J. Kent Martin and partner Nathan Taylor own Taylor–Martin Group (TMG), a family of companies that bring style and upscale interior design to customers’ lives. The partners purchased and artfully restored a 1900s building in Springfield, Missouri, that was once a grocery warehouse. Today the 40,000 square foot building houses the interior design retail studio for the “Obelisk Home,” brand as well as the offices of BridgeBlue furniture design and Unleashed Life. TMG financed the original purchase and renovation with a traditional loan, but when it was time to refinance, they spoke with their banker about an SBA 504 loan. “The way the loan is structured makes it very workable,” Martin says. “You can plan because you know just how much your payment is each month.” The success of TMG enables Martin and Taylor to give back to the community. Today TMG has grown from six employees to eighteen. Martin says. “We have great people who combine a strong work ethic with creativity and talent.”

2 Jobs Created/Retained  $1.5M Loan  RMI

CDCs That Serve MO
With 10 CDCs serving MO, the 504 loan program and other CDC offerings are at the fingertips of any eligible Missouri small business owner.

NADCO
National Association of Development Companies

BY THE NUMBERS
PAST 20 YEARS

504 loans have added 40,468 jobs to the MO economy

$1.4 billion in financing to help MO small businesses

2673 entrepreneurs in MO have benefited from program

A Sample of MO 504 Borrowers
Enzymes, Inc.
Billy Long Auctions
Davis Tool & Die
Sweetie Pie’s

Source: U.S. Small Business Administration
VISIT US ONLINE AT WWW.NADCO.ORG
FAST GROWING COMPANY UTILIZES 504 FINANCING TO INCREASE OFFICE SPACE, RENOVATE OLD BUILDING

Jack Miller began True Media, LLC, a media strategy and communications business, in 2005 with two employees. By 2010, True Media's exponential growth had earned it a spot on Inc. Magazine's list of fastest growing companies, a distinction the company repeated in each of the next four years.

Along with its growth, the company rapidly increased the number of its employees and currently has over 100 employees in its three locations. In 2011, Miller realized that the business had outgrown its leased location in downtown Columbia and began looking for a larger building. Miller saw the potential in an old bank building from the 1970s. He chose to use the SBA 504 loan program to purchase and renovate the building.

The decision to purchase the building went beyond ensuring that it could provide sufficient room for the continued growth of his business – Miller saw it also as an opportunity to invest into his community.

CERTIFIED DEVELOPMENT COMPANIES OPERATING IN MISSOURI