Baby Jacks BBQ serves “Memphis food,” which the local community embraced strongly, leading founder and owner Will Clem to open a second location (now serving both Arlington and Bartlett, Tennessee).

When the Bartlett location, which operates out of a leased space, exceeded revenue expectations, Mr. Clem decided to finance the purchase of the facility through the SBA 504 Loan program.

By purchasing the building, the owners created a more stable environment in which to operate and is able to build equity in the property.

In April 2012, Baby Jacks’s first year, the BBQ joint won the prestigious Reader’s Choice Award for “Best BBQ Ribs.”

504 loans have supported 16,210 jobs in the TN economy

$632 million in financing to help TN small businesses

952 entrepreneurs in TN have benefited from program

A Sample of TN 504 Borrowers

Blackstone Brewing Company
Industrial Plastic Works
Reeves Eye Institute
Art Creations

Source: U.S. Small Business Administration

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TWO ENTREPRENEURS BRING ADVENTURE TO NASHVILLE

One of the most unique SBA 504 ventures to date, Climb Nashville brings the adventures of rock climbing indoors. In 2003, Lance Brock and Andrew Sloss saw a need to provide Nashville with a state of the art rock climbing facility as the sport was gaining popularity. Initially, they began by leasing their company's space. Then, in 2005, Brock and Sloss were able to purchase their building with help from the SBA 504 program. In June 2014, the pair built a new, larger facility—Climb Nashville West, half a mile from their previous location, again using the SBA 504 program.

Climb Nashville West is an 18,000 square foot facility with 50 vertical feet of climbing space. The facility offers climbing, fitness, and yoga. They also offer programs for youth, church groups, summer camp, private parties, as well as school programs within the community. Climb Nashville provides a refreshing alternative to anyone looking for a great workout or simply a fun outing. The entrepreneurs behind the brand are sure to keep you motivated and excited about reaching heights you never thought possible.