<td>IAML Neil Ratliff Outreach</td>
<td>25,997.07</td>
</tr>
<tr>
<td></td>
<td><strong>Total 12.0 - Awards Issued</strong></td>
<td><strong>29,422.07</strong></td>
</tr>
<tr>
<td>6.0</td>
<td>Management Services</td>
<td></td>
</tr>
<tr>
<td>6.01</td>
<td>Headquarters Function</td>
<td></td>
</tr>
<tr>
<td>6.011</td>
<td>D&amp;O Insurance</td>
<td>2,597.00</td>
</tr>
<tr>
<td>6.012</td>
<td>Online Database and Web Design</td>
<td>8,967.13</td>
</tr>
<tr>
<td>6.013</td>
<td>Management Fee to A-R</td>
<td>74,250.00</td>
</tr>
<tr>
<td>6.014</td>
<td>Administrative Postage/Shipping</td>
<td>1,806.46</td>
</tr>
<tr>
<td>6.015</td>
<td>Administrative Office Supplies</td>
<td>358.07</td>
</tr>
<tr>
<td>6.016</td>
<td>Legal Fees &amp; Audit</td>
<td></td>
</tr>
<tr>
<td>6.017</td>
<td>Audit Fees</td>
<td>14,890.00</td>
</tr>
<tr>
<td>6.019</td>
<td>HQ Corp Services</td>
<td>125.00</td>
</tr>
<tr>
<td>6.02</td>
<td>Asst Administrative Officer</td>
<td></td>
</tr>
<tr>
<td>6.021</td>
<td>Travel</td>
<td>1,264.61</td>
</tr>
<tr>
<td>6.024</td>
<td>Other-Office expenses</td>
<td>101.88</td>
</tr>
<tr>
<td>6.03</td>
<td>Administrative Officer</td>
<td></td>
</tr>
</tbody>
</table>
6.031 · Honorarium 900.00
6.037 · Travel 744.41
6.038 · Other-Office expenses 190.54

6.04 · Convention Management
6.041 · Honorarium 1,200.00
6.042 · Office-Travel 5,746.27

6.05 · Presidential Office
6.057 · Travel 2,671.25
6.058 · Discretionary fund 1,420.48
6.099 · IAML-US President-Travel 2,529.16

6.06 · Vice-President/Past President
6.061 · Vice President-Travel 2,451.23

6.07 · Board Members-at-large
6.071 · Fall travel, per diem, hotel 5,105.13
6.072 · Annual Meeting per diem, hotel 1,065.50
6.073 · Spring travel, per diem, hotel 6,832.02

6.08 · Recording Secretary
6.081 · Travel 1,534.41

6.10 · Development Officer
6.103 · Other 2,839.10

6.11 · MLA Archivist
6.113 · Processing Subvention 600.00

6.12 · Board Expenses
6.121 · Software & Fees 558.55
6.122 · Incoming Board Member Travel 269.21
6.123 · Lib Guides 823.00

Total 6.0 · Management Services 141,840.41

7.0 · Program Expenses

7.02 · Committee Travel
7.021 · Cataloging & Metadata Committee
7.0212 · Travel & lodging 3,551.02
7.0213 · ALA Registration 535.00

7.022 · Other Committee Travel
7.0221 · MLA/AMS 635.00
7.0223 · Legislation 1,289.32
7.0226 · Web Committee 1,676.39
7.03 · Committee Projects
  7.034 · MLA Shop Expense
    7.0342 · Other-Shipping 56.13
  7.039 · Nominating Committee 824.76

7.04 · MLA Subsidies
  7.041 · US RILM Office 10,000.00
  7.042 · RISM Office 1,000.00

Total 7.0 · Program Expenses 19,567.62

8.0 · Other Member Services
  8.01 · Archives Committee
    8.011 · Travel 460.00

8.03 · Organizational Dues
  8.031 · NISO 520.00
  8.033 · ALA 150.00

8.05 · Publicity
  8.057 · Travel 1,477.17
  8.058 · Exhibit Costs
    8.0581 · Exhibit Fees 2,967.17
    8.0582 · Exhibit shipping 427.64

8.07 · Membership Dues (payable)
  8.071 · IAML Dues 10,923.15

Total 8.0 · Other Member Services 16,925.13

9.0 · Publications
  9.02 · Monographic Series
    9.021 · Honorarium 582.87

9.05 · Advertising Manager
  9.052 · Other - Postage 31.20

9.06 · Notes
  9.061 · Honoraria
    9.0611 · Editor 1,200.00
    9.0612 · Asst. Editor 3,600.00
    9.0613 · Book Review Editor 750.00
    9.0614 · Music Review Editor 1,500.00
  9.062 · Notes Office
    9.06212 · Notes Office - Salaries 195.00
<table>
<thead>
<tr>
<th>Account Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.06214</td>
<td>Notes Office - Postage</td>
<td>2,281.06</td>
</tr>
<tr>
<td>9.06217</td>
<td>Notes Office - Travel</td>
<td>926.90</td>
</tr>
<tr>
<td>9.063</td>
<td>Notes Printing</td>
<td>46,812.55</td>
</tr>
<tr>
<td>9.066</td>
<td>Notes discretionary expense</td>
<td>1,253.12</td>
</tr>
<tr>
<td>9.08</td>
<td>MLA Website</td>
<td></td>
</tr>
<tr>
<td>9.0811</td>
<td>Website editor - Honorarium</td>
<td>1,200.00</td>
</tr>
<tr>
<td>9.083</td>
<td>Website Development</td>
<td></td>
</tr>
<tr>
<td>9.0832</td>
<td>Survey Monkey (2 subscription levels)</td>
<td>500.00</td>
</tr>
<tr>
<td>9.09</td>
<td>Other Publications</td>
<td></td>
</tr>
<tr>
<td>9.095</td>
<td>Open Access Editor</td>
<td></td>
</tr>
<tr>
<td>9.0951</td>
<td>Open Access Editor Honorarium</td>
<td>300.00</td>
</tr>
<tr>
<td></td>
<td><strong>Total 9.0 - Publications</strong></td>
<td>61,132.70</td>
</tr>
</tbody>
</table>

**Total Expense**  
426,303.67

**Net Ordinary Income**  
5,123.21

**Other Income/Expense**

**Other Income**

<table>
<thead>
<tr>
<th>Account Code</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>S6.03</td>
<td>Awards [applied to 12.0 Awards]</td>
<td>29,422.07</td>
</tr>
<tr>
<td>E7.03</td>
<td>Wicker [applied to 10.01 1st Timers Reception]</td>
<td>700.00</td>
</tr>
<tr>
<td>E7.04</td>
<td>Ochs/Notes [applied to various lines under 9.06 Notes]</td>
<td>2,000.00</td>
</tr>
<tr>
<td>E7.05</td>
<td>US RILM [applied to 7.041 US RILM Subsidy]</td>
<td>2,000.00</td>
</tr>
</tbody>
</table>

**Total Other Income**  
34,122.07

**FY17 Final**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ordinary Income</td>
<td>431,426.88</td>
</tr>
<tr>
<td>Other Income</td>
<td>34,122.07</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>465,548.95</td>
</tr>
<tr>
<td>Expense</td>
<td>-426,303.67</td>
</tr>
<tr>
<td><strong>FY17 Budget Balance</strong></td>
<td>39,245.28</td>
</tr>
</tbody>
</table>