This year, we have the opportunity to spend some time in the Twin Cities, which is the 16th largest metropolitan area in the US! Our 2018 hosts are the Counties of Hennepin, Anoka, Washington, Ramsey, and Dakota. Many thanks to the hard work they have put in to make this a great experience.

This year’s conference theme is “Charting Our Future.” I hope you will take the opportunity to network and share your ideas with your colleagues from around the nation while you enjoy the beauty of Minneapolis and the surrounding area.

The conference will provide informative and exciting education opportunities, starting with a training on Sunday on the important HUD Housing Counseling Certification Rule. The general sessions include updates from our leaders at HUD headquarters, a presentation on the importance of housing as a component of infrastructure investment, and an overview of an innovative project in St. Paul, the Higher Ground homeless shelter.

Conference breakout sessions are again organized into three tracks, including Community and Economic Development, Policy and Planning, and Housing. These concurrent sessions will provide you an opportunity to gain expertise suited to your professional needs. I’m sure you will leave with new and exciting ideas to continue providing creative housing, community, and economic development opportunities for the individuals and families who live in each of your communities. The social events planned throughout the week will be exceptional, starting with the annual Silent Auction to benefit the John C. Murphy Scholarship Fund and the Conference-Wide Event at the famous Mill City Museum next to the Mississippi River. On Wednesday morning we will experience a walking tour of the Higher Ground project in St. Paul. Be sure to join us for these amazing opportunities for networking, education, and fun!

A special thank you to our great sponsors - without them, this conference would not be possible. I hope each of you enjoy the conference. Thank you for joining us this year for our 43rd Annual Conference!

Karen Wiley
NACCED President, 2017-2018
Community Development Manager
Salt Lake County, Utah
MINNEAPOLIS-SAINT PAUL: SOMETHING SPECIAL IS IN THE WATER HERE.

The diverse group of innovative industries thriving in the Greater MSP region provide workers with exciting opportunities to build their careers. Business and People Prosper Here. Learn more at GREATERMSP.ORG.

Consistently ranked a top region for business | One of America’s top creative economies | The best region for tech jobs | The hottest food scene in the nation | Over 125 languages are spoken here | The best park system in America | One of the best regions for theater | Greater MSP. Business and People Prosper Here.
The Holistic Housing Podcast
Connecting community. Sharing ideas. Finding solutions.

Featured in the Washington Post...
NACCED's monthly podcast, featuring fun and informative conversations with guests on all things housing and community development.

Listen to the show on iTunes and Stitcher!
Follow us on Twitter: @HousingPodcast
**Hotel Floor Plan**

**2018 Conference Program**

Sunday, September 23

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>12:00 pm – 1:00 pm</td>
<td>Registration</td>
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<tr>
<td>1:00 pm – 5:00 pm</td>
<td>Concurrent: ZoomGrants Pre-Conference 201 Workshop</td>
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<tr>
<td>12:30 pm – 4:00 pm</td>
<td>NACCED Standing Committee Meetings</td>
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<tr>
<td>4:00 pm – 5:00 pm</td>
<td>Board Meeting</td>
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Monday, September 24

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>8:00 am – 8:45 am</td>
<td>Breakfast</td>
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<tr>
<td>8:10 am – 8:30 am</td>
<td>Introduction to NACCED Conference</td>
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<tr>
<td>8:30 am – 10:30 am</td>
<td>Welcome from Elected Officials</td>
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<tr>
<td>10:30 am – 11:00 am</td>
<td>Break</td>
</tr>
<tr>
<td>11:00 am – 12:15 pm</td>
<td>General Session: Housing is Infrastructure</td>
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<tr>
<td>12:15 pm – 1:45 pm</td>
<td>Lunch</td>
</tr>
</tbody>
</table>

**Concurrent Sessions**

- **Housing Track: Naturally Occurring Affordable Housing**
  - Speaker: Rachel Robinson, Greater Milwaukee Housing Fund; Andrew Hughes, Common Bond Communities; Liz Robertson, Housing Justice Center; Dale Smoot, LISC

- **POFICIENCY AND PLANNING TRACK: Approaches to Comprehensive Planning Housing Policy Strategies**
  - Speaker: Bob Simpson, VP, Multifamily Affordable and Green Housing, Fannie Mae; Diane Yentel, President & CEO, National Low Income Housing Coalition

**Community and Economic Development Track:**

- **Introduction to Economic Development Investments**
  - Speaker: James Cass, Coral Communities, Investment Bank/Metropolitan Council Regional Planning Commissioner

**Sponsored by Fannie Mae**

**Open to All Attendees; Tea and Coffee Provided**

**Pre-Registration Required**

**43rd Annual Educational Conference and Training**

**Charting Our Future | #NACCED18**
Walking Tour of Higher Ground
Conference-Wide Event and Networking Reception at the Mill City Museum

Breakfast

CONCURRENT SESSIONS

Washington Update

Moderator: Heather Voorman, Policy Director, NACCED
Speakers: Bonnie Brown, CFT; Jon VanZuilen, Shelby County; Julie Harris, DuPage County

POLICY AND PLANNING TRACK: Disaster Prevention: Moving out of Flood’s Way | Mission 2
Development practitioners have led many coalitions and active communities to build in flood-prone areas. With climate change and the increasing frequency and intensity of flooding events, counties are looking for ways to build more flood resilient communities. In this session we explore ways that communities have successfully mitigated the impacts of flooding and protecting their communities.

Moderator: Phauina Mordale, CFT
Speakers: Ben Wieland, CDA; Beth Infantino, Ramsey County; Joe Minicozzi, Urban3

COMMUNITY AND ECONOMIC DEVELOPMENT TRACK: Open to Business: Small Business in the Community | Mission 3
Four counties (two that are CDBG Entitlement Counties) in the Twin Cities region contract with the Metropolitan Consortium of Community Development (MCCD) to provide the Open to Business program to residents and businesses. The Open to Business program offers free, one-on-one confidential business consulting to help entrepreneurs in Open to Business communities through the process of growing their businesses. Open to Business consultancies assist developers in identifying the complexities and difficulties of procuring needed assistance, and do not place constraints on doing business in the community. This session will also provide best practices that participating jurisdictions and entitlement communities have utilized with different methods of program administration.

Moderator: Angie Shuppert, Washington County
Speakers: Melissa Rayborn, Washington County CDA; Magan Dyer, Dakota County CDA; Nick Loes, Ramsey County

COMMUNITY AND ECONOMIC DEVELOPMENT TRACK: Putting the Deal Together | Think 4
Putting together a multifamily rental housing deal is an inherently complicated task involving a complex set of regulations to comply with and the involvement of numerous stakeholders to help the deal come together. These developments get even more complicated when federal grants and other sources of funding are added. This panel explores best practices and strategies for putting deals together and what to be prepared for when putting together a deal using multiple sources of funding from the federal, state, and local levels.

Moderator: Mary Moltke, Ramsey County
Speakers: Angela Chinta, Yagmur Baser, University of Minnesota; Maggie Dykes, Dakota County CDA; Bill Lightner, Washington County

POLICY AND PLANNING TRACK: Certification, Stakes, and Neighborhood Change | Mission 2
This session will explore the development from concept to reality by the most actively involved partners: Catholic Charities, Dominium Development and dedicated self-sufficiency. Each night, Higher Ground Saint Paul, the largest public-private partnership in housing and social services in those communities where CDBG, HOME, Public Housing and other NFD可视 are invested. The Twin Cities Section 3 Collaboratives were created by nine local governments to provide information about Section 3 opportunities to residents, developers, general contractors, subcontractors, and community leaders. The Collaborative assists in analyzing, evaluating, and putting into place effective methods of program administration.

Moderator: Tyler Morales, Ramsey County
Speakers: Bill Lightner, Washington County; John D. Phelan, Ramsey County; JT Hong, City of St. Paul Human Rights
Special thanks
We appreciate all you have done to make the 2018 NACCED Educational Conference & Training a success!

- Anoka
- Ramsey
- Hennepin
- Dakota
- Washington

Offering Housing Solutions for Our Community

- Homeownership Assistance
- Owner Occupied Neighborhood Housing Rehabilitation
- Transitional Housing for Homeless
- Homeless Shelters and Rapid Re-housing Assistance
- Competitive Funding to meet 5-Year Consolidated Plan Goals
- Section 8 Housing Choice Voucher Rental Assistance

The Prince William Board of County Supervisors and the Office of Housing & Community Development are proud to participate in NACCED's 42nd Annual Community and Economic Development Conference and Training.
Providing legal counsel in the areas of:

- Affordable Housing
- Economic Development
- Real Property Law
- Real Estate Financing
- Construction Law
- Environmental Law
- Zoning and Land Use
- Corporate Law
- Governmental Entity Representation
- Administrative Proceedings
- Legislative Representation
- Litigation

Contact: Kathleen Lamb, Peter Cooper, Carla Pedersen, Kaela Brennan

800 NICOLLET MALL, SUITE 2600, MINNEAPOLIS, MN 55402
Telephone: 612-338-2525
www.mcgrannshea.com
Proudly supporting the 2018 NACCED Annual Conference:

Charting our Future

We’re glad to have you here.
Many thanks to all the partners who made this week’s events possible.

hennepin.us
hennepin.us/housing-plans
hennepin.us/economic-development

Dakota County CDA
Welcomes you to Minnesota for the 2018 NACCED Conference!

With a 45-year history, the Dakota County Community Development Agency (CDA) works to improve the lives of the 450,000 Dakota County residents and enhance the economic vitality of communities through housing and community development.

The CDA is proud to be one of the largest housing agencies in the Midwest, administering over 30 different programs that serve 10,000 people every day.

Collaborate. Innovate. Invest.

Visit us online to learn more: www.dakotacda.org
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HOST

PLATINUM

GREATER MSP
Minneapolis Saint Paul Regional Economic Development Partnership

BRONZE

Hennepin County
Minnesota

Ramsey County

Gold

Dominium

Silver

Brass

YEAR-ROUND SUPPORTERS

NACCED Launches Student Membership

Who is a student member?
An undergraduate or graduate student currently attending an American college or university with a chosen field of study that includes course work in the areas of affordable housing, urban development, and/or community and economic development.

Have interns & graduate students working in your office?
Send them our way! Benefits include:
• Bi-weekly NACCED Alert newsletters
• Discounts on educational events
• Professional networking
• Access to job and internship opportunities
• Eligibility for the John C. Murphy Scholarship
• Hands-on education opportunities

Need more information?
Email smullen@nacced.org

Pursuing Vision Oriented Development

Since 1979, Sherman Associates has built communities and enriched neighborhoods. With a powerful and storied history spanning decades, Sherman Associates has become industry leaders in the leveraging of affordable, historic, and traditional financing to produce high quality developments that are considered an asset to the communities they serve.

We endeavor to continually develop strong relationships with government and financial institutions that believe in the same vision—strong urban projects with housing opportunities for all.

612.332.3000 Sherman-Associates.com
Nestled between the St. Croix River and the Twin Cities, the Washington County Community Development Agency welcomes you to Minnesota and is proud to support this week’s NACCED conference, Charting Our Future.
<table>
<thead>
<tr>
<th>Time</th>
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<tbody>
<tr>
<td>12:00 pm - 5:00 pm</td>
<td>Registration</td>
<td>Meridian Foyer</td>
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<tr>
<td>9:30 am - 11:30 am</td>
<td>Concurrent Sessions: ZoomGrants Pre-Conference 201 Workshop (Pre-registration required)</td>
<td>Meridian 1</td>
</tr>
<tr>
<td>10:00 am - 12:00 pm</td>
<td>Concurrent Sessions: Housing Counseling Certification Rule Training (Pre-registration required)</td>
<td>Meridian 2</td>
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<tr>
<td>12:30 pm - 4:00 pm</td>
<td>Board Meeting (Open to all attendees)</td>
<td>Meridian 1</td>
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<tr>
<td>4:00 pm - 5:00 pm</td>
<td>NACCED Standing Committee Meetings</td>
<td>Meridian 1</td>
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<tr>
<td>7:00 pm</td>
<td>Board and Committee Leaders Dinner</td>
<td>Meridian 1</td>
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<tr>
<td></td>
<td><strong>Break</strong></td>
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<tr>
<td>7:00 pm</td>
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<td><strong>Location</strong></td>
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<tr>
<td>9:30 am</td>
<td>Concurrent Sessions (3)</td>
<td>Meridian 2</td>
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<tr>
<td>10:00 am</td>
<td>Concurrent Sessions: ZoomGrants Pre-Conference 201 Workshop (Pre-registration required)</td>
<td>Meridian 1</td>
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<tr>
<td>10:30 am</td>
<td>Welcome from Elected Officials</td>
<td>Meridian 2</td>
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<tr>
<td>11:00 am</td>
<td>General Session; Briefing from Department of Housing and Urban Development</td>
<td>Meridian 2</td>
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<tr>
<td>12:00 pm</td>
<td>Lunch</td>
<td>Meridian 2</td>
</tr>
<tr>
<td>12:15 pm</td>
<td>General Session: Housing is Infrastructure</td>
<td>Meridian 3 &amp; 4</td>
</tr>
<tr>
<td>1:15 pm</td>
<td>Lunch</td>
<td>Meridian 2</td>
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<tr>
<td>3:00 pm</td>
<td>Concurrent Sessions (3)</td>
<td>Meridian 2</td>
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<tr>
<td>3:30 pm</td>
<td>Concurrent Sessions (3)</td>
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<tr>
<td>3:45 pm</td>
<td>John C. Murphy Scholarship Fund Silent Auction (Sponsored by Dominiun)</td>
<td>Summit Room &amp; Meridian Foyer</td>
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<td>5:30 pm</td>
<td>Economic Development Partnership</td>
<td>Meridian 2</td>
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<tr>
<td>6:00 pm</td>
<td>Welcome from Michael Langley, CEO, Greater MSP The Minneapolis St. Paul Regional Economic Development Partnership</td>
<td>Meridian 2</td>
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<tr>
<td>8:00 am</td>
<td>Economic Development Partnership</td>
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<td>Meridian 2</td>
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<tr>
<td>10:45 am</td>
<td>Awards Luncheon and NACCED Annual Business Meeting (Sponsored by Greater MSP)</td>
<td>Meridian 2</td>
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<tr>
<td>12:30 pm</td>
<td>Closing General Session; Community Development, Early Childhood Development, and the Federal Reserve</td>
<td>Meridian 3 &amp; 4</td>
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<tr>
<td>6:00 pm</td>
<td>Conference-Wide Event and Networking Reception at the Mill City Museum</td>
<td>Offsite</td>
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<tr>
<td>9:00 am</td>
<td>Walking Tour of Higher Ground (Transportation via Light Rail)</td>
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