

District III Annual Meeting

AGENDA



SATURDAY

4:00 PM TO 6:00 PM

DISTRICT III MEETING PREP
Location: Opal One

SUNDAY

12:30 PM TO 2:00 PM

CPR TRAINING SESSION I
Location: Yellow & Blue Topaz

1:00 PM TO 3:00 PM

DISTRICT III OFFICER MEETING
Location: Opal Two

2:30 PM TO 4:00 PM

CPR TRAINING SESSION II
Location: Yellow & Blue Topaz

3:00 PM TO 6:00 PM

REGISTRATION DESK
Location: Crystal Promenade A&B

4:00 PM TO 5:00 PM

NEW ATTENDEE ORIENTATION & RECEPTION
Presenter: Deidre Edwards
Co-Presenter: Eric Dickey
Location: Opal One

5:00 PM TO 6:00 PM

SUPPLIER ORIENTATION & RECEPTION
Presenter: Deidre Edwards
Co-Presenter: Eric Dickey
Location: Opal One

6:00 PM TO 10:00 PM

WELCOME EVENT
Sponsored by NASPO
Location: Courtyard
OPEN TO ATTENDEES & SUPPLIERS

MONDAY

8:00 AM TO 2:00 PM

REGISTRATION DESK
Location: Crystal Promenade A&B

8:00 AM TO 9:00 AM

NETWORKING BREAKFAST
Location: Emerald Ballroom
OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS

9:00 AM TO 9:15 AM

OPENING REMARKS
Presenter: Deidre Edwards, University of Southern Mississippi
Location: Emerald Ballroom

MONDAY CONT.

9:15 AM TO 9:45 AM	PREMIER PARTNER SPOTLIGHT SESSION <i>Presenter: Shaquasia Barksdale</i> <i>Co-Presenter: Joel Atkinson</i> <i>Location: Emerald Ballroom</i>
9:45 AM TO 10:45 AM	DEFINE YOUR DESTINY: A JOURNEY TOWARD SELF-AWARENESS <i>Presenter: Kelvin Redd (Opening Keynote)</i> <i>Location: Emerald Ballroom</i>
10:45 AM TO 11:00 AM	NETWORKING BREAK <i>Location: Opal Promenade</i>
11:00 AM TO 11:45 AM	CONCURRENT SESSIONS REVOLUTIONIZING PROCURE TO PAY WITH ROBOTIC PROCESS AUTOMATION: OPPORTUNITIES & BENEFITS <i>Presenter: Erin Mitchell, Georgia Institute of Technology</i> <i>Co-Presenter: Jessica Leterle, Georgia Institute of Technology</i> <i>Location: Yellow Topaz</i> ESOURCING: THE GOOD, THE BAD & THE UGLY <i>Presenter: Eric Dickey, University of North Florida</i> <i>Panelist(s): John Burdine, University of North Florida</i> <i>Lane Cox, The University of Alabama</i> <i>Location: Blue Topaz</i> PUBLIC WORKS PITFALLS: COMMON HAZARDS & HOW TO AVOID THEM <i>Presenter: Dan Rodgers, The University of Alabama</i> <i>Location: Opal One</i> DISRUPTING THE “US VS THEM” CYCLE <i>Presenter: Mitchell Jermyn, Florida State University</i> <i>Co-Presenter: Anne Rung, Varis</i> <i>Location: Opal Twp</i>
11:45 AM TO 12:00 PM	TRANSITION FROM CONCURRENT SESSIONS TO LUNCH
12:00 PM TO 1:00 PM	NETWORKING LUNCH <i>Location: Emerald Ballroom</i> <i>OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS</i>
1:00 PM TO 1:15 PM	SUPPLIER SPOTLIGHT: SOURCEWELL <i>Presenter: Rob Amundson</i> <i>Location: Emerald Ballroom</i>
1:15 PM TO 1:30 PM	TRANSITION FROM LUNCH TO CONCURRENT SESSIONS
1:30 PM TO 2:15 PM	CONCURRENT SESSIONS GETTING COMFORTABLE WITH NEGOTIATIONS <i>Presenter: Greg Long, Seminole County Public School District</i> <i>Location: Yellow Topaz</i>

MONDAY CONT.

SWIPE BABY SWIPE: A FUN PCARD CONVERSATION

Presenter: Melissa Inmon, Mississippi State University

Co-Presenter: Audrey Ellison, Mississippi State University

Location: Blue Topaz

PROCUREMENT: AN EVOLVING PERCEPTION OF VALUE

Casey Laurienzo, E&I Cooperative Services

Location: Opal One

COLLABORATION: BYPASS AND MASTER INTERNAL DISASTER

Presenter: Brett Bahr, Sourcewell

Location: Opal Two

2:15 PM TO 2:30 PM

TRANSITION FROM CONCURRENT SESSIONS TO SUPPLIER EXPO

2:30 PM TO 4:30 PM

SUPPLIER EXPO – DAY ONE

Location: Crystal Ballroom

4:30 PM TO 6:30 PM

FREE TIME

6:30 PM TO 10:30 PM

HOST EVENT

Location: South Carolina Aquarium

Buses Pickup/Dropoff in Crystal Lobby

OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS

TUESDAY

8:00 AM TO 2:00 PM

REGISTRATION DESK (IF NEEDED)

Location: Crystal Promenade A&B

8:00 AM TO 9:00 AM

NETWORKING BREAKFAST

Location: Emerald Ballroom

OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS

8:10 AM TO 8:35 AM

PRESENTATION FROM PAVILION

Presenter: Ryan Kirkpatrick

Location: Emerald Ballroom

8:45 AM TO 9:15 AM

SUPPLIER SPOTLIGHT: GOVMVMT/CONSOLIDUS

Presenter: Tyler McCall

Co-Presenter: Todd Fitzwater

Location: Emerald Ballroom

OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS

9:15 AM TO 9:45 AM

NAEP UPDATE

Presenter: Eric Dickey

Location: Emerald Ballroom

TUESDAY CONT.

9:45 AM TO 10:45 AM

STRATEGIC AND ACADEMIC PARTNER SESSION

Presenter: Milo Crabtree, Retired

Co-Presenter: Brad Pryba, NAEP CEO

Location: Emerald Ballroom

OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS

10:45 AM TO 11:00 AM

NETWORKING BREAK

Location: Opal Promenade

11:00 AM TO 11:45 AM

CONCURRENT SESSIONS

THE COVER IS NOT THE BOOK: FLIPPING THE SCRIPT ON SOLE SOURCE PROCUREMENT AT THE UNIVERSITY OF GEORGIA

Presenter: Jared Peden, University of Georgia

Location: Yellow Topaz

TALENT MANAGEMENT STRATEGIES FOR THE PROCUREMENT WORKFORCE

Presenter: Daniel Kruger, NASPO

Location: Blue Topaz

SUSTAINING PROCUREMENT INCLUSION IN THE MIDST OF UNPRECEDENTED CHANGE

Presenter: L. Jerry Knighton, Jr, Clemson University

Location: Opal One

DRIVING RESULTS THROUGH EFFECTIVE CATEGORY MANAGEMENT STRATEGIES – A BLUEPRINT FOR SUCCESS

Presenter: Mitchell Jermyn, Florida State University

Location: Opal Two

11:45 AM TO 12:00 PM

TRANSITION FROM CONCURRENT SESSIONS TO LUNCH

12:00 PM TO 1:00 PM

NETWORKING LUNCH

Location: Emerald Ballroom

OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS

1:00 PM TO 1:15 PM

SUPPLIER SPOTLIGHT: E&I COOPERATIVE SERVICES

Presenter: Michael Einhorn

Location: Emerald Ballroom

1:15 PM TO 1:30 PM

TRANSITION FROM CONCURRENT SESSIONS TO LUNCH

1:30 PM TO 2:15 PM

CONCURRENT SESSIONS

MAXIMIZING THE VALUE OF PROCUREMENT COLLABORATION

Presenter: Ryan Kirkpatrick, Pavilion

Panelist(s): Eric Dickey, University of North Florida

TBD

Location: Yellow Topaz

TUESDAY CONT.

TALENT MANAGEMENT STRATEGIES FOR THE PROCUREMENT WORKFORCE

Presenter: Daniel Kruger, NASPO

Location: Blue Topaz

MANAGING CONTINGENT WORKFORCE THROUGH A MANAGED SERVICE PROVIDER

Presenter: Ted Bohlin, University of North Carolina at Chapel Hill

Co-Presenter: Kristin Clews, NextSource, Inc

Location: Opal One

EMBRACING ROBOTICS TO ADDRESS LABOR CHALLENGES IN HIGHER EDUCATION

Presenter: Jay Horton, Canon

Location: Opal Two

2:15 PM TO 2:30 PM	TRANSITION FROM CONCURRENT SESSIONS TO SUPPLIER EXPO
2:30 PM TO 4:30 PM	SUPPLIER EXPO
4:30 PM TO 6:00 PM	FREE TIME
5:00 PM TO 6:00 PM	CHAIRS' RECEPTION (INVITE ONLY) <i>Location: Aqua Terrace</i>
6:00 PM TO 8:00 PM	DINNER ON YOUR OWN
8:00 PM TO 10:00 PM	DUELING DJ'S & DESSERTS <i>Location: TBD</i> <i>OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS</i>

WEDNESDAY

8:00 AM TO 12:00 PM	REGISTRATION DESK (IF NEEDED) <i>Location: Crystal Promenade A&B</i>
8:00 AM TO 9:00 AM	NETWORKING BREAKFAST Location: Emerald Ballroom <i>OPEN TO ATTENDEES AND PLATINUM/GOLD SPONSORS</i>
9:00 AM TO 9:15 AM	OMNIA SUPPLIER SPOTLIGHT Location: Emerald Ballroom
9:15 AM TO 9:45 AM	NAEP DIII BUSINESS MEETING Location: Emerald Ballroom
9:45 AM TO 10:45 AM	HOW WORKING WITH DIVERSE VENDORS IMPROVES ECONOMIC DEVELOPMENT <i>Presenter: Lettie Johnson</i> <i>Location: Emerald Ballroom</i>
10:45 AM TO 11:00 AM	NETWORKING BREAK

WEDNESDAY CONT.

11:00 AM TO 12:00 PM	MAXIMIZING YOUR POTENTIAL <i>Presenter: Milton Hunt (Closing Keynote)</i> <i>Location: Emerald Ballroom</i>
12:00 PM TO 12:15 PM	CLOSING REMARKS & CONFERENCE WRAP UP