BUILD YOUR BUSINESS

The war for talent is escalating. Some organizations are ill-prepared to handle the challenges of an increasingly complex labor market, while others are armed with analytical insights and surrounded by allies. NAFCD is sponsoring a six-part webinar series that will teach attendees how to elevate talent-focused activities.

Register Now

Dirk Beveridge, the keynote speaker at the 2021 NAFCD Annual Convention, encourages independent distributors to take stock in themselves and the vital position they have created in the marketplace. During his We Supply America tour, Beveridge came to the conclusion that independent distributors should focus on a few quintessential areas to be their unapologetic selves.

Read More

Trends and legislative agendas indicate that employers will face some new challenges in 2022 while battling old ones. When possible, it is critical businesses prepare for these changes in advance of implementation. Affinity HR has put together a long list of recommended actions businesses should take to combat this year's regulatory and compliance trends.

Read More
NEWS FROM NAFCD

2021 presented NAFCD with countless changes and opportunities. We managed to persevere and celebrate some major wins. Sink your teeth into NAFCD's latest "By the Numbers" report to get a taste of our many accomplishments from 2021.

View Now

The 2022 NAFCD Annual Convention is taking place November 1–3 in Chicago, Illinois. While the event is expected to attract over 800 distribution professionals, exhibitors can make one-on-one connections through tabletop booths. Check out the online prospectus for more information on what's included in a tabletop package, resources, sponsorship opportunities and more.

Become an Exhibitor

The NAFCD Education Supporter Program provides funding to support the distribution channel's evolving need for additional training and resources at competitive prices. Suppliers – download the 2022 program brochure to learn how you can become a supporter today!

Learn More

INDUSTRY INSIGHTS

Set yourself up for success by attending the University of Innovative Distribution (UID), taking place March 21–24 in Indianapolis, Indiana. Throughout this event, attendees will have the chance to hear from industry pros as they lead sessions on distribution strategy, leadership, professional
NAFCD has partnered with Industry Insights, a third-party firm that specializes in providing high-quality compensation research for associations, to construct the 2022 NAFCD Cross-Industry Compensation and Benefits Report. The 2022 Report will provide a detailed analysis of key compensation and benefit-related statistics for the distribution industry. Submit your survey by March 1, 2022, to take advantage of this data.

Change is constant within our distribution channel. Fortunately, NAFCD membership allows you to keep a pulse on the newest trends, research and data. Stay in the know – check out the latest Quarterly Economic Trends Report, Quarterly Market Monitor Reports and industry updates.