In 1957, Art Anderson, a local engineer in the Rural and Labor Surplus community of Bremerton, Washington, felt he could best serve the engineering needs of the nearby naval base. He started Art Anderson Associates, a naval architecture and marine engineering services firm, supporting the vessel projects for Naval Base Kitsap. Sixty years later, the Veteran- and family-owned company continues thriving, having expanded to include industrial facility engineering, construction management, vessel design and refurbishment, and floating structures engineering. Art Anderson Associates is developing green concepts for the first all-electric, battery-powered vehicle ferry in the United States. Washington State Ferries, the nation’s largest ferry operator and primary customer of Anderson Associates, hopes to add this first-of-a-kind, zero-emissions ferry to its fleet. Still located in Bremerton, the company is now owned and managed by Art’s grandson, Ben Anderson. Art Anderson Associates currently employs 27 people with plans to hire four new employees after the remodel of a building they recently purchased using SBA 504 financing.

**NADCO**
National Association of Development Companies

**CDCs THAT SERVE WA**
- Ameritrust CDC
- Evergreen Business Capital
- Northwest Business Development Association

**BY THE NUMBERS**

- 504 loans have supported 30,908 jobs in the WA economy
- $2.2 billion in financing to help WA small businesses
- 3,097 entrepreneurs in WA have benefited from program

**A Sample of WA 504 Borrowers**
- Marysville Ford, Inc.
- Act 3 Catering
- Cascade West Veterinary Hospital
- The Warm Company

*Source: U.S. Small Business Administration*

**VISIT US ONLINE AT WWW.NADCO.ORG**
FROM BOGOTA TO MARYSVILLE, WA: CARS, SBA 504, & THE AMERICAN DREAM

Victor Fernandez immigrated to the Northwest USA from Colombia as a 26-year-old with $300 in his pocket. One day, a few years after settling down in his new life as a manufacturer, he ended up at a local car dealership looking for a car to purchase.

While there, Fernandez noticed a Hispanic customer who wasn’t being helped and, acting as a good Samaritan, stayed to translate a deal between the dealership and this buyer. Ultimately, that very car dealership gave Fernandez an offer of employment. CEO Tony Grover’s reasoning was that he could tell Fernandez had a natural way of interacting with others.

Almost two decades later, the two are now partners at a Ford dealership in Marysville, WA. The Bogota native oversees 50 employees.

Grover and Fernandez were able to refinance existing debt on the land and buildings at the new location with the SBA 504 loan, which helped with expansion.