

**Who Should Attend:** Leaders and emerging leaders;

**Dates:** Based upon content from Tier III of NAEP’s Procurement Academy, the Leadership Academy will be presented immediately after the District VI Meeting. Offered in two 4-hour sessions presented over two days, Wednesday, October 9<sup>th</sup> from 12noon to 5:30pm and Thursday, October 10<sup>th</sup> from 8am to 12:30pm. A webinar focused upon procurement policies is scheduled for Thursday, October 3<sup>rd</sup> at 2pm EST.

**Facilitators:** Nichol Luoma, Arizona State University, Ted Johnson, University of California San Diego, and Christie Ward, The Impact Institute, with a webinar presented by Robert Haverkamp, The Ohio State University (bios are included)

**Location:** Hyatt Regency Mission Bay, San Diego, CA

**NAEP Competency-based Certificate:** Earn a competency-based certificate upon successful completion of a post-training assessment along with participation in a webinar focused upon procurement policies

**Cost:** \$210 per person for NAEP members = 9.5 hours of education including a webinar; \$300 per person for non-members

**Agenda:**

Leadership Academy		
Thursday, October 3 <sup>rd</sup>	Topic (presented via webinar)	Presenter
2:00 – 3:00 pm	<b>Institutional Procurement Policies: A Legal Perspective</b> <ul style="list-style-type: none"> <li>Understand Procurement Policy Principles</li> <li>Identify the elements of Procurement Policy Principles</li> <li>Apply the elements of Procurement Policy Principles in your practice</li> </ul>	Robert Haverkamp
Wednesday, October 9 <sup>th</sup>	Topic	Presenter
12noon – 1:00 pm	<b>Lunch and Registration</b>	
1:00 – 1:30 pm	<b>Welcome and Introductions</b>	Nichol Luoma
1:30 – 2:30 pm	<b>Procurement Leadership Roundtable Discussion</b> <ul style="list-style-type: none"> <li>Discuss emerging issues in Procurement</li> </ul>	CPOs
2:30 – 3:00 pm	<b>Data Driven Decision Making</b> <ul style="list-style-type: none"> <li>Distinguish two types of decisions we routinely make</li> <li>Explore an effective decision-making framework</li> <li>Discuss the types of data that support sound decisions</li> <li>Apply the framework to a case challenge</li> </ul>	Nichol Luoma & Ted Johnson
3:00 – 3:15 pm	Break	
3:15 – 4:15 pm	<b>Data Driven Decision Making (continued)</b>	
4:15 – 5:30 pm	<b>Supply Chain Management</b> <ul style="list-style-type: none"> <li>Define supply chain management</li> <li>Analyze and interpret how supply chain management is applied in higher education procurement</li> </ul>	Nichol Luoma & Ted Johnson
Thursday, October 10 <sup>th</sup>	Topic	Presenter
7:00 – 8:00 am	<b>Breakfast</b>	
8:00 - 10:00 am	<b>Executive Presence Workshop</b>	Christie Ward
10:00 – 10:15 am	<b>Break</b>	
10:15 am – 12:15 pm	<b>Executive Presence Workshop (continued)</b>	Christie Ward
12:15 – 12:30 pm	<b>Wrap Session/Q&amp;A</b>	

**Facilitators:**



**Nichol Luoma**

Vice President, University Business Services, Sustainability Operations Officer & Chief Procurement Officer, Arizona State University

Nichol is the National Association of Educational Procurement Past President (2019-2020). She is responsible for multiple operations at Arizona State University including supply chain (procurement and materials management), auxiliaries, parking and transit, sustainability practices, risk management, physical security initiatives and environment health & safety. In addition to the national board of directors, Nichol has served in leadership positions in the Pacific region to include President in 2015.

Nichol is a faculty member for NAEP and the Western Association of College and University Business Officers (WACUBO). She has nearly two decades of operations management experience and has held the following positions: Vice President of Operations for Boon Inc. and Keen Distribution; Senior Supply Chain Consultant at Clarkston Consulting; and multiple supply chain roles at Intel Corporation. Nichol holds a bachelor's degree in Supply Chain Management from ASU (Summa Cum Laude), where she was honored as the Outstanding Graduating Senior for WP Carey College of Business and also holds a Master's in Business Administration (Summa Cum Laude) from Duke University, where she was honored as a Fuqua Scholar.



**Ted Johnson**

Associate Controller, Integrated Supply Chain, and Chief Procurement Officer at the University of California San Diego

Ted is responsible for all aspects of supply management at the university including Strategic Procurement, Accounts Payable and Receiving and Distribution. He is also responsible for managing satellite procurement operations at the Scripps Institution of Oceanography, campus housing and dining, and facilities management. Additionally, he oversees Student Financial Solutions, which includes Student Business Services and Cashiers.

Prior to joining UC San Diego in 2006, Ted held the position of Director of Global Integrated Supply Chain for Sony Electronics and Director of Procurement for Hitachi Home Electronics, which included international assignments in Japan and Mexico. After receiving his BA from the University of California, Santa Barbara, Ted was awarded a fellowship from the Japanese Ministry of Education to pursue his Master's degree in International Business Management at the University of Tsukuba.



**Christie Ward**

The Impact Institute

Christie Ward, CSP A certified speaking professional (CSP) of over 30 years, an expert in Accelerated Learning techniques, a top-notch trainer and personal coach, and the best at helping you improve your personal impact! Winner of the ATD Best Practices award in 2004 for training in Colorado, she is the past president of both the National Speaker's Association in Colorado and the Rocky Mountain Chapter of the Association for Talent Development (ATD) serving on the National Board for ATD (an organization of 40,000 globally) from 2011-2012. She is one of only nine global trainers who certifies Master Trainers through ATD. She delivers training to corporations such as AT&T, J&J, and IHS, and federal clients such as the USAF Air Mobility Command and Department of Interior. Non-profit organizations she serves include the US Olympic committee and Goodwill. She speaks at conferences for leaders in both profit and non-profit groups. She has spoken Internationally in Singapore, Taiwan and Poland.

Christie did her undergraduate work at the University of Southern California, and her graduate studies in Adult Education at Portland State University in Oregon. Christie presented at the Regional NAEP District VI in September 2014, with both a 2-hour keynote and a breakout session. She also facilitated the 2015 Leadership Forum in Atlanta, GA and leadership segments for the 2016 NAEP Procurement Academy – Tier III.



**Robert Haverkamp, Esq. (retired)**

The Ohio State University

Robert retired from The Ohio State University in 2010, having served the University as a lawyer and administrator for 38 years, most recently as Associate General Counsel (and leader of the business and real estate practice group) since 2006. Previously, he held a number of positions in the administration, including Director of Real Estate and Research Park Operations (1991-99) and Assistant Vice President for Business and Finance (1996-2006). His principal areas of practice have been governance and board operations, business affairs, real estate, land use regulation, transactional law, enterprise risk management, and affiliated entities.

He also has been involved in establishing, advising, and serving on the boards of a number of other non-profit organizations, including several pioneering LGBT organizations. During the 1980s, Robert also was very involved in developing policies and advising with respect to emerging AIDS legal issues. Robert received his Bachelor of Arts degree from The Ohio State University in 1968 and his Juris Doctor degree, cum laude, also from Ohio State in 1971.