

Pioneering a New Era in Lending Technology

At **mysherpas**, we're reimagining how lending technology should work—**simple, secure, and built for humans**. Based in Salt Lake City, we're here to make lending feel less like a steep climb and more like a confident ascent.

Just like real Sherpas, we take on the heavy lifting—**navigating complexity behind the scenes** so your team can focus on what matters most: **servicing borrowers and growing your business**.

Whether your team is seasoned or just starting out, our platform helps everyone **work smarter, faster, and with greater confidence from day one**.



The Sherpa Advantage: Summit Success Process



Step 1: Map the Route

Key Meeting: Discovery Call

Every journey starts with an accurate map. In a fast-paced 45-minute discovery session, we identify the key tools your team uses, workflows established, and team dynamics that matter most.

- Tools you rely on
- Process pain points
- Key players on the climb

You walk away with a game plan—and momentum.



Step 2: Inspect the Gear

Key Meeting: Guided Assessment

Next, with our tech and lending guides we dig deep into your lending operations, typically a 90-minute session. We get tactical to determine what is working, what's not, and where the opportunity lies.

- Current tech stack
- Lending process and day-to-day bottlenecks
- Team collaboration and methods for scaling to meet loan volume goals

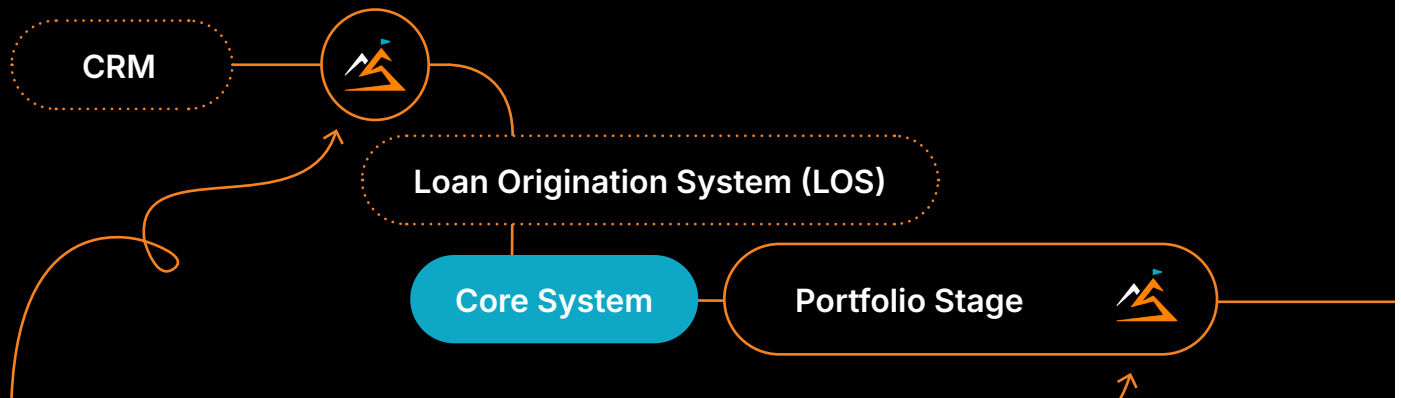
We document your current lending process and identify what will be required to scale the summit.



Reach new heights at mysherpas.ai



Where we fit in your lending tech stack



mysherpas features:

- Pre-qualification & working file actions
- Centralized communication with all participants
- Organized loan file management
- Task tracking & progress monitoring
- Automated action notifications

mysherpas features:

- Centralizes all team and participant communication
- Sends post-closing reminders (e.g., maturity, covenant, and insurance tracking)
- Confidentially stores all documents, messages, and loan data



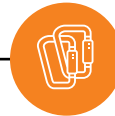
Step 3: Test the Fit

Key Meeting: Report and Tailored Demo

This is where strategy meets real-world workflow. Our assessment report and tailored demo show exactly how **mysherpas.ai** fits into your environment and solves your pain points, typically a 60-minute session.

- Live system walkthroughs
- On-boarding acceleration
- Tailored cross-functional improvements

It's not theoretical. It's personalized, patented, and proven.



Step 4: Final Check

Key Meeting: Formal Proposal

We align every team member, inspect every tool and consider every path to the summit.

- Review findings
- Final questions
- Decision clarity

With clarity and confidence, your team is ready to scale.